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# STAYING RESILIENT, ENSURING PROGRESSION

Annual Report 2020

## CORPORATE STATEMENT

"To enhance our position as the leading world class furniture manufacturer by providing high quality, innovative products and excellent customer service at competitive prices."



# TABLE OF CONTENTS

2	Group Financial Highlights
4	Corporate Information
5	Corporate Structure
6	Management Discussion & Analysis
15	Information on Directors
19	Profile of Key Senior Management
20	Corporate Governance Overview Statement
28	Audit Committee Report
30	Statement on Risk Management and Internal Control
34	Sustainability Statement
41	Additional Compliance Information
42	Directors' Responsibilities Statement
43	Financial Statements
116	List of Material Landed Properties
118	Analysis of Shareholdings
121	Notice of Annual General Meeting
123	Notice of Entitlement Date and Dividend Payment
126	Statement Accompanying Notice of Annual General Meeting

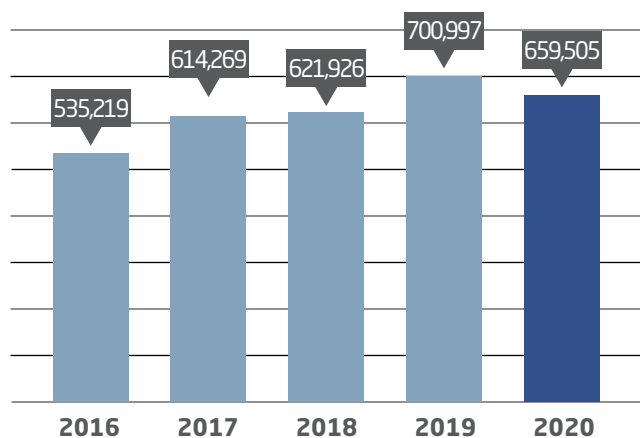
- **Proxy Form**



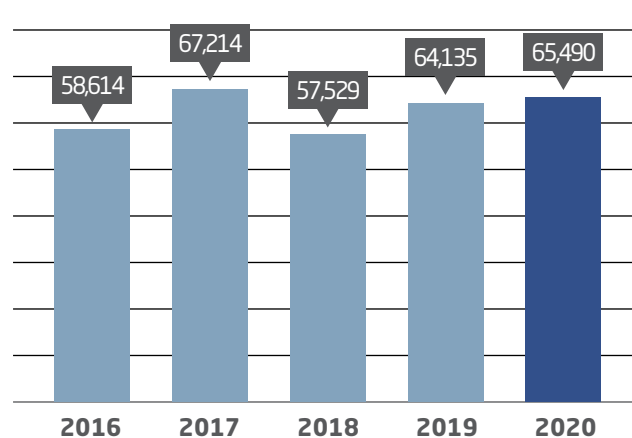
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## GROUP FINANCIAL HIGHLIGHTS

**Turnover**  
(RM'000)



**Profit before tax**  
(RM'000)



Financial year ended 31 October

2016  
RM'000

2017  
RM'000

2018  
RM'000

Turnover	535,219	614,269	621,926
Profit before tax	58,614	67,214	57,529
Profit after tax attributable to Owners of the Company	47,064	55,772	47,138
Net cash	42,670	70,350	71,242
Equity attributable to Owners of the Company	243,298	284,912	316,991

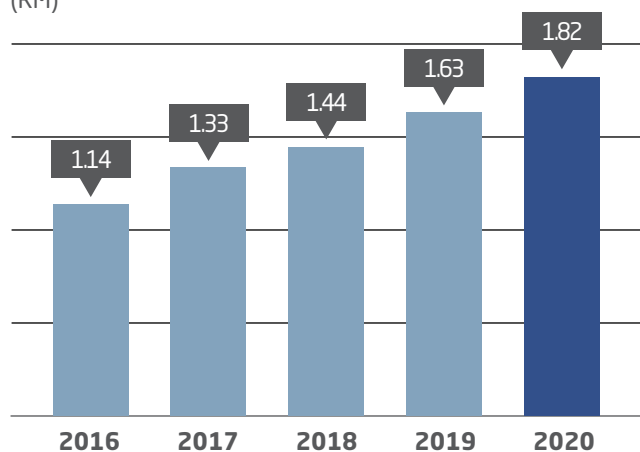
sen

sen

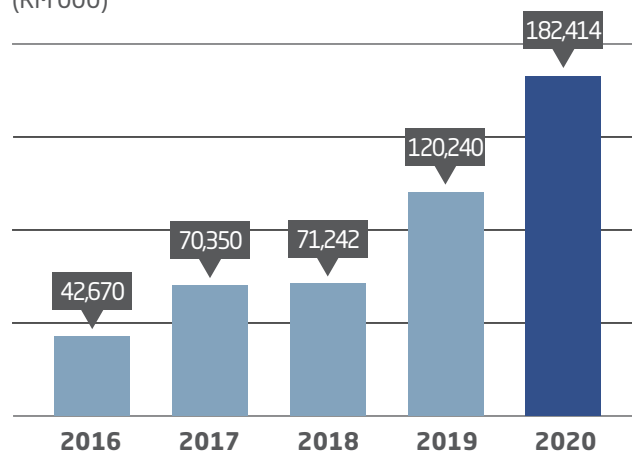
sen

Net earnings per share	22.05	26.11	21.47
Dividend per share	8.00	8.00	6.00
Net assets per share	113.97	133.38	144.37
Return on equity	19.34%	19.58%	14.87%

**Net assets per share**  
(RM)



**Net cash**  
(RM'000)



**2019**  
RM'000

**2020**  
RM'000

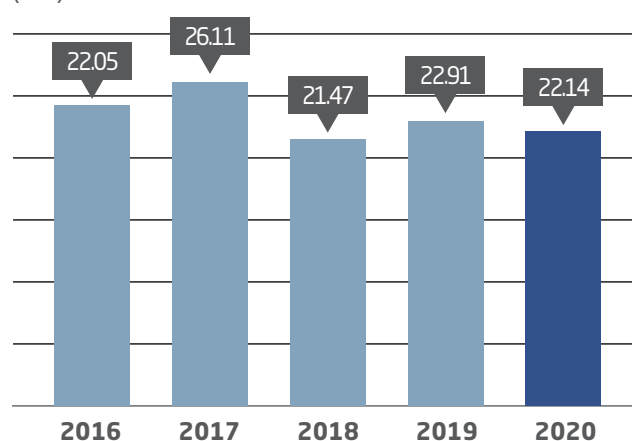
700,997	659,505
64,135	65,490
50,899	51,910
120,240	182,414
362,151	426,776

**sen**

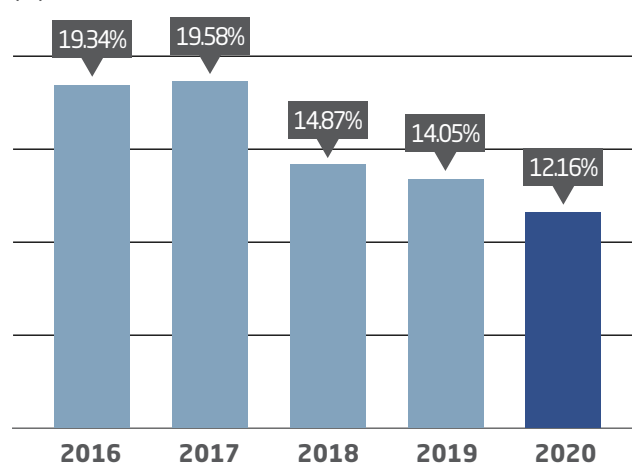
**sen**

22.91	22.14
7.00	9.00
163.03	181.99
14.05%	12.16%

**Net earnings per share**  
(sen)



**Return on equity**  
(%)



## CORPORATE INFORMATION

### AUDIT COMMITTEE

**Chua Syer Cin**

(Chairman,  
Independent Non-Executive Director)

**Boo Chin Liong**

(Independent Non-Executive Director)

**Tay Khim Seng**

(Non-Independent Non-Executive Director)

### NOMINATING COMMITTEE

**Tun Md Raus Bin Sharif**

(Chairman,  
Independent Non-Executive Director)

**Boo Chin Liong**

(Independent Non-Executive Director)

**Chua Syer Cin**

(Independent Non-Executive Director)

**Tay Khim Seng**

(Non-Independent Non-Executive Director)

### REMUNERATION COMMITTEE

**Boo Chin Liong**

(Chairman,  
Independent Non-Executive Director)

**Chua Syer Cin**

(Independent Non-Executive Director)

**Tay Khim Seng**

(Non-Independent Non-Executive Director)

### RISK MANAGEMENT COMMITTEE

**Toh Kim Chong**

(Chairman,  
Executive Director)

**Boo Chin Liong**

(Independent Non-Executive Director)

**Chua Syer Cin**

(Independent Non-Executive Director)

### BOARD OF DIRECTORS

**Tun Md Raus Bin Sharif**

(Chairman,  
Independent Non-Executive Director)

**Tay Kim Huat**

(Group Chief Executive Officer)

**Tay Kim Hau**

(Executive Director)

**Toh Kim Chong**

(Executive Director)

**Boo Chin Liong**

(Independent Non-Executive Director)

**Chua Syer Cin**

(Independent Non-Executive Director)

**Tay Khim Seng**

(Non-Independent Non-Executive Director)

**Lim Pei Tiam @ Liam Ahat Kiat**

(Non-Independent Non-Executive Director)

### SENIOR INDEPENDENT DIRECTOR

**Chua Syer Cin**

(Independent Non-Executive Director)

### SECRETARY

**Pang Kah Man**

(SSM PC No.: 202008000183)  
(MIA 18831)

### REGISTERED OFFICE

No. 2 (1<sup>st</sup> Floor),  
Jalan Marin,  
Taman Marin, Jalan Haji Abdullah,  
Sungai Abong, 84000 Muar,  
Johor Darul Takzim.  
Tel No. : 606 - 9510223  
Fax No. : 606 - 9501490

### PRINCIPAL PLACE OF BUSINESS

PLO 1, Jalan Raja,  
Kawasan Perindustrian Bukit Pasir,  
Mukim Sungai Raya,  
84300 Bukit Pasir, Muar,  
Johor Darul Takzim.

### REGISTRARS

Boardroom Share Registrars Sdn Bhd  
11<sup>th</sup> Floor, Menara Symphony,  
No. 5, Jalan Professor Khoo Kay Kim,  
Seksyen 13, 46200 Petaling Jaya  
Selangor Darul Ehsan.  
Tel No. : 603 - 78904700  
Fax No. : 603 - 78904670

### AUDITORS

Crowe Malaysia PLT  
201906000005  
(LLP001887-LCA) & AF 1018  
Chartered Accountants

### PRINCIPAL BANKERS

HSBC Bank (Malaysia) Bhd.  
HSBC Bank (Vietnam) Ltd.  
Malayan Banking Bhd.  
United Overseas Bank (Malaysia) Bhd.  
United Overseas Bank (Vietnam) Ltd.  
Public Bank (Vietnam) Ltd.

### SOLICITORS

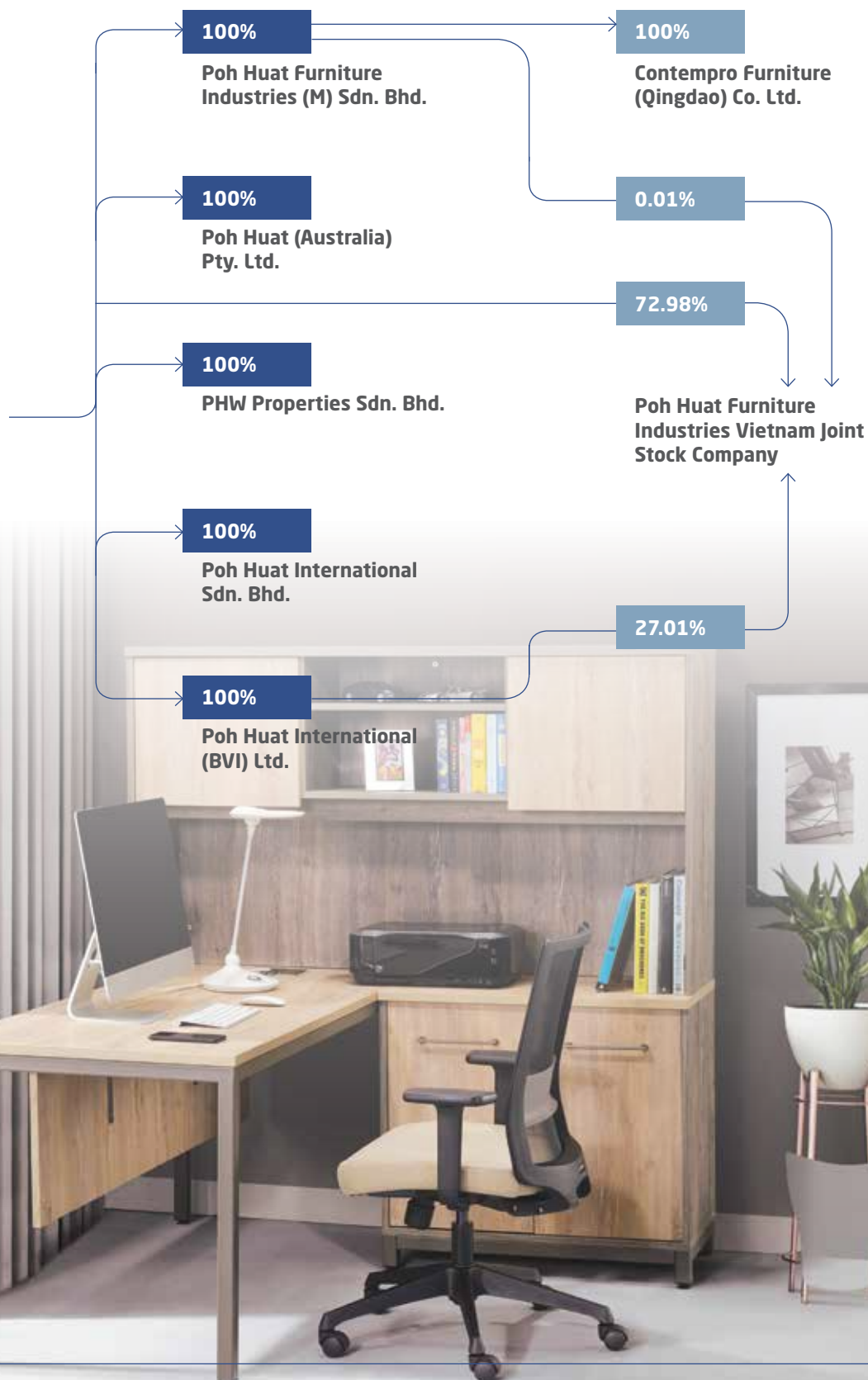
J.A. Nathan & Co.

### STOCK EXCHANGE LISTING

Main Market of Bursa Malaysia Securities  
Berhad



# CORPORATE STRUCTURE



## MANAGEMENT DISCUSSION AND ANALYSIS

### TURNOVER



RM660 million

### PROFIT AFTER TAX



RM52 million

### NET ASSETS



RM427 million

### NET CASH



RM182 million

**“ With an annual turnover of RM660 million, we are proud to be one of the leading furniture exporters in South East Asia. ”**

#### 1. BUSINESS OVERVIEW

We are an established Malaysian furniture manufacturer with more than 30 years of experience in the international furniture business. We have our beginning in Muar, the heartland of Malaysian furniture industry in the south of Peninsular Malaysia and has over the years grown to be one of the key furniture players in South East Asia with manufacturing bases in Malaysia and Vietnam.

##### Products and Markets

With an annual turnover of RM660 million, we are proud to be one of the leading furniture exporters in South East Asia. Our products have gained acceptance by customers in more than 30 countries. Of these, US and Canada are our main markets, making up about 76% and 20% of the group's total sales respectively, while the remaining of the sales come from UK, Malaysia, Singapore and the Middle East region. Broadly, we manufacture 2 types of furniture, namely office furniture and home furniture.

We offer a wide range of office suites for various segments of the office furniture market. The office furniture comprises mainly panel based office suites of various designs which are primarily manufactured from laminated particle boards and metal parts. The office suites comprise tables, work-tops, side extensions, counters, pedestals, cabinets and workstations. Our products are either original designs which carry our own branding or customers' specified designs which are sold under the customers' branding. Our main export markets are America, India, United Kingdom, Middle East, and South East Asia.

For the home and home-office furniture segment, we are primarily an original equipment manufacturer for major furniture importers/distributors in North America. We manufacture a wide range of bedroom suites and home-office suites for the medium and upper medium segment of the North American market. The bedroom suites comprise beds, nightstands, chests of drawers, dressers, mirrors and other bedroom fittings. Home-office suites are integrated home-workstation incorporating drawers, filing cabinets, pedestals and entertainment sets.

##### Manufacturing Bases

Our manufacturing facilities and activities are organised according to the type of material and processes involved, namely panel based furniture which does not require spray finishing and wooden based furniture involving spray finishing processes. The panel based products, which processes are more machine driven and hence more automated, are manufactured in our facilities in Malaysia whereas the wood based furniture which entails more elaborate manual driven fabrication and finishing processes are manufactured in Vietnam where we enjoy labour availability and cost advantages.

The Malaysian manufacturing base comprises 5 factories which are situated on 9.40 hectares of land in Muar, Johor. These factories have a total workforce of more than 1,000 people and are equipped with modern automated panel-based wood-working machinery and finishing systems. The Muar factories specialise in the manufacture of panel-based office, home and home-office furniture, primarily for the export market.





The manufacturing bases in Vietnam are situated in 2 locations, namely the districts of Binh Duong and Dong Nai, near Ho Chi Minh City, Vietnam. The Binh Duong manufacturing base comprises 3 factories, 1 administrative block and 1 hostel which are situated on 6.76 hectares of industrial land. The Dong Nai manufacturing base is sited on 12.39 hectares of industrial land and has 6 factories, 1 administrative building and 1 hostel. The 2 manufacturing bases in Vietnam have a combined workforce of close to 4,000 people and are equipped with modern woodworking machinery and finishing lines for large-scaled production of wooden household and home-office furniture. The furniture produced by these factories comprise mainly medium to upper-medium home and home-office furniture for the North American market.

## 2. BUSINESS STRATEGIES

**“To enhance our position as the leading world class furniture manufacturer by providing high quality, innovative products and excellent customer service at competitive prices.”**

We started as a Malaysian furniture manufacturer looking to expand our market reach overseas. One of the key objectives was to have our products exported to as many countries as possible to enhance our branding and market presence. In the late 1990s, we made a major breakthrough into the competitive US market with our home-office suites which led to the rapid expansion of our production facilities and export revenue. We have expanded our operations to Vietnam in 2002. Today, we have established ourselves as one of the leading furniture manufacturers in South East Asia with an established clientele in more than 30 countries.

### Corporate Objectives

As a business entity, our main objective is to enhance shareholders' value by, first and foremost, exploring opportunities vis-à-vis

enterprise risk appetite in a sustainable manner and providing a sustainable return on investment for our shareholders.

In the pursuit of our corporate objectives, we focus on 3 interrelated key success factors which form the pillars of our value proposition.

### High Quality Innovative Products

Our products are designed and manufactured using quality raw materials and manufacturing processes that meet and/or exceed those specified by our customers.

In the design of our in-house office products, our key philosophy is to create pleasant, productive office environment with well-design office suites that integrate new office automation technology into the classic office environment. Our designs are regularly updated with new features and functionalities to accommodate new requirements of the varied demographics and preferences of our customers. We specify materials which are often higher than comparable or similar products, incorporating latest functional, aesthetic and ergonomic trends to meet our design goals and pricing targets without diminishing quality. We have established ISO 9001-2015 manufacturing processes that ensure that product quality standards, in-process quality control measures and final quality inspections are comply with.

On our original equipment market (OEM), we work with our customers at every stage of the product development and production program. In dealing with OEM customers, we employ a service differentiation strategy that focuses on the issues that are most important to the buyers such as product features and designs; materials and construction specifications and costing and pricing targets; and production scheduling and quality control requirements.

## management

### discussion and analysis (cont'd)

#### Excellent Customers Services

Customers' service is an integral part of our product offering. Our customers service begins on first contacts with potential customers and continues thereon with products review, selection and development; order negotiation and production programme co-ordination; customers' quality control, warehousing, shipment co-ordination and delivery; up to trade credits and post delivery services, including warranties and replacements. Our emphasis is on long-term partnership with customers who are committed to sustainable business relationships.

#### Competitive Pricing

The third key factor in our product offerings is competitive pricing. We aim to deliver value vis-à-vis selling prices. Our value proposition combines innovative core product with value added customers' services. To mitigate the inevitable escalating costs of doing business, we work with customers to explore cost-saving designs and construction methodology during the product development stage so that target prices are met while providing reasonable returns for our efforts. In the manufacturing process, we continuously identify and implement measures to maximise production efficiency and lower production costs while maintaining the highest quality values. We work with our suppliers and business partners to ensure long-term access to important raw materials, supplies and support services at reasonable, predictable prices.

Our emphasis on the 3 value propositions have resulted in us building long-term, mutually beneficial relationship with our customers. We have received accolades from and is well recognised by top furniture companies in the US as one of the best furniture manufacturers in the South East Asia.

#### 3. RISK FACTORS ASSOCIATED WITH OUR BUSINESS

We highlight below the key risk factors associated with our furniture manufacturing and exporting business. If any of these risks actually materialise, our business, results of operations, financial condition or future prospects could be negatively impacted. These risks are not the only ones we face. There may be additional risks that are presently unknown to us or that we currently believe to be immaterial that could affect our business.

##### ***Adverse economic and industry conditions could have a negative impact on our business***

The furniture industry is particularly sensitive to cyclical variations in the general economy and to uncertainty regarding future economic prospects of the countries in which we export or sell to. Economic downturns in these

countries could affect consumer spending habits by decreasing the overall demand for home furnishings. Changes in interest rates, consumer confidence, new housing starts, existing home sales, the availability of consumer credit and broader national or geopolitical factors have particularly significant effects on our business.

Financial difficulties experienced by our customers, including distributors, could result in lower orders, shipment delays and inventory issues and thereafter risks to accounts receivable including delays in collection and greater bad debt expense. A downturn of these countries could also materially and adversely affect our ability to take advantage of market opportunities.

##### ***The markets in which we operate are highly competitive and we may not be successful in winning new business.***

The furniture industry is competitive and fragmented with many players competing for new business in the global furniture trade. Many of our competitors offer similar categories of products, namely office furniture including integrated office systems and freestanding office furniture and residential furniture including bedroom suites and home-office furniture solutions.

We believe that our innovative product design, excellent customer services and strong manufacturing capabilities differentiate us in the marketplace. Through this strategy we are working closely with our customers to take advantage of developing trends within existing markets and explore growth opportunities in new markets with supportive demographics. With close co-operation, we strive to build long-term sustainable relationship with our customers.

The above notwithstanding, increased market competition and pricing pressure could make it difficult for us to win new business with certain customers and within certain market segments at acceptable profit margins. The loss of business from one or more of our key customers in the US may have an immediate and adverse impact on the Group's operational and financial performance.

##### ***Increases in the market prices of raw materials may negatively affect our profitability.***

As manufacturer, the costs of key direct materials used in our manufacturing and assembly operations are sensitive to shifts in commodity prices. In particular, the costs of solid wood, MDF, particleboards, veneers, metal components, finishing materials and carton boxes are sensitive to the market prices of commodities such as lumber, metals, crude oil, paper and resins. The market prices base commodities are affected by availability and supply demand dynamics.

Increases in the market prices of these key direct materials will have an adverse impact on our profitability if we are unable to offset or mitigate such cost increases by passing the increase in raw materials through to our customers and/or increase prices to our customers.

***Disruptions in the supply of raw materials and components could adversely affect our manufacturing operations.***

We rely on outside suppliers to provide on-time shipments of the various raw materials and component parts used in our manufacturing and assembly processes. The availability and timeliness of deliveries of these materials and components are critical to our ability to meet customer demand. We have put in place, as part of our production and risk management policy, raw materials buffers or reserves to accommodate temporary shortage or delivery disruption. These notwithstanding, any material disruptions in this flow of delivery could result in us not being able to meet customers' demands which will have a negative impact on our sales, earnings, financial condition and liquidity.

***Increasing competition for production and skilled workers could adversely affect our business.***

The success of our manufacturing operations and implementation of our business strategy depends, in part, on our ability to attract and retain both production and skilled/talented workers. The increasing competition for production workers and skilled/talented employees could result in shortage of labour, higher compensation costs, difficulties in maintaining a capable workforce and management/leadership succession planning challenges.

***We are subject to changes in foreign government regulations and in the political, social and economic climates of the countries from which we source our products.***

Changes in political, economic, and social conditions, as well as in the laws and regulations in the foreign countries from which we sell our products could adversely affect our revenue, earnings, financial condition and liquidity. These changes could make it more difficult to provide products and service to our customers or could increase the cost of those products. International trade regulations and policies of the countries which we sell our products to could adversely affect our sales. Imposition of trade sanctions and restrictions relating to imports, taxes, import duties and other charges on imports affecting our products could increase the prices to our customers and could decrease our sales and financial performance.

***Changes in the value of the US Dollar compared to the currencies for the countries from which we operate could adversely affect our sales, earnings and liquidity.***

For our export products, we generally negotiate firm pricing with our foreign buyers in US Dollar. Since we transact our exports in US Dollar, a relative decline in the value of the US Dollar could result in lower sales proceeds in our local currencies and vice versa. These exchange rate changes could decrease or increase in our sales, earnings and liquidity during affected periods.

We do not enter any forward currency contracts to hedge our US Dollar sales and we accept the exposure to exchange rate movements during the negotiated periods. We convert every 75% of our US Dollar sales proceeds exceeding Ringgit equivalent of RM200,000 into Ringgit currency immediately under the recent BN guidelines. The remaining 25% USD Dollar proceeds will be used for purchase of imported raw materials which form a natural hedge in the Malaysian operations.

As for our Vietnamese operations, the Vietnamese Dong has historically depreciated against US Dollar. Therefore, we maintain our sales proceeds in US Dollar accounts and convert to Vietnamese Dong for operational requirements. Surplus will be kept in US Dollar accounts in Vietnam.

#### **4. OVERVIEW OF THE BUSINESS ENVIRONMENT**

##### ***Global Furniture Trade***

Rapid urbanisation and rising income and standard of living, particularly in emerging economies, are positive factors in propelling the furniture market growth. Rise in standard of living owing to increasing disposable incomes, growing purchasing power, and willingness to live in a better environment is driving the investments on home improvement and decoration. Reduced product prices owing to the increasing competitiveness in the country's furniture market are supporting the business expansion.

High demand for branded home furniture coupled with rising spending capacity of consumers on home decor products are some of the driving factors for the growth in the home finishing and furniture market. Prior to the Covid-19 pandemic, global market value of furniture trade was estimated to be grow to USD509.8 billion in 2020, and was forecasted to reach about USD650.7 billion by 2027. Although furniture trade for 2020 is expected to be disrupted by the impact of Covid-19 pandemic, global demand for furniture will continue its growth in 2021 once global economy recovers and reverts to normalcy.

## management

## discussion and analysis (cont'd)

China continues to take top position as the world's largest furniture manufacturer. Prior to the US-China trade war which started in mid-2018, China accounted for nearly 40% of global production. USA, the second largest producer, accounted for 12%, followed some way behind by Germany (5%), Italy (4%), India (4%), Poland (3%), Japan (2%), Vietnam (2%), UK (2%) and Canada (2%). In 2018, China was the leading exporter of furniture to the rest of the world, with an export value of around USD63.5 billion. Germany, ranked second, exported approximately USD13.4 billion worth of furniture that year.

### **US Furniture Market**

With more than 90% of our exports going to US and Canada, the economic wellbeing of these countries is key to the performance of the Group. Leading indicators such as new home sales, mortgage rates, business confidence, employment and household income are considered to be bellwethers for demand of household furniture and furnishing in the US.

Prior to the Covid-19 pandemic, the US furniture industry has been growing steadily at a CAGR of 5.7% in between 2010 to 2019. In 2019, the furniture market revenue in the U.S. amounted to approximately USD260 billion. In the US, concerns about business continuity and job securities, both from the prolonged trade spat and the Covid-19 pandemic and social unrest from recent racial and political developments have impacted businesses and consumer sentiments considerably. The US-China trade war and Covid-19 movement restrictions have adversely affected businesses and daily lives. These have led to fundamental changes in the both the sourcing and retailing of almost all sectors of the economy including the household and furniture.

Traditionally, US consumers want quality and durability when they purchase furniture. Consumers expect wall décor and wood furniture to have a longer comparative life span. While US shoppers care about quality more than price levels, millennials who are now entering the market have shown they are more price-sensitive than other age cohorts. Changes in demographics and with younger generation becoming customers, online stores are becoming the fastest-growing channel. The movement for sustainability has also gain traction with consumer now paying more attention to eco-friendly and sustainable sourcing and manufacturing furniture.

Some of the more notable trends in the US furniture market are as follows:

#### **1. The Growth of Online Furniture Sales**

The most notable and disruptive shift is the rise of E-commerce in the furniture industry. Increasing adoption of modern furniture and the growing popularity of online

distribution channels that offer convenience and time-saving during furniture purchase are anticipated to fuel growth. It is projected that furniture and furnishings to be the fastest-growing segment of E-commerce sales through 2022 as more and more millennials are starting new family and are more willing to buy items online because of costs and convenience.

The Covid-19 pandemic brought about new normal, both in the way we carried out normal daily and business activities. Fear of infection and social distancing requirements have dramatically redirected the consumers' purchase path toward E-commerce. The COVID-19 shutdown has certainly brought to the importance of an online retail presence. Many companies are putting more efforts towards their online retail stores, by adding benefits for consumers who shop online such as free delivery and installation and even same-day pick up.

#### **2. More Flexible Workspaces and Working from Homes**

As technology has evolved, employees are no longer tethered to their desks, and workplace designs and office furniture have changed significantly as well. Cubicles and private offices have given way to office and home environments with flexible workspaces where employees can work from home and in groups of different sizes. The devastating Covid-19 pandemic which necessitate social distancing has resulted in movement restriction and forced many to stay at and work from home. This gave rise to stronger demand for home and home-office furniture as people have to organise their daily activities mostly at home. Manufacturers are designing and producing furniture that are modular and flexible to accommodate shared workspace and home-offices.

#### **3. Increased Interest in Sustainability and Eco-Friendly Furniture**

Growing consciousness on climate changes and environmental issues, many vendors are developing eco-friendly furniture. Sustainability has become an important topic in many different industries, and furniture is no exception. This trend is driven by environmental concerns, such as the problem of deforestation. Although eco-friendly furniture is more expensive, the demand is on the rise. The furniture industry has to adapt to accommodate consumers' interests in green products and manufacturers must focus on sustainability both in the products and how they are manufactured to reduce environmental impact.



## 5. BUSINESS OPERATIONS REVIEW

While the global furniture trade has been affected by trade tensions, weaker economic growth and more recently disruption from the Covid-19 pandemic, demand for household furniture in the US remains strong, driven mainly by the sustained momentum of the US housing sector and more recently by a shift in the manner in which people carried out their daily routines during the Covid-19 pandemic era.

The US-China trade war which started in 2018 has brought about permanent structural changes to the global supply chain for furniture supply, particular those destined for the US market by Chinese manufacturers. Several Asian furniture exporting countries, namely Vietnam and to a lesser extent Malaysia, have benefited from this supply chain realignment. As a major furniture exporter with manufacturing bases in Vietnam and Malaysia, we continued to receive orders from both existing and new customers for items which were previously sourced from China and Vietnam manufacturers. Year-on-year, our shipping volumes for the first 4 months of the 2020 financial year were higher at RM245.6 million compared to RM231.8 million in the same period in the previous financial year.

The uptake of orders however was unexpectedly interrupted by the onset of the Covid-19 pandemic in mid-March 2020. All over the world, economies responded with lockdowns or movement restriction measures to contain the spread of the virus. In US, the rapid spread of the Covid-19 has also resulted in movement restriction in most states in late March 2020. The fear of infection, social distancing measures resulted in drastic drop in store traffic and store closures. Responding to the sharp decline in retail sales, our customers are forced to reschedule orders for shipment in April, May and June 2020.

Responding to the rapid spread of the virus, the Malaysian government announced the first of a series of movement control orders ("MCO") which led to the cessation of our operations from 18 March to 30 April 2020. Following the initial MCO period, we resumed partial operations in early May 2020 under the Conditional MCO regime with 50% of workforce, operating on a standard 8-hour shift. While Vietnam has been relatively insulated from the Covid-19 pandemic, concerns over the spread of the virus have also resulted in interruption in many economic and daily activities. Responding to the sharp decline in orders from our US customers and the uncertainties of a prolong disruption of manufacturing activities, our Vietnamese factories scaled down operations and shed workforce in the months of April and May 2020.

To the surprise of many, new orders for furniture in the US for the month of May 2020 recovered, just shy of 8% from the same month last year, following massive declines of 29% and 61% in March and April 2020. Furniture retailers in the US reported booming business in June and July 2020 from pent up

demand following two months of near complete shutdown in retail activities and a spike in demand for home furniture as more and more Americans stay at and work from home. Retail activities, especially online sales, in the US recovered significantly in the month of June 2020 with furniture sales back to the pre-Covid-19 levels.

By June 2020, US importers' inventory were also drawn following almost 2 months of halt in imports while we were busy fulfilling orders which were previously cancelled and rescheduled. Replenishing inventory has become one of the most important priorities amongst US importers and retailers. Anticipating lower manufacturing capacity, longer lead time and increased consumers' demand, our customers were also placing more orders for delivery in the later months of 2020.

Following the 1.5 months of movement restrictions, we are happy to report that operations in Malaysia normalised. With adjustments mandated by the need for social distancing and movement restrictions, we managed to gradually increase our productions activities in subsequent months. We continued to maintain a full workforce in Malaysia throughout the MCO.

In Vietnam, responding to the strong pick-up in orders following 2 months of lockdown in the US, we managed to restore our production workforce to the pre-pandemic level. Labour productivity recovery in the next couple of months as workers adjusted to the new social distancing and health precautions.

Similarly, raw material supplies normalised following some delay in imported materials and adjustments to sourcing plan vis-à-vis our production schedules. As we have mentioned previously, we have put in place planned investment in automation and upgrading of manufacturing process to improve the operating efficiency and reduce reliance the manual labour thus, mitigating rising labour costs. During the year, we have invested machineries close to RM7 million in both of our Malaysia and Vietnam factories.

Shift in demographics and the push for E-commerce have dictated new functional and design requirements and re-formatting of the furniture retailing, distribution and fulfilment channel. Over the last few years, we have worked closely with key customers in the US to develop and launch new ranges of panel-based bedroom sets which incorporate requirements for more efficient warehousing and distribution as well as "consumer friendliness" considerations for ready-to-assemble products. The Covid-9 pandemic has emphasised and accelerated the need for online retail presence. Many companies are putting more efforts towards their online retail stores, by adding benefits for consumers who shop online such as free delivery and installation and even same-day pick up. We have made efforts to rationalise our products mix to accommodate for E-commerce savvy consumers.

## management discussion and analysis (cont'd)

### 6. FINANCIAL REVIEW

#### Revenue

As mentioned, the Covid-19 has brought on unprecedented health threats and disruptions to the daily activities for most. The fear of infections has brought to a grind most business activities and severely impacted the livelihood of many. Despite the devastating effects brought on by the Covid-19 pandemic, we are glad to report that the Group managed a commendable turnover of RM659.51 million, a marginal 5.9% drop compared to RM701.00 million in the previous financial year ended 31 October 2019. Year-on-year, the Group recorded lower USD sales revenue of USD154.73 million compared to USD167.10 million in the previous year.

Despite the drop in demand in the US market during the initial month of the Covid-19 pandemic, orders and shipment of furniture to our customers recovered in line with the higher demand for home furniture as many American families stayed at and worked from home. Orders from our customers were in fact firmer than previously due to concerns over capacity and supply chain interruptions.

#### Manufacturing Costs

Despite a challenging year, the Group recorded improvements in manufacturing efficiency. The Group managed to reduce total costs of goods manufactured from 82.5% of sales in the previous financial year to 81.8% of sales in the current financial year.

Total material costs consumed, as a percentage of sales reduced from 59.1% in the previous financial year to 57.1% in the current financial year under review. Overall, the reduced material costs were due mainly to prices moderation for key raw materials such as wood products, hardware and packing materials for the current year following the marked increase experienced in the previous year. Raw material recovery rates also improved.

Total direct labour costs increased marginally from RM87.07 million in the previous financial year to RM87.70 million in the current financial year. This was due mainly from a one-off compensation allowance of some RM1.76 million given to lay-off of production workers during April and May in Vietnam.

Total factory overheads as a percentage of sales increased from 11.0% in the previous financial year to 11.5% in the current financial year, due mainly to the lower volume of furniture shipped from both our Vietnam and Malaysia operations.

#### Gross Profit

For the year ended 31 October 2020, the Group gross profit reduced from RM122.78 million in the previous financial year to RM119.81 million in the current financial year. However, gross margin rose from 17.5% to 18.2% during the same period. The improvement in gross profit margin was attributable to lower material costs and better material utilisation in the current financial year.

#### Operating Expenses

In line with lower shipment of furniture, total selling and distribution costs reduced from RM33.88 million in the previous financial year to RM28.89 million in the current financial year. Container and haulage costs reduced substantially from RM16.89 million to RM7.86 million while commission paid to incentivise sales dropped from RM4.58 million to RM2.84 million during the same period as selling and promotional activities reduced amidst movement restrictions. Total selling and distribution costs as a percentage of sales dropped from 4.8% in the previous year to 4.4% in the current financial year.

Total administration expenses as a percentage of sales increased from 3.6% in the previous financial year to 4.4% in the current financial year due mainly to the relatively modest increase in administrative payroll and incentive related expenses.

#### Finance Costs

The Group's finance costs reported at RM1.16 million in the current financial year from RM1.09 million previously due to longer trade facilities repayment period granted by financial institutions.

#### Profit Before Tax

Despite the lower turnover, the Group recorded higher profit before tax of RM65.49 million compared to a profit before tax of RM 64.14 million recorded in the previous financial year. The improvement in pretax profit margin was partly due to the lower selling and distribution expenses as well as RM1.00 million gain from disposal of landed properties and RM2.29 million from dividend and interest incomes from financial institutions.

In term of geographical segment, our Malaysia operations reported a drop in profit before tax of RM35.02 million in the current financial year against RM39.75 million in the previous financial year, due mainly to the 1.5 months production halt during the MCO period. Nevertheless, our Vietnam operation reported a higher profit before tax of RM31.41 million in the current financial year against RM26.03 million in the previous financial year, due mainly to improved material utilisation and stable material prices during the current financial year.



## Taxation

Malaysia current income tax rate was estimated at 24% which is in-line to the statutory rate during the period under review. Taxation for Vietnamese subsidiary was estimated at 17% which is lower than statutory tax of 20% as a result of export incentive granted by the authorities. No tax was incurred in other foreign subsidiaries during the current financial year under review.

## Profit After Tax Attributable to Owners of the Company

The Group reported a marginal improvement in profit after tax attributable to owners of the Company, from RM50.90 million in the previous financial year to RM51.91 million in the current financial year. Segmental wise, Malaysia plant's profit after tax reduced from RM30.63 million in the previous financial year to RM26.79 million in the current financial year while Vietnam plant's profit after tax increased from RM21.91 million to RM26.07 million during the same period. Other net losses reduced from 1.64 million in the previous financial year to RM0.93 million in the current financial year under review.

## Liquidity and Capital Resources

Our net cash from operating activities reduced from RM71.29 million in the previous financial year to RM46.79 million in the current financial year. This was due mainly to the higher stocks level of RM92.86 million as at 31 October 2020 against RM74.72 million as at 31 October 2019.

Net cash used for purchase of properties, plant and equipment decreased from RM21.23 million to RM6.80 million in the current financial year in the absence of material asset investment. The bulk of the cash outflow are used to replace obsolete machineries and to further improve automation processes.

The Company has paid total dividends of RM18.65 million in the current financial year compared to RM13.29 million in the previous financial year.

During the financial year ended 31 October 2020, the Company raised RM36.19 million from the exercise of the Company's Warrants 2015/2020 at the exercise price of RM1.00 per new ordinary share. The Warrants 2015/2020 had expired on 21 October 2020 with 96.56% of the Warrants 2015/2020 being exercised throughout the period. Total fund raised during the tenure of the warrants 2015/2020 was RM51.53 million.

In line with the strong surplus cashflows from our operations and the funds raised from the exercise of the Warrants 2015/2020, the Group's net cash position rose from RM120.24 million as at 31 October 2019 to RM182.41 million as at 31 October 2020.

## Gearing

Total Group bank borrowings decreased from RM12.48 million as at 31 October 2019 to RM8.50 million as at 31 October 2020. The borrowings were the utilised trade facilities from the Vietnam operation.

## Dividend Payout

During the current financial year ended 31 October 2020, the Directors have declared a first interim dividend of 1 sen per share on 25 November 2019, a second interim dividend of 2 sen per share on 24 July 2020, a third interim dividend of 2 sen per share on 15 September 2020, and a forth interim dividend of 2 sen per share on 30 October 2020.

On 23 December 2020, the Directors have also recommended a final dividend of 2 sen per share for shareholders' approval at the Company's Annual General Meeting on 29 April 2021. If approved, the final dividend will be paid on 10 May 2021 to depositors registered in the Record of Depositors of the Company at the close of business on 23 April 2021.

The total dividend declared/proposed of 9 sen per share works out to RM23.06 million or 44.42% of profit after tax in the current financial year ended 31 October 2020.

## 7. FUTURE PROSPECTS

Over the last 2 years, the global economy has experienced major setbacks, namely US-China trade war and Brexit and more recently, the Covid-19 pandemic. The prospect of a number of COVID-19 vaccines becoming widely available next year has raised hopes that recovery is in sight. Likewise, the change in the US government and the recent concluded Brexit deal may pave way for the removal or lessening of trade barriers and normalisation of global trade as borders open. Following a sharp decline this year, OECD projected a global GDP growth of around 4.25% in 2021 and a further 3.75% in 2022.

The onset of the Covid-19 pandemic in March 2020 had impacted our business. In the early pandemic months of March to May 2020, the US furniture market took a massive hit with declines of 29% and 61%. Concurrently, the movement restrictions imposed on most countries as resulted in production halt in our production facilities both in Malaysia and Vietnam.

Despite many restrictions and adjustments that we have to made to accommodate supply chain interruptions, availability of workers and social distancing measures, we are happy to report that production resumed after 1.5 months of production halt and were able to return to full production thereafter.

## management

### discussion and analysis (cont'd)

Following 2 months of lock-down, US reported a spike in retail activities and demand for home furniture as more and more Americans stay at and work from home. US furniture retailers reported booming business in June and July 2020. Retail activities, especially online sales, in the US recovered significantly in the month of June 2020 with furniture sales back to the pre-Covid-19 levels. As reported previously, the US furniture trade appears to have received with the latest survey of residential furniture manufacturers and distributors continued to report positive market activities.

In a more recent survey by the US Conference Board indicates that consumers' assessment of present-day conditions held steady following sharp recovery in consumer confidence in September 2020. Existing home sales continued to rise in October 2020 for the fifth straight month, a remarkable achievement amidst stubbornly high unemployment due to the pandemic. The US National Association of Realtors predicted that 2021 home sales would rise 10% over 2020 so that should bode well for furniture sales.

While there is now clear indication that vaccines for prevention or cure for Covid-19 are emerging, it is still hard to predict where to start or how to navigate, social and business wise, the new reality. Structural changes in global furniture supply chain, shift in demographics and preferences and Covid-19 driven changes to consumer behavior and requirements will impose greater need for retailers and manufacturers to listen to and be more agile in fulfilling consumers' need.

The end of the Trump administration and the commitment by President Joe Biden to more inclusive suggest a path to lesser trade barriers and closer co-operation in the global community. While resolution of the trade war and removal of barrier augur well for global trade and growth, we expect competition to intensify with Chinese manufacturers back in play. To stay ahead of our competitors, we will continue to adjust our products offerings to cater for these changes in demographics and market trends. We will strive for better manufacturing efficiency and work with our customers to mitigate increases in raw material prices and labour costs.



## INFORMATION ON DIRECTORS'

### TUN MD RAUS BIN SHARIF

*Chairman,  
(Independent Non-Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 69

Tun Md Raus Bin Sharif was appointed to the Board of the Company as an Independent Non-Executive Director and Chairman of the Board on 15 September 2020. He is also the Chairman of the Nominating Committee.

Tun Md Raus began his legal career in 1976 as an officer in the Judicial and Legal Service where he held various posts, including Magistrate President of the Sessions Court, Deputy Public Prosecutor, legal Advisor to the Ministry of International Trade, Ministry of Defence and Ministry of Home Affairs. He had also served as the State Legal Advisor for Malacca and Kelantan. His last posting with the Judicial and Legal Service was as the Treasury Solicitor with the Ministry of Finance.

In 1 November 1994, Tun Md Raus was appointed as a Judicial Commissioner and elevated as a High Court Judge on 12 January

1996. During his tenure as a High Court Judge, he had served in Shah Alam, Muar and Penang as well as in Kuala Lumpur Criminal Division, Civil Division (Family Court), Commercial Division and the Appellate and Special Powers Division.

Tun Md Raus was elevated to the Court of Appeal on 28 July 2006. Thereafter on 14 October 2009, to the Federal Court. On 12 September 2011, he was appointed as the President of the Court of Appeal. Tun Md Raus reached the pinnacle of his judicial career when he assumed the office as the 14<sup>th</sup> Chief Justice on 1 April 2017.

He has no family relationship with any Director and/or major shareholder of the Company.

### MR TAY KIM HUAT

*Group Chief Executive Officer  
(Non-Independent Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 65

Mr Tay Kim Huat was appointed to the Board of the Company as Managing Director on 9 December 1999 and was re-designated as Group Chief Executive Officer on 14 June 2017.

Mr Tay is the co-founder of Poh Huat Furniture Industries (M) Sdn Bhd, the main operating subsidiary of the Group. With more than 40 years of experience in the furniture manufacturing industry, Mr Tay leads the Group in areas of strategic planning, business development, new ventures and investment. He is also actively involved in key operational aspects of the business of the Group, particularly in areas of purchasing and market development. He has been the main driving force

behind the continuous introduction of new products and is instrumental in the rapid expansion of the operations of the Group, particularly in the overseas ventures and investments undertaken by the Group.

He presently has business interest in and is a director of several private limited companies.

He is not a director of any other public company. He is the brother of Mr Tay Kim Hau, an Executive Director and shareholder of the Company and Mr Tay Khim Seng, a Non-Executive Director and shareholder of the Company.



## information on directors' (cont'd)

### MR TAY KIM HAU

*Executive Director  
(Non-Independent Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 73

Mr Tay Kim Hau was appointed to the Board of the Company on 9 December 1999 and is presently an Executive Director.

Upon completion of his secondary education in 1968, Mr Tay joined Nippon Paint (M) Sdn Bhd as a Production Supervisor and has held various positions in the company before resigning from the position of Factory Manager of Nippon Paint (M) Sdn Bhd in 1996. Thereafter, he joined Poh Huat Furniture Industries (M) Sdn Bhd as its General Manager and was subsequently appointed to the Board of the Company

in February 1998. Mr Tay retired from his position of General Manager in 2007 but as an Executive Director, and remains involved in the areas of marketing and business development of the Group.

He is not a director of any other public or private company. He is the brother of Mr Tay Kim Huat, the Group Chief Executive Officer and major shareholder of the Company and Mr Tay Khim Seng, a Non-Executive Director and shareholder of the Company.

### MR TOH KIM CHONG

*Director  
(Non-independent Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 46

Mr Toh Kim Chong was appointed to the Board of the Company as an Executive Director on 29 April 2011.

Mr Toh started his career in 1989 as a furniture apprentice with the carpentry business of Mr Tay Kim Huat. Upon the incorporation of the carpentry business in 1992, Mr Toh was appointed as a Line Supervisor of Poh Huat Furniture Industries (M) Sdn Bhd and was later promoted to the position of Factory Manager of the company in 1997. In 2003, Mr Toh was assigned to lead the Group's expansion to Vietnam and was appointed as Deputy General Manager of Poh Huat Furniture Industries Vietnam Ltd. He was promoted to his present position of General Manager upon the conversion of Poh Huat Furniture Industries Vietnam Ltd into a joint-stock

company in 2005. Mr Toh is presently responsible for the day-to-day management of the Group's Vietnam operations and is a member of the Board of Management of Poh Huat Furniture Industries Vietnam JSC.

He is not a director of any other public company. He has no family relationship with any Director and/or major shareholder of the Company.



## MR TAY KHIM SENG

*Director*

*(Non-Independent Non-Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 60

Mr Tay Khim Seng was appointed to the Board of the Company as a Non-Independent Non-Executive Director on 2 May 2001 and is presently a member of the Audit Committee, Remuneration Committee and the Nominating Committee.

Mr Tay completed his education with a Bachelor of Law (Honours) from the University of Malaya in 1985. Mr Tay has been practising in Muar since 1988 and is presently the senior partner of J.A. Nathan & Co. He is the Honorary Legal Advisor of the Muar Furniture Association, the Muar Chinese Chambers of Commerce and several other non-government organisations. He was also the elected State Assemblyman for the constituency of Maharani, Muar, Johor Darul Takzim for the period from 1995 to 1999.

He is not a director of any other public company. He is the brother of Mr Tay Kim Huat, the Group Chief Executive Officer and major shareholder of the Company and Mr Tay Kim Hau, an Executive Director and shareholder of the Company.

## MR BOO CHIN LIONG

*Director*

*(Independent Non-Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 59

Mr Boo Chin Liong was appointed to the Board of the Company as an Independent Non-Executive Director on 9 December 1999. He is the Chairman of the Remuneration Committee and a member of the Audit Committee.

Mr Boo graduated with a Bachelor of Law (Honours) from the University of Malaya in 1985. Mr Boo is an advocate and

solicitor and has been in active legal practice since 1986. He is the founding partner of Messrs C.L. Boo & Associates.

He is currently an Independent Non-Executive Director of Prolexus Bhd.

He has no family relationship with any Director and/or major shareholder of the Company.



## information on directors' (cont'd)

### MR CHUA SYER CIN

*Director*

*(Independent Non-Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 48

Mr Chua Syer Cin was appointed to the Board of the Company as an Independent Non-Executive Director on 17 May 2001 and is presently the Chairman of the Audit Committee and a member of the Remuneration Committee and the Nominating Committee.

Upon graduation from the Charles Sturt University, Australia in 1994, Mr Chua joined the accounting practice of Ernst & Young as an Audit Senior. From 1998 to 2000, he was the Audit/Tax Manager of Teo & Associates, an accounting firm in Malacca. In February 2000, he set up his own accounting firm, Messrs

SC Chua & Associates, and has since been the sole proprietor of the firm.

He is presently a member of both the Malaysian Institute of Accountants and the CPA Australia.

He is currently an Independent Non-Executive Director of Kia Lim Berhad and is a director of several private limited companies.

He has no family relationship with any Director and/or major shareholder of the Company.

### MR LIM PEI TIAM @ LIAM AHAT KIAT

*Director*

*(Non-Independent Non-Executive Director)*

**Nationality:** Malaysian    **Sex:** Male    **Age :** 74

Mr Lim Pei Tiam @ Liam Ahat Kiat was appointed to the Board of the Company as a Non-Independent Non-Executive Director on 24 April 2014.

Mr Lim holds a Diploma from the Chartered Institute of Bankers, London and has 20 years of experience in a large commercial bank in Malaysia. Mr Lim held various positions throughout his career with the bank and is a member of the Chartered Institute

of Bankers, London and the Asian Institute of Chartered Bankers, Malaysia.

He is not a director of any other public company but is a director of several private limited companies.

He has no family relationship with any Director and/or major shareholder of the Company.

#### Conflict of Interest

None of the Directors and senior management has any conflict of interest with the Company.

#### Conviction of Offence

None of the Directors and senior management has been convicted of any offence other than traffic offence within the past 5 years.



## PROFILE OF KEY SENIOR MANAGEMENT

### MR TAY YUAN SEN

**Nationality:** Malaysian    **Sex:** Male    **Age :** 32

Mr Tay Yuan Sen joined Poh Huat Furniture Industries (M) Sdn Bhd as Production Coordinator in July 2009 after completing his Diploma in Business Management from Management Development Institute of Singapore. He was then transferred to our Vietnamese subsidiary, Poh Huat Furniture Industries Vietnam Joint Stock Company where he was involved in product development and manufacturing process from May 2010 to March 2014. He was promoted to Assistant Managing

Director in October 2015 and to General Manager of Poh Huat Furniture Industries (M) Sdn Bhd in March 2019, the position he presently holds.

He is the son of Mr Tay Kim Huat and sibling of Ms Tay Li Chin.

### MR LEE ING TIONG

**Nationality:** Malaysian    **Sex:** Male    **Age :** 49

Mr Lee Ing Tiong is a fellow member of the Institute of Public Accountants, Australia. He started his career as officer/executive in margin and credit control departments in stockbroking firms before transferred to research and dealing from February 1994 to March 2002. He joined Poh Huat Furniture Industries (M) Sdn Bhd as finance executive in April 2002 and was promoted to finance manager in January 2004. He left the company in March 2006, and joined UDS Capital Berhad (now known as

SWS Capital Berhad) as financial controller from April 2006 to January 2011. He re-joined the Poh Huat group of companies as Group Financial Controller in February 2011, the position he presently holds.

He is not a director of any public company. He has no family relationship with any Director and/or major shareholder of the Company.

### MR NG CHAK CHENG

**Nationality:** Malaysian    **Sex:** Male    **Age :** 59

Mr Ng Chak Cheng joined Poh Huat Furniture Industries (M) Sdn Bhd as Production Engineer in August 1998 and was subsequently promoted to Production Manager in September 2000. He was one of the pioneer team to set up the operations of our Vietnamese subsidiary, Poh Huat Furniture Industries Vietnam Joint Stock Company in year 2002. He was promoted to

Vice General Manager in the Vietnamese subsidiary in October 2006 and is currently overall in charge of the manufacturing operations in Vietnam.

He has no family relationship with any Director and/or major shareholder of the Company.

### MS TAY LI CHIN

**Nationality:** Malaysian    **Sex:** Female    **Age :** 43

Ms Tay Li Chin obtained the Bachelor of Commerce from Griffith University, Australia before joining Poh Huat Furniture Industries (M) Sdn Bhd as Sales Officer in October 2004. She was promoted to Marketing Manager in November 2009, the position she presently hold. Ms Tay has been assigned to

oversee the overall marketing division within the Poh Huat group of companies.

She is the daughter of Mr Tay Kim Huat and sibling of Mr Tay Yuan Sen.

# CORPORATE GOVERNANCE

## OVERVIEW STATEMENT

This Statement is prepared in accordance with Main Market Listing Requirements ("Listing Requirements") and the Malaysian Code on Corporate Governance ("MCCG").

This Statement gives the shareholders an overview of the corporate governance practices of the Group during financial year 2020. This Statement is to be read together with the Company's Corporate Governance Report ("CG Report"). This CG Report is available for reference at the Company's website at [www.pohhuat.com](http://www.pohhuat.com) as well as on the Bursa Malaysia Securities Berhad's ("Bursa Securities") website ([www.bursamalaysia.com](http://www.bursamalaysia.com)).

The Board recognises the importance of good corporate governance in ensuring corporate accountability and that the long term interests of the Company, shareholders and other stakeholders are protected. The Company corporate governance policies and practices are based on three (3) key principles of good corporate governance as outlined in the MCCG, namely:-

- A. Board Leadership and Effectiveness;
- B. Effective Audit and Risk Management; and
- C. Integrity in Corporate Reporting and Meaningful Relationship with Stakeholders.

### PRINCIPLE A - BOARD LEADERSHIP AND EFFECTIVENESS

#### A1. Board Responsibilities

The Board's role is to provide stewardship and control of the Group's business and affairs on behalf of shareholders with due consideration on the impact of the Group's activities on its stakeholders. The Board has overall responsibility for setting the strategic directions of the Group and ensure the proper conduct of the Company's business in a sustainable manner to achieve the long term goals and objectives of the Company.

The Company has an established board charter to guided and assist directors in the discharge of their duties and responsibilities. The Board Charter sets out the composition, roles and responsibilities, leadership, delegation, and conduct and procedures of the Board and the management to ensure performance and accountability. In the Board Charter, the Board has clear functions reserved for itself and those delegated to the management. There is a formal schedule of matters reserved to the Board for its deliberation and decision to ensure the direction and control of the Company are in its hands. Delegation of authorities have also been put in place to ensure balance between operational efficiency and control over corporate and financial governance. The Board Charter acts as a source reference for the members of the Board and of the management with regard to their role and responsibilities.

The Board is also committed to conducting business in accordance with the highest standards of business ethics and complying with applicable laws, rules and regulations. The Code of Conduct together with the Employees Handbook guide the Directors, management and employees in with regard to policies and ethics standards to be adhere to in the conduct of the daily affairs and business of the Group.

The Board has adopted a Whistle Blowing Policy for the Group where all queries or concerns regarding the Group may be conveyed to the Senior Independent Director at the registered office of the Company.

The Board Charter, Code of Ethics & Conduct and Whistle Blowing Policy are subject to periodical review to ensure consistency with the Board's strategic intent as well as relevant new regulations and standards of corporate governance that may have an impact in discharging the Board's responsibilities. Details of the Board Charter, Code of Ethics & Conduct and Whistle Blowing Policy can be found on the Company's website at [www.pohhuat.com](http://www.pohhuat.com).

#### A2. Board Composition

The Board of Directors of the Company currently comprises eight (8) members of whom three (3) are Executive Directors and five (5) are Non-Executive Directors. Out of the five (5) Non-Executive Directors, three (3) are independent. This composition complies the requirement under the Listing Requirements which stipulate that at least two (2) directors or one-third (1/3) of the Board, whichever is the higher, must be independent.

The Executive Directors bring together expertise and experience in furniture manufacturing. The strength of the Executive Directors are complemented by the experience and independent views of the Non-Executive Directors who are experienced in the fields of accountancy, law and investments.

At present, the Board comprises all male. The Board is of the view that while it is important to promote diversity, the normal selection criteria of a Director based on effective blend of competences, skills, experience and knowledge should remain a priority so as not to compromise on mix of capabilities, experience and qualification in the Board.

The Board noted the recommendation in the MCCG that the tenure of an independent director should not exceed a cumulative term of nine (9) years. The Board is of the view that the independence of directors cannot be judged solely based on the tenure of service. Ultimately the Independent Directors themselves are the best persons to determine whether they can continue to bring independent and objective judgement to board deliberations. In this regard, the Board has prescribed that all Independent Directors provide an annual confirmation of his independence to the Board based on its policy on criteria of assessing independence as prescribed by the Listing Requirements.

To retain an Independent Director after the twelfth (12) year, the Board will seek annual shareholders' approval through a two-tier voting process at the Company's shareholders' meeting as follows:

Tier 1: Only the large shareholder(s) of the Company votes; and

Tier 2: Shareholders other than large shareholder(s) votes.

### **A3. Clear Roles and Functions of the Board**

The roles of the Chairman, the Executive Directors and the Non-Executive Directors are clearly separated to ensure that there is a balance of power and authority.

The Chairman is primarily responsible for ensuring the effective conduct of the Board including the efficient organisation and conduct of the Board's function and meetings; effective communication with shareholders and relevant stakeholders; and the evaluation of the performance, composition and ongoing development of all members of the Board.

The Executive Directors are responsible for developing corporate strategies and managing a team of executives responsible for all functions undertaken to attain the desired corporate objectives and outcome as set by the Board. In the managing of the day-to-day operations of the Group, the Executive Directors provide the leadership, supervision and monitoring of the efficiency and effectiveness of the conduct of the Groups' business activities.

The Non-Executive Directors provides the independent views and vigour in the Board deliberation and decision making processes in the interests of all stakeholders. The Independent Directors are responsible for the oversight of the governance structure and integrity of the financial reporting of the Group. The Non-Executive Directors also oversee the establishment of the Group risk management framework and monitor the Group's status of compliance with the policies, procedures and internal control systems.

### **A4. Company Secretary**

Board and Board Committee members have access to the advice and services of the Company Secretary, management representatives and, if deemed necessary, other independent professionals at the expense of the Company in the discharge of their duties. The Company Secretary, who is qualified, advises the Board on any updates relating to new statutory and regulatory requirements pertaining to the duties and responsibilities of Directors. All proceedings from the meetings are documented by the Company Secretary and signed by the Chairman of the meeting.

### **A5. Supply of Information**

All Board and Board Committee members are provided with the requisite notice, agenda and board papers prior to the convening of each meeting. All information and documents are provided on a timely manner so that members are given sufficient time to prepare and, where necessary, obtain additional information or clarification prior to the meeting to ensure effectiveness of the proceeding of the meeting. The board papers include, amongst others, the following:-

## corporate governance

### overview statement (cont'd)

- Minutes of previous meeting;
- Quarterly and annual financial statements and reports;
- Internal audit plan and quarterly internal audit reports;
- Proposal for major investments and financial undertakings;
- Documentation on policies, procedures and control systems; and
- Documents relating to material ad-hoc developments or issues impacting the Group.

Board and Board Committee members have access to the advice and services of the Company Secretary, management representatives and, if deemed necessary, other independent professionals at the expense of the Company in the discharge of their duties. The Company Secretary organises and attends all Board and Board Committee meetings. All proceedings from the meetings are documented by the Company Secretary and signed by the Chairman of the meeting.

#### A6. Board Meetings

During the financial year ended 31 October 2020, four (4) board meetings were held. Details of the attendance of Directors at these board meetings are as follows:-

Name	Attendance
Tun Md Raus Bin Sharif (Chairman) (appointed wef 15 September 2020)	1/1
Mr Tay Kim Huat	4/4
Mr Tay Kim Hau	4/4
Mr Toh Kim Chong	4/4
Mr Boo Chin Liong	4/4
Mr Tay Khim Seng	4/4
Mr Chua Syer Cin	4/4
Mr Lim Pei Tiam @ Liam Ahat Kiat	4/4

At these meetings, broad direction, strategies, plans and matters critical to the Group were discussed and appropriate actions undertaken. The implementation of business plans are regularly monitored, reviewed and re-assessed against the changing operating environment to ensure validity and attainment of desired outcomes. The operational and financial performance of the Group together with any material development and issues relating to the business of the Group are discussed and where applicable responded to accordingly.

#### A7. Board and Directors' Assessment

The Nominating Committee is primarily responsible for an effective Board and the assessment of the performance of the members of the Board.

The criteria used, amongst others, for the annual assessment of individual directors include an assessment on their roles, responsibilities, qualification, competency, expertise and participation. For Board and Board Committees, the assessment will be based on their progress in implementing the policy and/or on achieving those objectives set in their respective terms of reference.

In respect of the assessment for the financial year ended 31 October 2020, the Board, Board Committees and individual directors conducted self-assessment based on the following criteria:-

- Assessment of performance of individual board members; Board Committees and the Board as a whole;
- Assessment of experience, competence and time commitment of Board members;
- Assessment on Board size, structure and balance in terms of skill and experience; and
- Evaluation of level of independence of Independent Directors.

The Nominating Committee was satisfied that the Board members and board committees have discharged their duties and responsibilities effectively. The Nominating Committee was also satisfied with the Board composition in terms of structure, size, the balance between Executive, Non-Executive and Independent Directors and diversity in terms of skills, experience knowledge and gender.

#### A8. Directors' Training

As part of its terms of reference, the Nominating Committee recommends relevant training programmes to enhance Board of Directors' skill and knowledge. During the year, all Directors of the Company attended professional and management development courses as follows:-

Director	Training Programs	Date
Tun Md Raus Bin Sharif	Mandatory Accreditation Program	30-Nov-20
Mr Tay Kim Huat	Integrity and Governance	7-Nov-19
	Boardroom Appointments - Making Diversity Work	2-Jul-20
	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Tay Kim Hau	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Toh Kim Chong	National Income Tax 2019	5-Nov-19
	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Boo Chin Liong	Corporate Criminal Liability for Corruption (Section 17A MACC Act)	1-Nov-19
	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Chua Syer Cin	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Tay Khim Seng	Corporate Criminal Liability for Corruption (Section 17A MACC Act)	1-Nov-19
	Boardroom Appointments - Making Diversity Work	2-Jul-20
	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20
Mr Lim Pei Tiam @Liam Ahat Kiat	National Income Tax 2019	5-Nov-19
	General Anti-Corruption	11-Aug-20
	Fives principles of Ministerial Guidelines of MACC Section 17A	12-Aug-20
	Corruption Risk Assessment, Framework and Policies	13-Aug-20

#### A9. Remuneration

The Remuneration Committee is primarily responsible for matters relating to the remuneration of the Board, in order to motivate and retain directors and ensure that the Company is able to attract the best talents in the market in order to maximise shareholders' value. The Remuneration Committee operates under its own Terms of Reference the details of which can be found on the Company's website at [www.pohuat.com](http://www.pohuat.com).

## corporate governance

### overview statement (cont'd)

In compliance with the Listing Requirements and the principles and recommendations under the MCCG, the details of the remuneration paid to each of the Directors of the Company and the subsidiaries for the financial year ended 31 October 2020, are as follows:-

Received from the Company

	Director Fees (RM)	Salaries and other emoluments (RM)	Defined contribution plan (RM)	Benefits-in-kind and others (RM)	Total (RM)
<b>Executive Directors</b>					
Mr Tay Kim Huat	127,974	0	0	0	127,974
Mr Tay Kim Hau	118,125	0	0	8,325	126,450
Mr Toh Kim Chong	59,063	0	0	0	59,063
<b>Non Executive Directors</b>					
Tun Md Raus Bin Sharif	15,000	0	0	0	15,000
Mr Boo Chin Liong	118,130	0	0	0	118,130
Mr Tay Khim Seng	111,562	0	0	1,325	112,887
Mr Chua Syer Cin	59,063	0	0	0	59,063
Mr Lim Pei Tiam @ Liam Ahat Kiat	0	0	0	0	0
<b>Grand Total</b>	<b>608,917</b>	<b>0</b>	<b>0</b>	<b>9,650</b>	<b>618,567</b>

Received from the subsidiaries of the Company

	Director Fees (RM)	Salaries and other emoluments (RM)	Defined contribution plan (RM)	Benefits-in-kind and others (RM)	Total (RM)
<b>Executive Directors</b>					
Mr Tay Kim Huat	0	2,429,973	65,870	28,000	2,523,843
Mr Tay Kim Hau	0	0	0	0	0
Mr Toh Kim Chong	0	847,813	13,550	0	861,363
<b>Non Executive Directors</b>					
Tun Md Raus Bin Sharif	0	0	0	0	0
Mr Boo Chin Liong	0	0	0	0	0
Mr Tay Khim Seng	0	0	0	0	0
Mr Chua Syer Cin	0	0	0	0	0
Mr Lim Pei Tiam @ Liam Ahat Kiat	0	0	0	0	0
<b>Grand Total</b>	<b>0</b>	<b>3,277,786</b>	<b>79,420</b>	<b>28,000</b>	<b>3,385,206</b>



While MCGG has prescribed for disclosure of the detailed remuneration packages of its top five Senior Management staff on a named basis, the Board has considered and is of the view that the transparency and accountability aspects of corporate governance applicable for the top five Senior Management staff are adequately served by the disclosure of the remuneration packages of these individuals on a no-name basis in successive bands of RM50,000.

Three (3) of the top senior management members of the Group are Executive Directors and their detailed remuneration on named basis have been disclosed. The remuneration of the remaining four (4) senior management members in successive bands of RM50,000 on a no-name basis are as follows:

Remuneration Band	No
100,001 ~ 150,000	1
200,001 ~ 250,000	1
400,001 ~ 450,000	1
550,001 ~ 600,000	1

## **PRINCIPLE B - Effective Audit and Risk Management**

### **B1. Audit Committee**

The Audit Committee was established by the Board of Directors in year 2000 with its terms of reference approved by the Board of Directors. The composition of the Audit Committee, including its roles and responsibilities as well as a summary of its activities carried out during the financial year ended 31 October 2020 are set out in the Audit Committee Report on page 28 to 29 of this Annual Report.

The Audit Committee comprises of two (2) Independent Non-Executive Directors and one (1) Non-Independent Non-Executive Director. It is chaired by Mr. Chua Syer Cin, who is a Chartered Accountant with more than 20 years of experience in accounting and tax related fields and has been the proprietor of his own accounting firm since 2000. The remaining two (2) members of the committee have legal qualification and considerable commercial exposure and experience. This will enable them to understand matters discussed during the Audit Committee meetings in particular on accounts related and financial reporting issues.

While the Company has no intention to appoint a former audit partner of the Company or its subsidiaries to serve on its Board, the Audit Committee nonetheless has adopted a policy that requires a former key audit partner to observe a cooling-off period of at least two (2) years before being appointed as a member of the Audit Committee and such policy was incorporated in the terms of reference of the Audit Committee.

### **B2. Suitability and Independence of External Auditors**

The Company, through the Audit Committee, has an appropriate and transparent relationship with the external auditors. The external auditors had provided a confirmation of their independence to the Audit Committee that they are and have been independent throughout the conduct of the audit engagement in accordance with the terms of all relevant professional and regulatory requirements.

The Audit Committee met with the external auditors twice during the financial year under review. The Audit Committee had enquired about the assistance and cooperation given by employees to the external auditors and were satisfied with the management cooperation given to them.

The Audit Committee was also satisfied that the external auditors has and will be able to carry out their responsibilities in an unbiased and professional manner and thus recommended their re-appointment for the financial year ending 31 October 2021 for the shareholders' approval at the forthcoming Annual General Meeting.

## corporate governance

### overview statement (cont'd)

#### **B3. Risk Management and Internal Control Framework**

The Board recognises the importance of a sound risk management framework and an effective internal control system in improving risk management, enhancing controls and ensuring compliance with applicable laws and regulations. Although the Board retains responsibility for establishing and assessing the effectiveness of the Company's systems for management of material business risks, the Board has delegated the responsibility to assess the effectiveness and efficiency of the Group's internal control and risk management framework to the Risk Management Committee.

The Group has adopted a formal Risk Management Framework which describes the manner in which the Company identifies, assesses, monitors and manages significant risks faced by the Group. This evaluation covers the financial, operational and compliance controls. The Statement on Risk Management and Internal Control which provides an overview of the Group's Risk Management and Internal Control Framework is set out on Page 30 to 33 of this Annual report.

#### **PRINCIPLE C - Integrity in Corporate Reporting and Meaningful Relationship with Stakeholders.**

##### **C1. Compliance with Statutory and Financial Reporting Standards**

In presenting the annual reports and audited financial statements and announcing quarterly results, the Board aims to present an accurate, balanced assessment of the Group's financial position and prospects.

The Directors are required by the Companies Act 2016 to prepare financial statements for each financial year which have been made out in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards in Malaysia and which give a true and fair view of the state of affairs of the Group and of the Company at the end of the financial year and their financial performance and cash flows of the Group and of the Company for the financial year.

A statement by the Board of its responsibilities for preparing the financial statements is set out on page 42 of this Annual Report.

The Board is assisted by the Audit Committee in the discharge of its duties on financial reporting and ensuring that the Group maintains a proper financial reporting process and a high quality financial reporting. A full Audit Committee Report detailing its composition and a summary of activities during the financial year under review is set out on pages 28 to 29 of the Annual Report.

##### **C2. Corporate Communication and Disclosures**

The Company acknowledges the importance of timely and equal dissemination of all material business, corporate and financial developments affecting the Group to all stakeholders.

The timely release of quarterly financial results of the Group and the issue of the Company's Annual Reports provide regular information on the state of affairs of the Group. These, together with other announcements to the Bursa Securities, circulars to shareholders and, where appropriate, ad-hoc press statements and interviews are the principal channels for dissemination of information to its investors, stakeholders and the public generally.

The Board will ensure that it adheres to and complies with the disclosure requirement of Listing Requirements as well as the Corporate Disclosure Guide issued by Bursa Securities. In ensuring the accuracy and quality of the information disseminated, the Company designated key management persons with appropriate level of competency and authority to prepare and release of material disclosures.

The Group has adopted a "Whistle Blowing Policy" and designated the Senior Independent Director to facilitate open communication with shareholders and all stakeholders. The details of the policy and contact person are disclosed herein and made available on the Company's website at [www.pohhuat.com](http://www.pohhuat.com)

The Group also maintains a website at [www.pohhuat.com](http://www.pohhuat.com), where shareholders as well as members of the public can access announcement, press releases and other information on the Company and on the business activities of the Group. Alternatively, they may obtain the Company's latest announcements via the website of Bursa Securities at [www.bursamalaysia.com](http://www.bursamalaysia.com).

### **C3. Shareholders Participation at General Meetings**

General meetings of the Company represent the main venue for communication between the shareholders and the Company. Shareholders are encouraged to attend and participate at these meetings.

The Company dispatches its notice of General Meeting to shareholders at least twenty eight (28) days before the said meeting. The notice of General Meeting provides information to shareholders with regard to details of the agendas to be presented at the General Meeting, shareholders' entitlement to attend the General Meeting and shareholders' rights and procedures relating to the appointment of proxies. The Constitution further entitles a member to vote in person, by corporate representative, by proxy or by attorney.

At the Company's Annual General Meetings, members of the Board, the Group Financial Controller, other management representatives and the external auditors and where applicable, other advisers of the Company are present to answer queries. The Chairman provides an account of the performance of the Group during the year under review prior to the tabling of the financial statements for approval by the shareholders. The shareholders are invited to raise questions or matters relating to the financial statements or the affairs of the Group before putting the resolution to a vote. Where applicable, the Directors will also present to the shareholders any written question raised by and responses given to the Minority Shareholders Watchdog Group or any shareholder who has written to the Company prior to the general meeting.

# AUDIT COMMITTEE

## REPORT

The Audit Committee was established by the Board of Directors in year 2000 with its terms of reference approved by the Board of Directors. The Board has recently reviewed and updated the Terms of Reference of the Committee in line with the provisions of the Listing Requirements and the MCGG. The terms of reference of the Audit Committee is made available on the Company's website at [www.pohhuat.com](http://www.pohhuat.com).

### Members

The current members of the Committee are:-

1. Mr Chua Syer Chin (Chairman)  
Independent, Non-Executive Director
2. Mr Boo Chin Liong  
Independent, Non-Executive Director
3. Mr Tay Khim Seng  
Non-Independent, Non-Executive Director

### Meetings and Attendance

Four (4) Audit Committee meetings were held during the financial year ended 31 October 2020. Details of the attendance of members at Audit Committee Meetings are as follows:-

Name	Attendance
Mr Chua Syer Cin (Chairman)	4/4
Mr Boo Chin Lion	4/4
Mr Tay Khim Seng	4/4

### Activities of the Audit Committee

The activities of the Audit Committee during the financial year included the following:-

1. Reviewed and recommended to the Board the re-appointment of external and internal auditors and the payment of fees to these auditors;
2. Reviewed with the external auditors their scope of work and audit plans prior to the commencement of the audit activities;
3. Reviewed and discussed the Group audited financial statements for the year ended 31 October 2020 with the external auditors' including the audit notes and findings, and updates on new developments pertaining to accounting standards issued by the Malaysian Accounting Standards Board;
4. Reviewed and discussed with the internal auditors on the Group's three (3) years internal audit plans and the overall assessment of the system of internal controls of the Group;
5. Reviewed the quarterly findings of and discussed with the internal auditors their recommendations to strengthen the internal controls and monitored the implementation of such approved recommendations;
6. Reviewed the unaudited quarterly financial results of the Group and made recommendation to the Board;
7. Reviewed major investment and corporate proposals undertaken by the Group during the financial year; and
8. Reviewed related party transactions entered into by the Group in its ordinary course of business.

The Audit Committee Charter could be found on the Company's website at [www.pohhuat.com](http://www.pohhuat.com).

### **External Audit**

The Audit Committee met with the external auditors twice during the current financial year under review. The Audit Committee had enquired about the assistance and cooperation given by employees to the external auditors and were satisfied with the management cooperation given to them.

The Audit Committee is also satisfied that the external auditors have and will be able to carry out their responsibilities in an unbiased and professional manner and thus recommended their re-appointment for the financial year ending 31 October 2021.

### **Internal Audit Function**

The Company outsourced its internal audit function to an independent professional firm which operates independently from the operating units. The principal role of the Internal Auditors is to undertake independent regular and systematic reviews of the systems of internal control within the Group so as to provide reasonable assurance that such systems continue to operate satisfactorily and effectively. It is the responsibility of the Internal Auditors to provide the Audit Committee with independent and objective reports on the state of internal control of the various operating units within the Group.

The Internal Auditors, who report directly to the Audit Committee, conduct the internal audit activities as prescribed in the internal audit plan and assessment on the adequacy, efficiency and effectiveness of the Group's internal control, risk management system and management reporting system.

During the financial year ended 31 October 2020, the Internal Auditors evaluated the adequacy and effectiveness of key controls and risk management within the Group's operating units in respect of the Group's governance, operations and information systems regarding the:

- maintenance of proper accounting records;
- reliability of financial information used within the business or for publication;
- safeguarding of assets against unauthorised use or disposition;
- efficiency and effectiveness of the running of the businesses and operations; and
- compliance with laws and regulations.
- risk assessment, identification and mitigation of key risk factors are carried out in accordance with the policies and procedures of the risk management framework.

During the financial year ended 31 October 2020, the Internal Auditors made two (2) audit visit and had presented the Internal Audit Reports to the Audit Committee pursuant to their internal audit review of the following audit areas in the Internal Audit Plan as approved by the Audit Committee:

- Quality Control Process in Vietnam Operation
- Raw Material Warehousing Process in Malaysia Operation

There were no material weaknesses noted by the Internal Auditors and the recommendations for improvement in internal controls were discussed with the respective head of department for follow up action.

The Chairman of the Audit Committee had given a briefing to the Board on the Internal Audit Report presented by the Internal Auditors at the Board meeting following each of the Audit Committee meetings.

# STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL

Pursuant to Paragraph 15.26 (b) of the Listing Requirements, the Board of Directors is pleased to provide the following Statement on Risk Management and Internal Control of the Group, which had been prepared in accordance with the "Statement on Risk Management & Internal Control: Guidelines for Directors of Listed Issuers".

## **Board's Responsibility**

The Board recognises that effective risk management framework is an integral part of good business management. It is an ongoing process to identify, evaluate, monitor, manage and mitigate the risks that may affect the Group's ability to achieve its business objectives and strategies.

Although the Board retains responsibility for establishing and assessing the effectiveness of the Group's systems for management of material business risks, Board has delegated the responsibility to assess the effectiveness and efficiency of the Group's internal control and risk management framework to the Audit Committee and the Risk Management Committee ("RMC").

The Group has in place a formal Risk Management Framework which describes the manner in which member companies of the Group identify, assesses, monitors and manages risk. The Group believes that the risk management framework will benefit the Group in terms of:-

- Effective strategic planning;
- Better cost control and utilisation of resources;
- Increased knowledge and understanding of exposure to risk;
- Systematic and well-informed methods of decision making; and
- Enhancing shareholder value by minimising losses and maximising opportunities.

The Board wish to state that such a system is designed to manage the Group's risks within an acceptable level, rather than to eliminate the risk of failure to achieve the business objectives of the Group. Therefore, it should be noted that such a system of risk management and internal control can only provide reasonable but not absolute assurance against material misstatement, financial losses or fraud.

## **1. Risk Management Policy Statement**

The Group strives to:

- establish clear objectives, identify and evaluate the significant risks to the achievement of those objectives, set boundaries for risk taking and apply fit-for-purpose risk responses including risk mitigation measures where appropriate;
- incorporate risk responses into a system of internal control which is designed to address opportunities; protect people, assets and the environment; facilitate effective and efficient operations; and help to ensure reliable reporting and compliance with applicable laws and regulations;
- monitor the effectiveness of the system of risk and internal control management;
- follow relevant Group's guidelines and standards which relate to particular types of risk;
- highlight any changes in significant risk faced by the Group or emergence of new business risk for deliberation and decision making; and
- provide an annual assurance regarding the extent of its compliance with this group policy.

## **2. Implementation of Policy**

This policy is implemented within the companies in the Group by:

- establishing, improving and maintaining across the group a formal risk management and internal control process;
- identifying functions and related risks in key operating units which may impact upon the group;
- regularly monitoring and assessing the performance and effectiveness of the risk management and internal control process;
- constant communication between Executive Directors and Management (Heads of Department) through management of daily operations and regular scheduled management meetings and reports;
- ensuring the risk management and internal control process is overseen by the Audit Committee of the Board; and
- requiring the Executive Director to certify to the Board that the Company's risk management and internal control system is operating efficiently and effectively in all material respects.



### 3. Risk Management Process

The Group has put in place the Risk Management Process that will enable the identification, assessment, monitoring and management of material risk throughout the group. It consists of eight interrelated components as follow:

- *Internal Environment* - which involves setting the foundation for how risk and control are viewed and addressed by the top management and employees of the Group;
- *Objectives Setting* - which involves ensuring that management has a process in place to set objectives and that the chosen objectives align with the Company's mission and vision;
- *Event Identification* - which includes identifying internal and external factors that influence how potential events may affect strategy implementation and achievement of objectives;
- *Risk Assessment* - which requires an analysis of identified risks in order to form a basis for determining how they should be managed;
- *Risk Response* - which requires management to select an approach or set of actions to mitigate risks where appropriate taking into account the Company's risk profile;
- *Control Activities* - which includes the establishment and execution of policies and procedures to help ensure that the risk responses management selected are effectively carried out;
- *Information and Communication* - which requires relevant information to be identified, captured and communicated in a form and timeframe that enables people to carry out their responsibilities; and
- *Monitoring* - which requires that the Risk Management Processes be monitored, and modifications made as necessary, to ensure the system can react dynamically and change as conditions warrant.

### 4. Management of Risk Management Process

The Board of Directors has formed a RMC to oversee the management of Risk Management process. This establishment of the RMC ensures that adequate time, expertise and resources are committed into the management of the Risk Management Processes.

Executive Directors and senior management are responsible for day-to-day implementing the Risk Management Process in a manner which is appropriate for the Company. This process is reviewed and monitored across the group by management in conjunction with the Company's internal auditors.

Responsibilities of the RMC include:

- providing a centralised co-ordinating point for the promotion and facilitation of risk management;
- promoting risk management competence and helping Heads of Department to align risk definition and responses; and
- reporting to the Executive Directors on the progress and effectiveness of risk management.

The Executive Directors and Heads of Department are expected to:

- provide resource, operate and monitor the system of internal control relating to risk management;
- ensure that a risk based approach to internal control is communicated to staff, embedded in business processes and responsive to evolving risks;
- assign accountability for managing risks within agreed boundaries; and
- report the results of balanced assessments regarding the effectiveness of the risk based internal control system, including identified weaknesses or incidents, to top management.

### 5. Risk Profile

The yearly assessment of the Business Risk Exposure in accordance within the Risk Management Process has resulted in the

## statement on risk management and internal control (cont'd)

identification of a number of industry risks which may impact the Group's business as a furniture manufacturer with overseas operations. These risks include but are not limited to:

- adverse changes in the global economy or in the country in which the Group operates in and sell to;
- intense competition in global furniture trade and increased price pressure on products;
- depleting woods resources and increasing in raw material prices;
- shortage of labour and competition for managerial and technical skills/capabilities in manufacturing processes;
- tightening in regulation and law in countries where the Group operates and sell to;
- health, safety, environment and security risk;
- exposure to foreign exchange fluctuation; and
- exposure to receivable and credit risks.

These risks may change over time as the external environment changes and as the Company expands its operations. The Risk Management Process requires regular reviews of the Company's existing risks and the identification of any new and emerging risks facing the Company, including financial and non-financial matters. It also requires the management (including mitigation where appropriate) of these risks.

### 6. Internal Control and Internal Audit Function

The Internal Audit function is considered an integral part of the risk management framework and its primary mission is to provide assurance on the adequacy and effectiveness of the risk, control and governance framework of the Group. The purpose, authority and responsibility of the internal audit function as well as the nature of the assurance provided by the function are articulated in the internal audit charter.

#### Internal Control System

The Group has an established internal control structure to ensure effective control over the Group's business operations and to safeguard the value and security of the Group's assets.

The internal control system is designed to give reasonable assurance with respect to the:-

- maintenance of proper operational and accounting records;
- reliability of financial information used within the business or for publication;
- safeguarding of assets against unauthorised use or disposition;
- efficiency and effectiveness of the running of the businesses and operations; and
- compliance with laws and regulations.

The Group's internal control system and monitoring procedures include:-

- clearly defined systems and procedures for key operational and financial departments, including maintenance of good operational and financial records and controls and the production of timely and accurate financial and management information and reports;
- monitoring and control of key financial risks through clearly laid down authorisation levels and proper segregation of accounting duties;
- detailed reporting of trading results, balance sheets and cash flows, with regular review by the management, Audit Committee and Board of Directors;
- regular independent internal audit activities to monitor compliance with operational procedures and assess the integrity of operational and financial information provided; and
- regular information provided to the management, covering operational performance, key business indicators and financial and cash flow reports.

All the internal audit activities were outsourced to a firm of independent licensed auditors and the total costs incurred in managing the internal audit functions for the financial year ended 31 October 2020 was RM24,000.

The principal role of the Internal Auditors is to undertake independent, regular and systematic reviews of the systems of internal control within the Group's operating units to determine whether the operating procedures and internal controls established by the Group are adequate and complied with, in accordance with the internal audit plan approved by the Audit Committee. The Internal Auditors report directly to the Audit Committee who reviews and approves the Internal Audit Plan and to ensure that the function is adequately resourced with competent and proficient internal auditors.

The Internal Auditors evaluated the adequacy and effectiveness of key controls within the Group's operating units in responding to the risk within the Group's governance, operations and information systems regarding the:

- maintenance of proper accounting records;
- reliability of financial information used within the business or for publication;
- safeguarding of assets against unauthorised use or disposition;
- efficiency and effectiveness of the running of the businesses and operations; and
- compliance with laws and regulations.

The Internal Auditors document their key findings and discuss with head of operating units on the outcome of the internal audit review and recommendation for improvement in the internal controls. The Internal Auditors report to the Audit Committee, the outcome and improvements recommended in each of the internal audit review assignment with independent and objective reports and present them in the Audit Committee Meeting. Follow up reviews were carried out in the subsequent internal audit review assignment to determine the status of implementation of improvements agreed by management. All Board members received copies of management and audit reports and are involved in the decision and actions that are required to maintain the level of risk at an acceptable level.

During the year, the Internal Auditors conducted various internal audit engagements in accordance with the risk-based audit plan that covers a rolling period of three (3) years. During the year under review, the Internal Audit Department highlighted some areas for improvement in the internal control system and Management has taken appropriate measures to address them accordingly. The internal control enhancements highlighted were mainly operational in nature and have negligible impact on the operational results of the Group.

The Board has received assurance from the Executive Directors that the Group's risk management and internal control system is operating adequately and effectively in all material respect.

#### ***Review of the Statement by External Auditors***

As required by Paragraph 15.23 of the Listing Requirements, the external auditors have reviewed this Statement on Risk Management and Internal Control to the scope set out in the Audit and Assurance Practice Guide ("AAPG") 3 (Revised), Guidance for Auditors on Engagement to Report on the Statement on Risk Management and Internal Control included in the Annual Report, issued by the Malaysian Institute of Accountants ("MIA") for inclusion in the annual report of the Group for the financial year ended 31 October 2020.

AAPG 3 (Revised) does not require the external auditors to consider whether the Directors' Statement on Risk Management and Internal Control covers all risks and controls, or to form an opinion on the adequacy and effectiveness of the Group's risk management and internal control system including the assessment and opinion by the Board of Directors and Management thereon. Based on their review, the external auditors have reported to the Board that nothing has come to their attention that causes them to believe that this statement is not prepared, in all material respect, in accordance with the disclosures required by paragraph 41 and 42 of the Statement on Risk Management and Internal Control: Guidelines for Directors of Listed Issuers, nor is factually inaccurate.

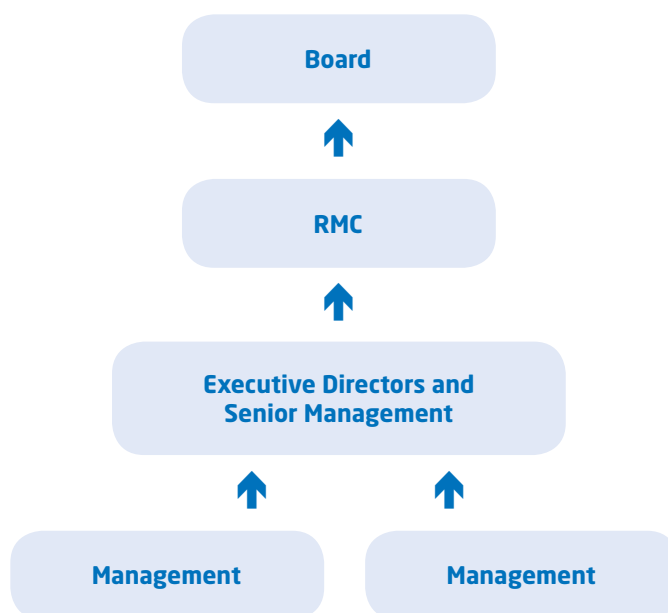
## SUSTAINABILITY STATEMENT

The Board is pleased to present this Sustainability Statement ("Statement") for the financial year ended 31 October 2020 ("FY2020") which sets out what the Board considers as material sustainability risks and opportunities (collectively known as "Material Sustainability Matters") to the operations of the Group and how these Material Sustainability Matters are managed.

The scope of this Statement is primarily based on revenue contribution from operations according to geographical locations, namely operations in Malaysia and Vietnam.

This Statement is prepared in accordance with the Listing Requirements of Bursa Securities, the Sustainability Reporting Guide - 2<sup>nd</sup> Edition, including its accompanying Toolkits, issued by Bursa Securities. This Statement considers the economic, environmental and social implications the Group is exposed to in ensuring its business is carried out in a sustainable and responsible manner.

### Sustainability Governance Structure



While the Board is primarily responsible for the Group's sustainability practices and performance, it is assisted by the RMC in managing sustainability-related matters.

The RMC, a Board Committee which comprises a majority of Independent Directors, undertakes the role to oversee the incorporation of sustainability considerations in the Group's business and management of economic, environmental and social risks and opportunities, in addition to its oversight responsibilities over the Group's risk management framework and processes.

The RMC's responsibilities pertaining to the Group's sustainability framework and processes include the following:

- a) establishment of the Group's sustainability framework;
- b) reviewing the adequacy of sustainability initiatives and processes;
- c) ensuring the effectiveness of the process in identifying, assessing, managing and reporting Material Sustainability Matters; and
- d) monitoring and overseeing all sustainable strategies and initiatives of the Group.

In carrying out its responsibilities on the Group's sustainability, the RMC is supported by the Executive Directors and Senior Management, who report to the RMC at least on an annual basis, on the assessment of the Group's sustainability framework and processes, and Material Sustainability Matters identified from time to time, including how these matters are managed.

## Material Sustainability Matters

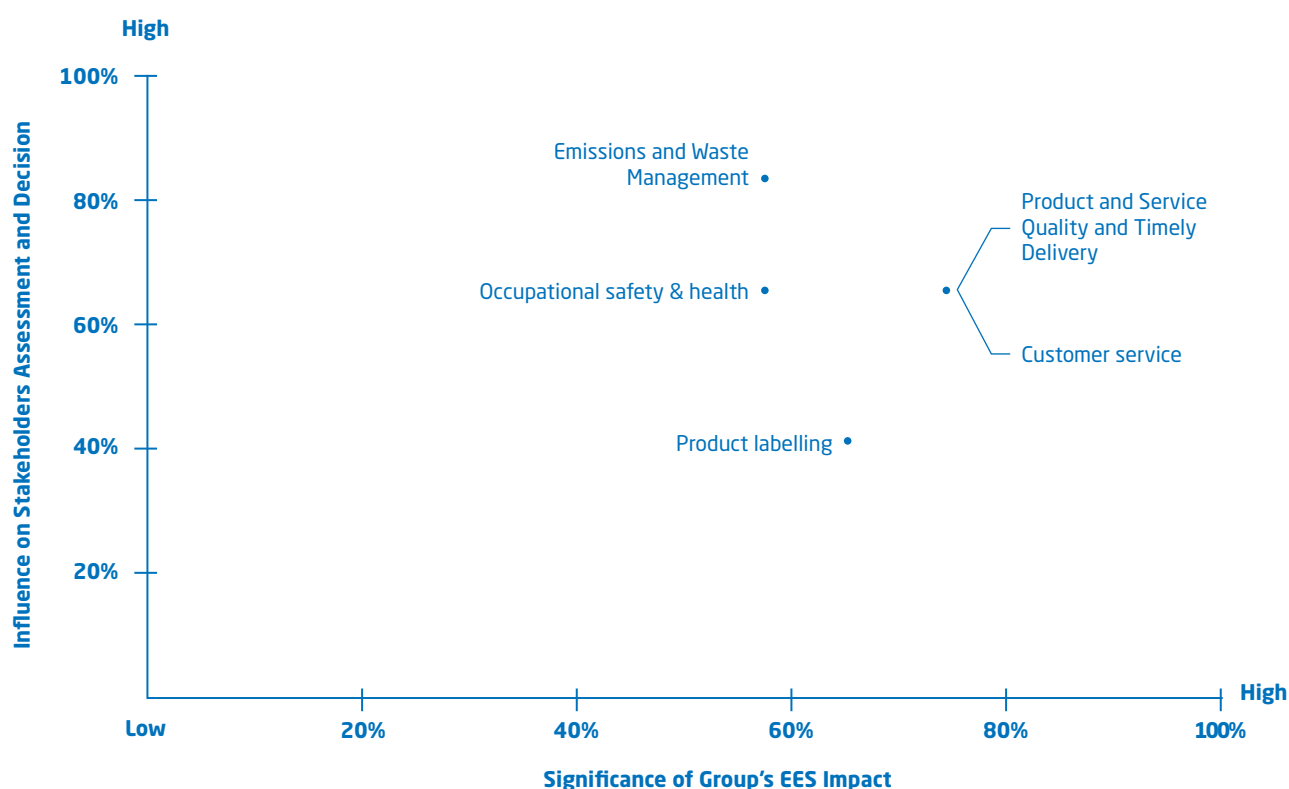
During the financial year under review, the Group reassessed its economic, environmental and social risks and opportunities. The process, led by an Executive Director of the Group, is undertaken by Senior Management, i.e. the relevant heads of the Group's key business segments and departments.

The Management of the Group, via the materiality assessment process, performed an assessment of the Group's stakeholders, considering how they influence, or depend on, the Group's business activities and operations. The Group's key stakeholders include, but are not limited to, customers, employees, government agencies, authorities and regulators, and suppliers. The Material Sustainability Matters of the Group were then determined based on:

- how the matter reflects the Group's significant economic, environmental or social impact; and
- how the matter influences the assessments and decisions of stakeholders.

The Material Sustainability Matters of the Group are identified as follows:

1. Product and Service Quality and Timely Delivery
2. Product Labelling
3. Customer Service
4. Occupational Safety and Health
5. Emissions and Waste Management



## Poh Huat Group's Materiality Matrix

Creating stakeholder value through the production of quality products and services remains the Group's key focus area towards building a sustainable business. The Group focuses its resources and efforts in its value generation processes and procedures, from the sourcing of quality raw materials, safe and environmentally friendly manufacturing process, to customer-centric product and service delivery.



## sustainability statement (cont'd)

### Product and Service Quality and Timely Delivery

First and foremost, the Group's products are a direct representation of the Group's value creation and the Group has always strived towards meeting the expectations of its customers.

The Group's design process for in-house office products is guided by its design philosophy that aims to create pleasant, productive office environment with well-designed office suites that integrate new office automation technology into the classic office environment. The Group's designs are regularly updated with new features and functionalities to accommodate new requirements of its customers.

The Group works closely with its customers, by employing a service differentiation strategy, to help customers focus on what matters the most to them, such as product features and design, material and construction specifications, costing and pricing targets, and production scheduling and quality control requirements. The Group's Research and Development team, in collaboration with customers' designers, considers and advises on design aspects such as the use of materials, functionalities and aesthetics.

The Group's Malaysian operations are carried out and continually enhanced in accordance with the principles and requirements of ISO 9001:2015 Quality Management Systems. Audits and training on ISO 9001:2015-related matters are conducted from time to time to ensure their consistent practice and adherence throughout the manufacturing process, assuring product quality standards with in-process quality control measures and final quality inspections. The Group's Vietnamese operations are also guided by similar practices and processes in ensuring and maintaining product quality standards, which enable the operations to comply with regular audits performed by the Group's international customers.

The quality control ("QC") function of each operating subsidiary is responsible for the final quality inspection for each shipment before they are cleared for delivery to the customers. The QC function is guided by a set of stringent criteria on product quality, failing which, products are required to be reworked or scrapped. On a monthly basis, the QC personnel submits product quality summary reports to Management for Management's assessment on the production quality.

To ensure the timely delivery of products to customers, the Group regularly conducts manufacturing planning and scheduling, which includes an inventory planning and management process. Manufacturing and logistics statuses are also regularly updated to customers to ensure customers' expectations are well-managed.

During the financial year under review, the Group's operations in Malaysia and Vietnam were affected by COVID-19-related interruptions and movement restrictions. Similarly, the Group's customers, the majority of whom are based in US also experienced similar business disruptions. Nevertheless, the Group managed to pick up production and delivery when the various movement restrictions were eased. Guided by locally imposed COVID-19 preventive measures and as part of cost management exercise, the Group had scaled down about 30 - 40% of its operating workforce for a period of 3 - 6 months. That said, the Group ensured quality control remains to be in place during this period to safeguard product quality.

### Product labelling

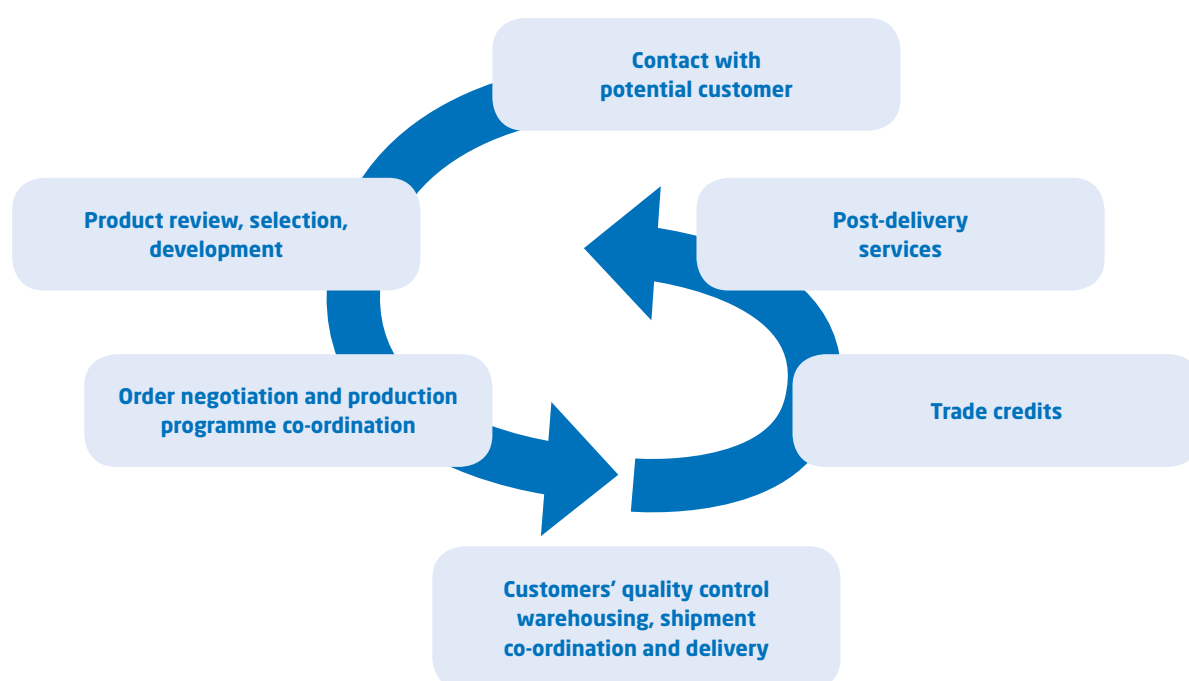
As a major wood-based furniture manufacturer, the Group is committed to the use of environmentally friendly, sustainable materials in its products, including the use of low formaldehyde emission wood-based materials. This commitment is shared by our customers, a majority of which are from developed markets such as North America and Europe which require high standards in relation to product emission and material sourcing and traceability.

In compliant with the labelling requirements for composite wood products sold in the United States, the Group has in place the necessary measures across its sourcing and manufacturing process to ensure products exported to the US are Toxic Substances Control Act Title IV ("TSCA") compliant. The Group's capability in this regard has enabled it to maintain its market share and customer relationships in this market.

Furthermore, the Group adheres to requirements of the Programme for the Endorsement of Forest Certification ("PEFC") Chain of Custody ("COC") Certification and a majority of its products are certified as PEFC COC compliant. PEFC is one of the world's largest forest certification systems which promotes sustainable forest management taking into account economic, environmental and social aspects in the supply chain of forest-based materials. The PEFC COC process traces forest-based materials along the supply chain, providing assurance to end-users regarding responsible sourcing of materials from sustainably managed forests. The certification has enabled the Group's presence in international markets, particularly in developed markets.

### Customer Service

The Group aims to establish long-term partnerships with its customers who are committed to building sustainable business relationships. The Group's customer-relationship engagement cycle are as follows:



The Group's sales managers are trained and equipped with knowledge pertaining to the Group's business operations and serves as the main contact person for ensuring the customers' requirements are well-communicated and delivered across the various stages. This entails collaborative discussions during the sales stage, regular updates on the manufacturing process and logistics arrangements, as well as timely delivery of goods. The Group's customer base ranges across different continents, including North America, India, United Kingdom, Middle East and South-East Asia.

The Group's customers' service engagement includes obtaining customer feedback via customer surveys, which cover aspects ranging from quality, reliability, delivery, service, price to responsiveness. Taking customers' feedback as part of the key considerations, the Group assesses its strength and weaknesses and aims to maintain the performance of areas it did well, as well as enhancing areas where it could further improve, in order to provide better quality products and fulfilment to the Group's customers.

Due to the COVID-19 pandemic, businesses around the world were impacted. That said, we continued to maintain close contact with our customers via electronic communication in meeting their needs, including updating every parties on the latest production progress and expected delivery schedules.

The Group's most recent customers' survey was conducted in the second and third quarter of the financial year ended 31 October 2020.

## sustainability statement (cont'd)

### Occupational Safety and Health

Working in a manufacturing environment exposes the Group's employees and workers to hazards such as sharp tools and edges, crush points and moving parts. Bearing employees' and workers' health and safety in mind, the Group puts great emphasis on establishing safe work practices for its employees and workers.

The Group has established Safety and Health Policies for the respective key business operations of the Group in Malaysia and Vietnam. These Safety and Health Policies set out the Group's commitment towards the establishment and maintenance of an Occupational Safety and Health Management System which includes hazard identification, risk assessment and risk control processes, compliance with the relevant laws and regulations, prevention of occupational diseases, incidents and accidents, and continual improvement. The most recent review of the Safety and Health Policies was in January 2020.

The safety practice and performance of each key business operations, i.e. manufacturing operations in Malaysia and Vietnam, are governed and monitored by the respective Safety and Health Committees. These committees consist supervisors or managers as well as personnel with qualified and competent safety and health experience and knowledge of the respective operating units.

The Safety and Health Committees convene at least on a quarterly basis. The responsibilities of the Safety and Health Committees include, amongst others, the following:

- ensuring the maintenance and effective execution of the Safety and Health Management System;
- monitoring and reviewing accidents and incidents occurred during the review period;
- overseeing any audits or inspection matters relating to occupational safety and health;
- identifying any necessary improvement to the operation's safety and health policies or procedures; and
- identifying and ensuring the carrying out of necessary training to employees and workers.

The layout and workflow in production areas are organised in an orderly manner to ensure workers' safety while managing efficient production rate. The Group provides Personal Protection Equipment ("PPE") for all workers to safeguard them from occupational hazards, such as those arising from operating machinery and lifting heavy items.

Every year, the Group conducts occupational safety and health training for its workers, including guidance on proper equipment use and ensuring workplace safety. For the financial year under review, training provided to employees and workers is summarised as follows:

- chemical, electricity, boiler safety training in Vietnam;
- PPE and risk analysis training in Malaysia; and
- briefing on COVID-19 prevention measures.

Newly recruited employees and workers are also required to undergo an induction programme that provides a briefing to the new recruit on the Group's various policies and procedures, including amongst others, the Group's safety and health policies and procedures.

The Group strives to achieve a low rate of lost-work-time injuries and has established "Zero Serious Accident" target. For the financial year under review, the Group has recorded zero fatality and zero serious accidents from its business operations.

For the financial year under review, the Group's accident records are as follows:

	Malaysia		Vietnam	
	FY 2019	FY 2020	FY 2019	FY 2020
<b>Fatality</b>	0	0	0	0
<b>Serious Injury Cases (Reportable to authorities)</b>	0	0	0	0
<b>Minor Injury Cases</b>	12	5	7	5

The Group has a process to review the occurrence of every recorded accident and incident to enable a continual improvement process for the Group's safety controls and procedures. The root causes for each injury cases are enquired into and reported for further actions to be undertaken, which may include further improvement in safety controls, enhanced monitoring, and disciplinary actions, where misconduct has been determined to be the cause of the accident.

#### COVID-19 Response

In the view of the COVID-19 pandemic outbreak which has affected the health and wellbeing of society and people around the world, the Group has undertaken some social distancing and prevention measures in compliance with local guidelines. These include applying COVID-19 specific Standards Operating Procedure ("SOP") such as daily temperature checks and hand sanitisation practices, daily sterilisation of the factory environment, limiting outstation visitors, and registration of visitors/ suppliers. The Group has taken measures to reduce operating hours and workforce in all manufacturing bases in Malaysia and Vietnam.

In order to ensure continues compliance with the social distancing and prevention measures, regular compliance checks are also conducted. The Group will continue to practice such prevention measures and assess if additional measures are required.

#### Emissions and Waste Management

The Group also places great emphasis on the management of environmental impact arising from the Group's business activities, especially its manufacturing operations.

One of the key environmental-related challenges arising from furniture manufacturing processes is dust emission. Dust is generated from cutting, planning, and sanding and it could seriously affect the health and safety of workers, as well as impacting adversely the surrounding air quality. Hence, the Group ensures it has installed the necessary dust collector systems to maintain a safe and clean working environment. The Group ensures regular maintenance of the dust collectors and other key equipment and machinery to ensure they work effectively. The Group also regularly tests the surrounding air quality to ensure dust emission does not exceed the regulated levels.

The Group's Malaysian manufacturing operations are guided by its Environment Policy which sets out its commitment to adhere to and comply with relevant laws and regulations, to carry out and maintain corporate responsibility, and to undertake necessary measures to prevent environmental pollution, amongst others. An Environmental Monitoring Committee has also been established to oversee the environmental practices as well as compliance with relevant laws and regulations.

The Group's Vietnamese manufacturing operations have obtained and maintained its regulatory body certification which sets the standards for the site's environmental management efforts and procedures. In addition, regular audits conducted by the Group's international customers also cover aspects of environmental management.

In compliance with environmental laws and regulations, the Group ensures scheduled wastes are disposed of by licensed contractors approved by the environmental authorities, i.e. Department of Environment in the case of Malaysian operations and the Department of Natural Resources and Environment for Vietnamese operations.

## sustainability statement (cont'd)

These environmental management practices remained to be adhered to during periods of the various stages of movement restriction orders imposed throughout the financial year under review.

During the financial year under review, there were no fines imposed on the Group by authorities in relation to environmental pollution-related matters.

### Conclusion

The Group remains committed to carrying out its corporate responsibilities in preserving and creating shared values for its stakeholders even in challenging times. The Group continues to focus on managing its Material Sustainability Matters and will also continue to seek out areas where it can play a part in long-term value creation.



## ADDITIONAL COMPLIANCE INFORMATION

### Utilisation of Proceeds

No proceeds were raised by the Company from any corporate exercise during the financial year.

### Non-Audit Fees Payable to External Auditors

Non-audit fees payable to the Company's external auditors were RM3,000 during the financial year.

### Audit Fees Payable to External Auditors

Total audit fees payable to the Company and its subsidiaries' external auditors were RM42,000 and RM138,104 respectively during the financial year. Total audit fees payable on a group basis was RM180,104.

### Material Contracts Involving Directors'/Substantial Shareholders' Interests

The Company has not entered into any material contract with any Directors or substantial shareholders of the Company nor any persons connected to a Directors or major shareholders of the Company.

### Recurrent Related Party Transactions

Details of the recurrent related party transactions undertaken by the Group during the financial year are disclosed in Note 30 of the Financial Statements herein.

## DIRECTORS' RESPONSIBILITIES STATEMENT

The Directors are responsible for the preparation of financial statements for each financial year. They are responsible for ensuring that these financial statements give a true and fair view of the state of affairs of the Group and of the Company their financial performance and cash flows for the financial year then ended.

The financial statements are prepared on a going concern basis, in accordance with the Malaysian Financial Reporting Standards, International Financial Reporting Standards and the Companies Act 2016. It is the duty of the Directors to review the appropriateness of the basis before adopting the financial statements and lay them before the Annual General Meeting together with their Report and the Auditors' Report thereon.

The Directors are also responsible for ensuring that proper accounting and other records are kept to sufficiently explain the transactions and financial position of the Group and of the Company and to enable true and fair financial statements to be prepared.

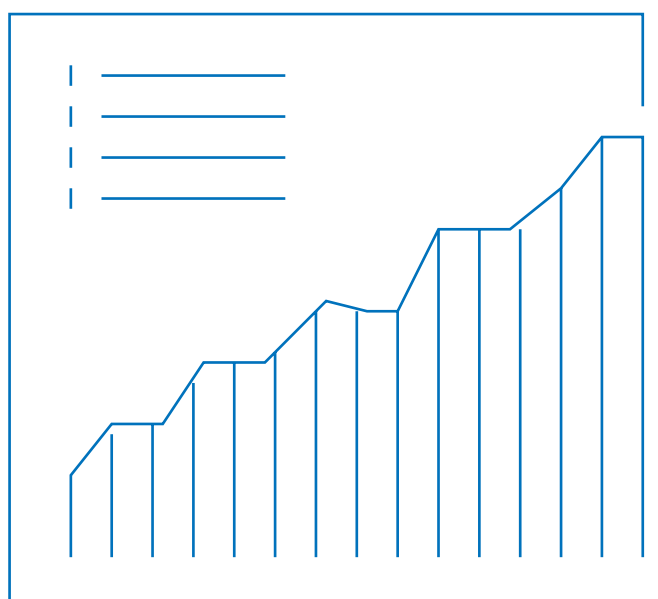
In preparing the financial statements, the Directors are required to exercise judgement in making certain estimates to be incorporated in the financial statements. The Directors are to ensure that the estimates made are reasonable and relevant to the financial statements.





# FINANCIAL STATEMENTS

44	Directors' Report
49	Statement of Directors
50	Statutory Declaration
51	Independent Auditors' Report
54	Statements of Financial Position
56	Statements of Profit or Loss and Other Comprehensive Income
57	Statements of Changes in Equity
60	Statements of Cash Flows
62	Notes to the Financial Statements



## DIRECTORS' REPORT

The directors hereby submit their report and the audited financial statements of the Group and of the Company for the financial year ended 31 October 2020.

### PRINCIPAL ACTIVITIES

The Company is principally engaged in the business of investment holding. The principal activities of the subsidiaries are set out in Note 10 to the financial statements. There have been no significant changes in the nature of these activities during the financial year.

### RESULTS

	The Group RM	The Company RM
Profit/(Loss) after tax for the financial year	51,909,549	(768,464)

### DIVIDENDS

Dividends paid or declared by the Company since 31 October 2019 are as follows:

A third interim dividend of 2 sen per ordinary share amounting to RM 4,621,640 in respect of the financial year ended 31 October 2019 was paid on 18 May 2020.

A first interim dividend of 1 sen per ordinary share amounting to RM 2,311,789 in respect of the financial year ended 31 October 2020 was paid on 3 January 2020.

A second interim dividend of 2 sen per ordinary share amounting to RM 4,850,885 in respect of the financial year ended 31 October 2020 was paid on 21 September 2020.

A third interim dividend of 2 sen per ordinary share amounting to RM 5,299,446 in respect of the financial year ended 31 October 2020 was paid on 4 December 2020.

A fourth interim dividend of 2 sen per ordinary share amounting to RM 5,299,446 in respect of the financial year ended 31 October 2020 was paid on 15 January 2021.

At the forthcoming Annual General Meeting, a final dividend of 2 sen per ordinary share in respect of the current financial year will be proposed for shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for as a liability in the financial year ending 31 October 2021.

### RESERVES AND PROVISIONS

There were no material transfers to or from reserves or provisions during the financial year other than those disclosed in the financial statements.

## ISSUES OF SHARES AND DEBENTURES

During the financial year:

- (a) the Company increased its issued and paid-up share capital from RM 128,718,591 to RM 164,912,803 by way of issuance of 36,194,212 new ordinary shares from the exercise of Warrants 2015/2020 at the exercise price of RM 1.00 per warrant as disclosed in Note 15 to the financial statements which amounted to RM 36,194,212.

The new ordinary shares issued rank pari passu in all respects with the existing ordinary shares of the Company.

- (b) there were no issues of debentures by the Company.

## TREASURY SHARES

As at 31 October 2020, the Company held as treasury shares a total of 13,327,600 out of its 278,299,908 issued and fully paid-up ordinary shares. The treasury shares are held at a carrying amount of RM 2,836,481. The details on the treasury shares are disclosed in Note 16 to the financial statements.

## OPTIONS GRANTED OVER UNISSUED SHARES

During the financial year, no options were granted by the Company to any person to take up any unissued shares in the Company.

## BAD AND DOUBTFUL DEBTS

Before the financial statements of the Group and of the Company were made out, the directors took reasonable steps to ascertain that action had been taken in relation to the writing off of bad debts and the making of allowance for impairment losses on receivables, and satisfied themselves that there are no known bad debts and that no allowance for impairment losses on receivables is required.

At the date of this report, the directors are not aware of any circumstances that would require the writing off of bad debts, or the allowance for impairment losses on receivables in the financial statements of the Group and of the Company.

## CURRENT ASSETS

Before the financial statements of the Group and of the Company were made out, the directors took reasonable steps to ensure that any current assets, which were unlikely to be realised in the ordinary course of business, including their value as shown in the accounting records of the Group and of the Company, have been written down to an amount which they might be expected so to realise.

At the date of this report, the directors are not aware of any circumstances which would render the values attributed to the current assets in the financial statements misleading.

## VALUATION METHODS

At the date of this report, the directors are not aware of any circumstances which have arisen which render adherence to the existing methods of valuation of assets or liabilities of the Group and of the Company misleading or inappropriate.



## directors' report (cont'd)

### CONTINGENT AND OTHER LIABILITIES

At the date of this report, there does not exist:

- (a) any charge on the assets of the Group and of the Company that has arisen since the end of the financial year which secures the liabilities of any other person; or
- (b) any contingent liability of the Group and of the Company which has arisen since the end of the financial year.

No contingent or other liability of the Group and of the Company has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the directors, will or may substantially affect the ability of the Group and of the Company to meet their obligations when they fall due.

### CHANGE OF CIRCUMSTANCES

At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Group and of the Company which would render any amount stated in the financial statements misleading.

### ITEMS OF AN UNUSUAL NATURE

The results of the operations of the Group and of the Company during the financial year were not, in the opinion of the directors, substantially affected by any item, transaction or event of a material and unusual nature other than as disclosed in Note 24 to the financial statements.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors, to affect substantially the results of the operations of the Group and of the Company for the financial year in which this report is made.

### DIRECTORS

The names of directors of the Company who served during the financial year and up to the date of this report are as follows:

Tay Kim Huat  
 Tay Kim Hau  
 Boo Chin Liong  
 Tay Khim Seng  
 Chua Syer Cin  
 Toh Kim Chong  
 Lim Pei Tiam @ Liam Ahat Kiat  
 Tun Md Raus Bin Sharif (Appointed on 15 September 2020)

The names of directors of the Company's subsidiaries who served during the financial year and up to the date of this report, not including those directors mentioned above, are as follows:

Christina Thio Swee Geok

## DIRECTORS' INTERESTS

According to the register of directors' shareholdings, the interests of directors holding office at the end of the financial year in shares and warrants of the Company and its related corporations during the financial year are as follows:

		Number of Ordinary Shares			
		At 01.11.2019	Acquired	Disposed	At 31.10.2020
<b>The Company</b>					
Tay Kim Huat	- Direct interest	52,169,376	4,429,968	-	56,599,344
	- Indirect interest <sup>(1)</sup>	12,062,072	1,255,268	-	13,317,340
Tay Kim Hau	- Direct interest	250,000	-	-	250,000
Boo Chin Liong	- Direct interest	48,749	-	-	48,749
Tay Khim Seng	- Direct interest	3,755,060	80,000	557,500	3,277,560
Toh Kim Chong	- Direct interest	7,279,088	1,207,300	-	8,486,388
Lim Pei Tiam @ Liam Ahat Kiat	- Direct interest	30,639,900	-	3,769,900	26,870,000
	- Indirect interest <sup>(2)</sup>	3,374,000	-	-	3,374,000

		Number of Warrants			
		At 01.11.2019	Acquired	Disposed/ Exercised	At 31.10.2020
<b>The Company</b>					
Tay Kim Huat	- Direct interest	3,672,568	-	3,672,568	-
	- Indirect interest <sup>(1)</sup>	1,172,768	-	1,172,768	-
Tay Khim Seng	- Direct interest	291,000	-	291,000	-
Lim Pei Tiam @ Liam Ahat Kiat	- Direct interest	39,900	-	39,900	-

### Notes:

(1) Indirect interest by virtue of the shareholdings of his spouse and children.

(2) Indirect interest by virtue of the shareholdings of his children.

By virtue of his shareholding in the Company, Mr. Tay Kim Huat is deemed to have interests in shares in all the subsidiaries during the financial year to the extent of the Company's interests, in accordance with Section 8 of the Companies Act 2016.

The other directors holding office at the end of the financial year had no interest in shares and warrants of the Company or its related corporations during the financial year.

## directors' report (cont'd)

### DIRECTORS' BENEFITS

Since the end of the previous financial year, no director has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by directors shown in the financial statements, or the fixed salary of a full-time employee of the Company or related corporations) by reason of a contract made by the Company or a related corporation with the director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest except for any benefits which may be deemed to arise from transactions entered into in the ordinary course of business with companies in which certain directors have substantial financial interests as disclosed in Note 30 to the financial statements.

Neither during nor at the end of the financial year was the Group or the Company a party to any arrangements whose object is to enable the directors to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

### DIRECTORS' REMUNERATION

The details of the directors' remuneration paid or payable to the directors of the Group and of the Company during the financial year are disclosed in Note 25 to the financial statements.

### INDEMNITY AND INSURANCE COST

During the financial year, there was no indemnity given to or professional indemnity insurance effected for directors, officers or auditors of the Group and of the Company.

### SUBSIDIARIES

The details of the Company's subsidiaries are disclosed in Note 10 to the financial statements.

### SIGNIFICANT EVENT DURING THE FINANCIAL YEAR

The significant event during the financial year is disclosed in Note 35 to the financial statements.

### SIGNIFICANT EVENT OCCURRING AFTER THE REPORTING PERIOD

The significant event occurring after the reporting period is disclosed in Note 36 to the financial statements.

### AUDITORS

The auditors, Crowe Malaysia PLT, have expressed their willingness to continue in office.

The details of the auditors' remuneration are disclosed in Note 24 to the financial statements.

Signed in accordance with a resolution of the directors dated 8 February 2021

**Tay Kim Huat**

**Tay Kim Hau**

# STATEMENT BY DIRECTORS

## Pursuant To Section 251(2) of The Companies Act 2016

We, Tay Kim Huat and Tay Kim Hau, being two of the directors of Poh Huat Resources Holdings Berhad, state that, in the opinion of the directors, the financial statements set out on pages 54 to 115 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia so as to give a true and fair view of the financial position of the Group and of the Company as of 31 October 2020 and of their financial performance and cash flows for the financial year ended on that date.

Signed in accordance with a resolution of the directors dated 8 February 2021

**Tay Kim Huat**

**Tay Kim Hau**

# STATUTORY DECLARATION

## Pursuant To Section 251(1)(b) of The Companies Act 2016

I, Tay Kim Huat, being the director primarily responsible for the financial management of Poh Huat Resources Holdings Berhad, do solemnly and sincerely declare that the financial statements set out on pages 54 to 115 are, to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the declaration to be true, and by virtue of the Statutory Declarations Act 1960.

Subscribed and solemnly declared by the abovementioned Tay Kim Huat at Muar in the State of Johor Darul Takzim on this 8 February 2021

**Tay Kim Huat**

Before me

Commissioner for Oaths



# INDEPENDENT AUDITORS' REPORT

To The Members of Poh Huat Resources Holdings Berhad

(Incorporated in Malaysia)

Registration No. : 199701027671 (443169 - X)

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the financial statements of Poh Huat Resources Holdings Berhad, which comprise the statements of financial position as at 31 October 2020 of the Group and of the Company, and the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows of the Group and of the Company for the financial year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 54 to 115.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and of the Company as at 31 October 2020, and of their financial performance and their cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia.

### Basis for Opinion

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence and Other Ethical Responsibilities

We are independent of the Group and of the Company in accordance with the *By-Laws (on Professional Ethics, Conduct and Practice)* of the Malaysian Institute of Accountants ("By-Laws") and the *International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the Group and of the Company for the current financial year. These matters were addressed in the context of our audit of the financial statements of the Group and of the Company as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below to be the key audit matter to be communicated in our report.

Carrying value of inventories Refer to Note 13 in the financial statements	
Key audit matter	How our audit addressed the key audit matter
<p>The Group held inventories of approximately RM 93 million as at 31 October 2020.</p> <p>The carrying value of inventories is stated at the lower of cost and net realisable value.</p> <p>The Group determines the amount of impairment for slow moving or obsolete inventories based upon the ageing of the slow moving inventories.</p>	<p>Our procedures included, among others:</p> <ul style="list-style-type: none"> <li>Comparing the net realisable value to the cost of inventories at the end of the reporting period to assess the reasonableness of inventories write-down.</li> <li>Performing ageing test on the inventories and reviewing the impairment for slow moving inventories, where applicable.</li> </ul>

# independent auditors' report (cont'd)

**To The Members of Poh Huat Resources Holdings Berhad  
(Incorporated in Malaysia)**

**Registration No. : 199701027671 (443169 - X)**

## Information Other than the Financial Statements and Auditors' Report Thereon

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements of the Group and of the Company and our auditors' report thereon.

Our opinion on the financial statements of the Group and of the Company does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Group and of the Company, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Group and of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements of the Group and of the Company that give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements of the Group and of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Group and of the Company, the directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Group and of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements of the Group and of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

### Auditors' Responsibilities for the Audit of the Financial Statements (Cont'd)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Group and of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group or the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of the Group and of the Company, including the disclosures, and whether the financial statements of the Group and of the Company represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements of the Group. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the Group and of the Company for the current financial year and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with the requirements of the Companies Act 2016 in Malaysia, we report that the subsidiaries of which we have not acted as auditors, are disclosed in Note 10 to the financial statements.

### OTHER MATTERS

This report is made solely to the members of the Company, as a body, in accordance with Section 266 of the Companies Act 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**Crowe Malaysia PLT**  
201906000005 (LLP0018817-LCA) & AF 1018  
Chartered Accountants

**Ng Kim Hian**  
02506/04/2021 J  
Chartered Accountant

Muar, Johor Darul Takzim

Date: 8 February 2021

# STATEMENTS OF FINANCIAL POSITION

At 31 October 2020

	Note	The Group		The Company	
		2020 RM	2019 RM	2020 RM	2019 RM
<b>ASSETS</b>					
<b>NON-CURRENT ASSETS</b>					
Property, plant and equipment	5	130,726,565	173,087,335	-	-
Right-of-use assets	6	25,499,622	-	-	-
Prepaid lease payments	7	-	2,625,670	-	-
Land held for property development	8	20,912,187	20,912,187	-	-
Investment properties	9	39,233,383	12,095,591	-	-
Investment in subsidiaries	10	-	-	159,600,071	159,600,071
Long-term receivables	11	-	-	3,203,815	3,358,690
Deferred tax assets	12	43,237	37,257	-	-
		216,414,994	208,758,040	162,803,886	162,958,761
<b>CURRENT ASSETS</b>					
Inventories	13	92,861,604	74,715,071	-	-
Trade and other receivables	11	67,955,570	64,409,161	1,000	99,278
Current tax assets		4,027	3,672	-	-
Deposits, bank and cash balances	14	190,917,000	133,078,581	21,657,870	4,611,175
		351,738,201	272,206,485	21,658,870	4,710,453
<b>TOTAL ASSETS</b>		568,153,195	480,964,525	184,462,756	167,669,214

The annexed notes form an integral part of these financial statements.

		The Group		The Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
<b>EQUITY AND LIABILITIES</b>					
<b>EQUITY</b>					
Share capital	15	<b>164,912,803</b>	128,718,591	<b>164,912,803</b>	128,718,591
Treasury shares	16	<b>(2,836,481)</b>	(2,836,481)	<b>(2,836,481)</b>	(2,836,481)
Reserves	17	<b>264,699,992</b>	236,269,353	<b>11,684,091</b>	34,835,761
<b>TOTAL EQUITY</b>		<b>426,776,314</b>	362,151,463	<b>173,760,413</b>	160,717,871
<b>NON-CURRENT LIABILITIES</b>					
Lease liabilities	18	<b>12,959,594</b>	-	-	-
Hire purchase payables	19	-	119,714	-	-
Deferred tax liabilities	12	<b>6,234,000</b>	6,234,000	-	-
		<b>19,193,594</b>	6,353,714	-	-
<b>CURRENT LIABILITIES</b>					
Trade and other payables	20	<b>97,838,290</b>	88,872,751	<b>103,451</b>	88,000
Bank borrowings	21	<b>8,503,048</b>	12,483,973	-	-
Lease liabilities	18	<b>485,536</b>	-	-	-
Hire purchase payables	19	-	234,847	-	-
Dividend payable		<b>10,598,892</b>	6,863,343	<b>10,598,892</b>	6,863,343
Current tax liabilities		<b>4,757,521</b>	4,004,434	-	-
		<b>122,183,287</b>	112,459,348	<b>10,702,343</b>	6,951,343
<b>TOTAL LIABILITIES</b>		<b>141,376,881</b>	118,813,062	<b>10,702,343</b>	6,951,343
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>568,153,195</b>	480,964,525	<b>184,462,756</b>	167,669,214

The annexed notes form an integral part of these financial statements.

# STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For The Financial Year Ended 31 October 2020

	Note	The Group		The Company	
		2020 RM	2019 RM	2020 RM	2019 RM
REVENUE	22	659,505,443	700,997,115	-	-
COST OF SALES		(539,696,787)	(578,215,929)	-	-
GROSS PROFIT		119,808,656	122,781,186	-	-
OTHER INCOME		6,916,936	6,545,775	180,162	19,065
SELLING AND MARKETING EXPENSES		(28,886,555)	(33,876,006)	-	-
ADMINISTRATIVE EXPENSES		(28,094,892)	(25,097,029)	(945,778)	(978,586)
OTHER EXPENSES		(3,092,334)	(5,133,270)	-	(37,435)
FINANCE COSTS	23	(1,161,521)	(1,085,158)	(2,848)	(1,924)
PROFIT/(LOSS) BEFORE TAX	24	65,490,290	64,135,498	(768,464)	(998,880)
INCOME TAX EXPENSE	26	(13,580,741)	(13,236,278)	-	(1,211)
PROFIT/(LOSS) AFTER TAX		51,909,549	50,899,220	(768,464)	(1,000,091)
OTHER COMPREHENSIVE (EXPENSE)/INCOME					
<u>Items that may be reclassified subsequently to profit or loss</u>					
Foreign currency translation differences		(1,095,704)	1,146,151	-	-
TOTAL COMPREHENSIVE INCOME/(EXPENSE) FOR THE FINANCIAL YEAR		50,813,845	52,045,371	(768,464)	(1,000,091)
<b>PROFIT/(LOSS) AFTER TAX ATTRIBUTABLE TO:</b>					
Owners of the Company		51,909,549	50,898,683	(768,464)	(1,000,091)
Non-controlling interests		-	537	-	-
		51,909,549	50,899,220	(768,464)	(1,000,091)
<b>TOTAL COMPREHENSIVE INCOME/(EXPENSE) ATTRIBUTABLE TO:</b>					
Owners of the Company		50,813,845	52,044,795	(768,464)	(1,000,091)
Non-controlling interests		-	576	-	-
		50,813,845	52,045,371	(768,464)	(1,000,091)
<b>EARNINGS PER ORDINARY SHARE (SEN)</b>	27				
Basic		22.14	22.91		
Diluted		22.14	21.65		

The annexed notes form an integral part of these financial statements.



# STATEMENTS OF CHANGES IN EQUITY

For The Financial Year Ended 31 October 2020

	Note	Non-distributable		Distributable		Attributable to owners of the Company RM	Non-controlling interests RM	Total equity RM
		Share capital RM	Treasury shares RM	Foreign exchange translation reserve RM	Retained profits RM			
<b>The Group</b>								
Balance at 1 November 2018		119,845,505	(2,836,481)	(10,217,694)	210,199,736	316,991,066	36,583	317,027,649
Profit after tax for the financial year		-	-	-	50,898,683	50,898,683	537	50,899,220
Other comprehensive income for the financial year:								
- Foreign currency translation differences		-	-	1,146,112	-	1,146,112	39	1,146,151
Total comprehensive income for the financial year		-	-	1,146,112	50,898,683	52,044,795	576	52,045,371
Contributions by and distributions to owners of the Company:								
- Exercise of warrants		8,873,086	-	-	-	8,873,086	-	8,873,086
- Dividends								
- by the Company	28	-	-	-	(15,758,803)	(15,758,803)	-	(15,758,803)
Deregistration of a subsidiary		-	-	-	-	-	(27,651)	(27,651)
Changes in subsidiary's ownership interests		-	-	-	1,319	1,319	(9,508)	(8,189)
Total transactions with owners		8,873,086	-	-	(15,757,484)	(6,884,398)	(37,159)	(6,921,557)
Balance at 31 October 2019		128,718,591	(2,836,481)	(9,071,582)	245,340,935	362,151,463	-	362,151,463

The annexed notes form an integral part of these financial statements.

## statements of changes in equity (cont'd)

For The Financial Year Ended 31 October 2020

				<u>Non-distributable</u>	<u>Distributable</u>	
	Note	Share capital RM	Treasury shares RM	Foreign exchange translation reserve RM	Retained profits RM	Total equity RM
<b>The Group</b>						
Balance at 1 November 2019		128,718,591	(2,836,481)	(9,071,582)	245,340,935	362,151,463
Profit after tax for the financial year		-	-	-	51,909,549	51,909,549
Other comprehensive income for the financial year:						
- Foreign currency translation differences		-	-	(1,095,704)	-	(1,095,704)
Total comprehensive income for the financial year		-	-	(1,095,704)	51,909,549	50,813,845
Contributions by and distributions to owners of the Company:						
- Exercise of warrants		36,194,212	-	-	-	36,194,212
- Dividends						
- by the Company	28	-	-	-	(22,383,206)	(22,383,206)
Total transactions with owners		36,194,212	-	-	(22,383,206)	13,811,006
Balance at 31 October 2020		164,912,803	(2,836,481)	(10,167,286)	274,867,278	426,776,314

The annexed notes form an integral part of these financial statements.

				<u>Distributable</u>	
	Note	Share capital RM	Treasury shares RM	Retained profit RM	Total equity RM
<b>The Company</b>					
Balance at 1 November 2018		119,845,505	(2,836,481)	51,594,655	168,603,679
Loss after tax/Total comprehensive expense for the financial year		-	-	(1,000,091)	(1,000,091)
Contributions by and distributions to owners of the Company:					
- Exercise of warrants		8,873,086	-	-	8,873,086
- Dividends	28	-	-	(15,758,803)	(15,758,803)
Total transactions with owners		8,873,086	-	(15,758,803)	(6,885,717)
Balance at 31 October 2019/1 November 2019		128,718,591	(2,836,481)	34,835,761	160,717,871
Loss after tax/Total comprehensive expense for the financial year		-	-	(768,464)	(768,464)
Contributions by and distributions to owners of the Company:					
- Exercise of warrants		36,194,212	-	-	36,194,212
- Dividends	28	-	-	(22,383,206)	(22,383,206)
Total transactions with owners		36,194,212	-	(22,383,206)	13,811,006
Balance at 31 October 2020		164,912,803	(2,836,481)	11,684,091	173,760,413

The annexed notes form an integral part of these financial statements.

# STATEMENTS OF CASH FLOWS

For The Financial Year Ended 31 October 2020

	Note	The Group		The Company	
		2020 RM	2019 RM	2020 RM	2019 RM
<b>CASH FLOWS FROM/(FOR) OPERATING ACTIVITIES</b>					
Profit/(Loss) before tax		<b>65,490,290</b>	64,135,498	<b>(768,464)</b>	(998,880)
Adjustments for:					
Accident loss of inventories		-	59,118	-	-
Amortisation of prepaid lease payments		-	100,939	-	-
Depreciation of property, plant and equipment		<b>9,897,089</b>	10,052,229	-	-
Depreciation of right-of-use assets		<b>1,168,274</b>	-	-	-
Depreciation of investment properties		<b>611,970</b>	184,583	-	-
Dividend income		<b>(1,563,926)</b>	(1,022,865)	-	-
Inventories value written down		<b>209,000</b>	40,982	-	-
Gain on disposal of non-current asset held for sale		-	(309,576)	-	-
Gain on disposal of property, plant and equipment		<b>(986,756)</b>	(141,110)	-	-
Loss on deregistration of a subsidiary		-	987,470	-	-
Property, plant and equipment written off		<b>403,808</b>	599,725	-	-
Unrealised (gain)/loss on foreign exchange		<b>(1,551,303)</b>	(865,793)	<b>(138,915)</b>	37,350
Interest expense in lease liabilities		<b>257,333</b>	-	-	-
Other interest expense		<b>533,213</b>	708,519	-	-
Interest income		<b>(721,560)</b>	(846,838)	<b>(16,884)</b>	(13,123)
Operating profit/(loss) before working capital changes		<b>73,747,432</b>	73,682,881	<b>(924,263)</b>	(974,653)
Inventories		<b>(18,803,141)</b>	1,803,893	-	-
Trade and other receivables		<b>(3,613,556)</b>	539,818	<b>392,068</b>	918,322
Trade and other payables		<b>8,336,154</b>	7,613,266	<b>15,451</b>	(5,798)
<b>CASH FROM/(FOR) OPERATIONS</b>		<b>59,666,889</b>	83,639,858	<b>(516,744)</b>	(62,129)
Interest paid		<b>(790,546)</b>	(708,519)	-	-
Interest received		<b>721,560</b>	846,838	<b>16,884</b>	13,123
Tax paid		<b>(12,806,087)</b>	(12,492,308)	-	(1,211)
<b>NET CASH FROM/(FOR) OPERATING ACTIVITIES</b>		<b>46,791,816</b>	71,285,869	<b>(499,860)</b>	(50,217)

The annexed notes form an integral part of these financial statements.

		The Group		The Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
<b>CASH FLOWS FOR INVESTING ACTIVITIES</b>					
Dividends received		<b>1,563,926</b>	1,022,865	-	-
Increase in pledged fixed deposits with licensed bank		<b>(330,196)</b>	(337,494)	-	-
Net cash outflow from deregistration of a subsidiary		-	(56,429)	-	-
Proceeds from disposal of non-current asset held for sale		-	1,395,537	-	-
Proceeds from disposal of property, plant and equipment		<b>2,693,787</b>	251,108	-	-
Additions to investment properties		<b>(60,077)</b>	(85,799)	-	-
Acquisition of non-controlling interests		-	(7,570)	-	-
Purchase of property, plant and equipment	5(c)	<b>(6,796,292)</b>	(21,225,872)	-	-
<b>NET CASH FOR INVESTING ACTIVITIES</b>		<b>(2,928,852)</b>	(19,043,654)	-	-
<b>CASH FLOWS FROM/(FOR) FINANCING ACTIVITIES</b>					
Issue of shares from exercise of warrants		<b>36,194,212</b>	8,873,086	<b>36,194,212</b>	8,873,086
Net movements in trade bills		<b>(4,006,077)</b>	(6,075,092)	-	-
Repayment of hire purchase payables		-	(326,295)	-	-
Repayment of lease liabilities		<b>(650,309)</b>	-	-	-
Dividends paid		<b>(18,647,657)</b>	(13,293,560)	<b>(18,647,657)</b>	(13,293,560)
<b>NET CASH FROM/(FOR) FINANCING ACTIVITIES</b>		<b>12,890,169</b>	(10,821,861)	<b>17,546,555</b>	(4,420,474)
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>56,753,133</b>	41,420,354	<b>17,046,695</b>	(4,470,691)
<b>EFFECTS OF FOREIGN EXCHANGE TRANSLATION</b>		<b>755,090</b>	1,433,102	-	-
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL YEAR</b>		<b>128,239,480</b>	85,386,024	<b>4,611,175</b>	9,081,866
<b>CASH AND CASH EQUIVALENTS AT END OF THE FINANCIAL YEAR</b>	29(c)	<b>185,747,703</b>	128,239,480	<b>21,657,870</b>	4,611,175

The annexed notes form an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

For The Financial Year Ended 31 October 2020

## 1. GENERAL INFORMATION

The Company is a public limited liability company, incorporated and domiciled in Malaysia. The registered office and principal place of business are as follows:

Registered office : No. 2 (1<sup>st</sup> Floor), Jalan Marin,  
Taman Marin, Jalan Haji Abdullah,  
Sungai Abong,  
84000 Muar,  
Johor Darul Takzim.

Principal place of business : PLO 1, Jalan Raja,  
Kawasan Perindustrian Bukit Pasir,  
Mukim Sungai Raya,  
84300 Bukit Pasir, Muar,  
Johor Darul Takzim.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors dated 8 February 2021.

## 2. PRINCIPAL ACTIVITIES

The Company is principally engaged in the business of investment holding. The principal activities of the subsidiaries are set out in Note 10. There have been no significant changes in the nature of these activities during the financial year.

## 3. BASIS OF PREPARATION

The financial statements of the Group are prepared under the historical cost convention and in compliance with Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia.

3.1 During the current financial year, the Group has adopted the following new accounting standards and/or interpretations (including the consequential amendments, if any):

### **MFRSs and/or IC Interpretations (Including the Consequential Amendments)**

MFRS 16 Leases

IC Interpretation 23 Uncertainty Over Income Tax Treatments

Amendments to MFRS 9: Prepayment Features with Negative Compensation

Amendments to MFRS 4: Extension of the Temporary Exemption from Applying MFRS 9

Amendments to MFRS 119: Plan Amendment, Curtailment or Settlement

Amendments to MFRS 128: Long-term Interests in Associates and Joint Ventures

Annual Improvements to MFRS Standards 2015 - 2017 Cycles

The adoption of the above accounting standards and/or interpretations (including the consequential amendments, if any), did not have any material impact on the Group's financial statements except as follows:



### 3. BASIS OF PREPARATION (CONT'D)

#### 3.1 (CONT'D)

MFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and replaced the previous guidance on lease accounting. Under MFRS 16, the classification of leases as either finance leases or operating leases is eliminated for lessees. All lessees are required to recognise their lease assets and the related lease obligations in the statement of financial position (with limited exceptions) as right-of-use assets and lease liabilities respectively. The right-of-use assets are subject to depreciation and the interest on lease liabilities are calculated using the effective interest method. The impacts on the financial statements of the Group upon its initial application of MFRS 16 as disclosed in Note 34.

- 3.2 The Group has not applied in advance the following accounting standards and/or interpretations (including the consequential amendments, if any) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective for the current financial year:

<b>MFRSs and/or IC Interpretations (Including the Consequential Amendments)</b>	<b>Effective Date</b>
MFRS 17 Insurance Contracts	1 January 2023
Amendments to MFRS 3: Definition of a Business	1 January 2020
Amendments to MFRS 3: Reference to the Conceptual Framework	1 January 2022
Amendments to MFRS 9, MFRS 139 and MFRS 7: Interest Rate Benchmark Reform	1 January 2020
Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16: Interest Rate Benchmark Reform – Phase 2	1 January 2021
Amendments to MFRS 10 and MFRS 128: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Deferred
Amendments to MFRS 16: COVID-19-Related Rent Concessions	1 June 2020
Amendments to MFRS 17: Insurance Contracts	1 January 2023
Amendments to MFRS 101 and MFRS 108: Definition of Material	1 January 2020
Amendments to MFRS 101: Classification of Liabilities as Current or Non-current	1 January 2023
Amendments to MFRS 116: Property, Plant and Equipment – Proceeds before Intended Use	1 January 2022
Amendments to MFRS 137: Onerous Contracts – Cost of Fulfilling a Contract	1 January 2022
Amendments to References to the Conceptual Framework in MFRS Standards	1 January 2020
Annual Improvements to MFRS Standards 2018 – 2020	1 January 2022

The adoption of the above accounting standards and/or interpretations (including the consequential amendments, if any) is expected to have no material impact on the financial statements of the Group upon their initial application.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Critical accounting estimates and judgements

##### *Key sources of estimation uncertainty*

Management believes that there are no key assumptions made concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year other than as disclosed below:

##### **(a) Depreciation of property, plant and equipment**

The estimates for the residual values, useful lives and related depreciation charges for the property, plant and equipment are based on commercial factors which could change significantly as a result of technical innovations and competitors' actions in response to the market conditions. The Group anticipates that the residual values of its property, plant and equipment will be insignificant. As a result, residual values are not being taken into consideration for the computation of the depreciable amount. Changes in the expected level of usage and technological development could impact the economic useful lives and the residual values of these assets, therefore future depreciation charges could be revised.

##### **(b) Impairment of property, plant and equipment, right-of-use assets and investment properties**

The Group determines whether an item of its property, plant and equipment, right-of-use assets and investment properties are impaired by evaluating the extent to which the recoverable amount of the asset is less than its carrying amount. This evaluation is subject to changes such as market performance, economic and political situation of the country. A variety of methods is used to determine the recoverable amount, such as valuation reports and discounted cash flows. For discounted cash flows, significant judgement is required in the estimation of the present value of future cash flows generated by the assets, which involve uncertainties and are significantly affected by assumptions used and judgements made regarding estimates of future cash flows and discount rates.

##### **(c) Write-down of inventories**

Reviews are made periodically by management on damaged, obsolete and slow-moving inventories. These reviews require judgement and estimates. Possible changes in these estimates could result in revisions to the valuation of inventories.

##### **(d) Impairment of trade receivables**

The Group uses the simplified approach to estimate a lifetime expected credit loss allowance for all trade receivables. The Group develops the expected loss rates based on the payment profiles of past sales and the corresponding historical credit losses, and adjusts for qualitative and quantitative reasonable and supportable forward-looking information. If the expectation is different from the estimation, such difference will impact the carrying value of trade receivables.

##### **(e) Impairment of non-trade receivables**

The loss allowances for non-trade financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting appropriate inputs to the impairment calculation, based on the past payment trends, existing market conditions as well as forward-looking estimates at the end of each reporting period.

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.1 Critical accounting estimates and judgements (cont'd)

#### *Key sources of estimation uncertainty (cont'd)*

#### **(f) Income taxes**

There are certain transactions and computations for which the ultimate tax determination may be different from the initial estimate. The Group recognises tax liabilities based on its understanding of the prevailing tax laws and estimates of whether such taxes will be due in the ordinary course of business. Where the final outcome of these matters is different from the amounts that were initially recognised, such difference will impact the income tax expense and deferred tax balances in the period in which such determination is made.

#### *Critical judgements made in applying accounting policies*

Management believes that there are no instances of application of critical judgement in applying the Group's accounting policies which will have a significant effect on the amounts recognised in the financial statements other than as disclosed below:

#### **(a) Classification between investment properties and owner-occupied properties**

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately (or leased out separately under a finance lease), the Group accounts for the portions separately. If the portions could not be sold separately, the property is investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes.

#### **(b) Lease terms**

Some leases contain extension options exercisable by the Group before the end of the non-cancellable contract period. In determining the lease term, management considers all facts and circumstances including the past practice and any cost that will be incurred to change the asset if an option to extend is not taken. An extension option is only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

#### **(c) Coronavirus disease 2019 (COVID-19)**

The current outbreak of COVID-19 has resulted in the occurrence of a multitude of associated events such as temporarily closing of businesses, travel restrictions and quarantine measures across the globe. These measures and policies affect supply chains and the production of goods and services and lower economic activity which is likely to result in reduced demand for the Group's goods and services. The Group exercises judgement, in light of all facts and circumstances, to assess what event in this series of events provides additional evidence about the condition that existed at the reporting date and therefore affects the recognition and measurement of the Group's assets and liabilities at 31 October 2020.

### 4.2 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to the end of the reporting period.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.2 Basis of consolidation (cont'd)

Subsidiaries are entities controlled by the Group. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Potential voting rights are considered when assessing control only when such rights are substantive. The Group also considers its has de facto power over an investee when, despite not having the majority of voting rights, it has the current ability to direct the activities of the investee that significantly affect the investee's return.

Subsidiaries are consolidated from the date on which control is transferred to the Group up to the effective date on which control ceases, as appropriate.

Intragroup transactions, balances, income and expenses are eliminated on consolidation. Intragroup losses may indicate an impairment that requires recognition in the consolidated financial statements. Where necessary, adjustments are made to the financial statements of subsidiaries to ensure consistency of accounting policies with those of the Group.

##### (a) Business combinations

Acquisitions of businesses are accounted for using the acquisition method. Under the acquisition method, the consideration transferred for acquisition of a subsidiary is the fair value of the assets transferred, liabilities incurred and the equity interests issued by the Group at the acquisition date. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs, other than the costs to issue debt or equity securities, are recognised in profit or loss when incurred.

In a business combination achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in profit or loss.

Non-controlling interests in the acquiree may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets at the date of acquisition. The choice of measurement basis is made on a transaction-by-transaction basis.

##### (b) Non-controlling interests

Non-controlling interests are presented within equity in the consolidated statements of financial position, separately from the equity attributable to owners of the Company. Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

##### (c) Changes in ownership interests in subsidiaries without change of control

All changes in the parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of consideration paid or received is recognised directly in equity of the Group.

##### (d) Loss of control

Upon the loss of control of a subsidiary, the Group recognises any gain or loss on disposal in profit or loss which is calculated as the difference between:

- (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest in the former subsidiary; and

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.2 Basis of consolidation (cont'd)

#### (d) Loss of control (cont'd)

- (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the former subsidiary and any non-controlling interests.

Amounts previously recognised in other comprehensive income in relation to the former subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of (i.e. reclassified to profit or loss or transferred directly to retained profits). The fair value of any investments retained in the former subsidiary at the date when control is lost is regarded as the fair value of the initial recognition for subsequent accounting under MFRS 9 or, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

### 4.3 Investment in subsidiaries

Investments in subsidiaries are stated at cost in the statement of financial position of the Company, and are reviewed for impairment at the end of the reporting period if events or changes in circumstances indicate that the carrying values may not be recoverable. The cost of the investments includes transaction costs.

On the disposal of the investments in subsidiaries, the difference between the net disposal proceeds and the carrying amount of the investments is recognised in profit or loss.

### 4.4 Property, plant and equipment

All items of property, plant and equipment are initially measured at cost. Cost includes expenditure that are directly attributable to the acquisition of the asset and other costs directly attributable to bringing the asset to working condition for its intended use.

Subsequent to initial recognition, all property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when the cost is incurred and it is probable that the future economic benefits associated with the asset will flow to the Group and the cost of the asset can be measured reliably. The carrying amount of parts that are replaced is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Freehold land is not depreciated. Depreciation on other property, plant and equipment is charged to profit or loss (unless it is included in the carrying amount of another asset) on a straight-line method to write off the depreciable amount of the assets over their estimated useful lives. Depreciation of an asset does not cease when the asset becomes idle or is retired from active use unless the asset is fully depreciated. The principal annual rates used for this purpose are:

Leasehold land	Not applicable (2019 : Over the lease period of 52 - 57 years)
Warehouse and factory buildings	2.00%
Plant and machinery	10.00% - 20.00%
Vehicles, hostel, furniture, fittings and equipment	10.00% - 33.33%

Capital work-in-progress included in property, plant and equipment are not depreciated as these assets are not yet available for use.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.4 Property, plant and equipment (cont'd)

The depreciation method, useful lives and residual values are reviewed, and adjusted if appropriate, at the end of each reporting period to ensure that the amounts, method and periods of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in the items of property, plant and equipment. Any changes are accounted for as a change in estimate.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising from derecognition of the asset, being the difference between the net disposal proceeds and the carrying amount, is recognised in profit or loss.

#### 4.5 Land held for property development

Land held for property development is stated at cost less impairment losses, if any. Such land is classified as non-current assets when no significant development work has been carried out or where development activities are not expected to be completed within the normal operating cycle.

Cost associated with the acquisition of land includes the purchase price of the land, professional fees, stamp duties, commission, conversion fees and other relevant levies.

Land held for property development is reclassified property development costs at the point when development activities have commenced and where it can be demonstrated that the development activities can be completed within the normal operating cycle.

#### 4.6 Investment properties

Investment properties are properties which are owned or right-of-use asset held to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties which are owned are initially measured at cost. Cost includes expenditure that is directly attributable to the acquisition of the investment property. The right-of-use assets held under a lease contract that meets the definition of investment property is measured initially similarly as other right-of-use assets.

Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and impairment losses, if any.

Depreciation is charged to profit or loss on a straight-line method over the estimated useful lives of the investment properties. The estimated useful lives of the investment properties are 50 years.

Freehold land is not depreciated.

Investment properties are derecognised when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal.

On the derecognition of an investment property, the difference between the net disposal proceeds and the carrying amount is recognised in profit or loss.

Transfers are made to or from investment property only when there is a change in use. All transfers do not change the carrying amount of the property reclassified.



## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.7 Leases

The Group assesses whether a contract is or contains a lease, at the inception of the contract. The Group recognises a right-of-use asset and corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for low-value assets and short-term leases with 12 months or less. For these leases, the Group recognises the lease payments as an operating expense on a straight-line method over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use assets and the associated lease liabilities are presented as a separate line item in the statements of financial position.

The right-of-use asset is initially measured at cost. Cost includes the initial amount of the corresponding lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred, less any incentives received.

The right-of-use asset is subsequently measured at cost less accumulated depreciation and any impairment losses, and adjusted for any remeasurement of the lease liability. The depreciation starts from the commencement date of the lease. If the lease transfers ownership of the underlying asset to the Group or the cost of the right-of-use asset reflects that the Group expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. Otherwise, the Group depreciates the right-of-use asset to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of the right-of-use assets are determined on the same basis as those property, plant and equipment.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in the future lease payments (other than lease modification that is not accounted for as a separate lease) with the corresponding adjustment is made to the carrying amount of the right-of-use asset or is recognised in profit or loss if the carrying amount has been reduced to zero.

#### Accounting policies applied until 31 October 2019

##### **(a) Finance leases**

A lease is recognised as a finance lease if it transfers substantially to the Group all the risks and rewards incidental to ownership. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. The corresponding liability is included in the statement of financial position as hire purchase payables.

Minimum lease payments made under finance leases are apportioned between the finance costs and the reduction of the outstanding liability. The finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are recognised in the profit or loss and allocated over the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each accounting period.

Leasehold land which in substance is a finance lease is classified as property, plant and equipment.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.7 Leases (cont'd)

Accounting policies applied until 31 October 2019 (cont'd)

##### (b) Operating leases

All leases that do not transfer substantially to the Group all the risks and rewards incidental to ownership are classified as operating leases and, the leased assets are not recognised on the statements of financial position of the Group and of the Company.

Payments made under operating leases are recognised as an expense in the profit or loss on a straight-line method over the term of the lease. Lease incentives received are recognised as a reduction of rental expense over the lease term on a straight-line method. Contingent rentals are charged to profit or loss in the reporting period in which they are incurred.

The lump sum upfront lease payments made in respect of land lease which in substance is an operating lease is classified as prepaid lease payments. The prepaid lease payments are stated at cost less accumulated amortisation. The amortisation is charged to profit or loss in equal instalments over the lease period.

#### 4.8 Impairment

##### (a) Impairment of financial assets

The Group recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost or at fair value through other comprehensive income and trade receivables, as well as on financial guarantee contracts.

The expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument. The Group always recognises lifetime expected credit losses for trade receivables using the simplified approach. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience and are adjusted for forward-looking information (including time value of money where appropriate).

For all other financial instruments, the Group recognises lifetime expected credit losses when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for investments in debt instruments that are measured at fair value through other comprehensive income, for which the loss allowance is recognised in other comprehensive income and accumulated in the fair value reserve, and does not reduce the carrying amount of the financial asset in the statement of financial position.

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.8 Impairment (cont'd)

#### (b) Impairment of non-financial assets

The carrying values of assets, other than those to which MFRS 136 – Impairment of Assets does not apply, are reviewed at the end of each reporting period for impairment when there is an indication that the assets might be impaired. Impairment is measured by comparing the carrying values of the assets with their recoverable amounts. When the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount and an impairment loss shall be recognised. The recoverable amount of an asset is the higher of the asset's fair value less costs to sell and its value-in-use, which is measured by reference to discounted future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate the recoverable amount of an individual asset, the Group determines the recoverable amount of the cash-generating unit to which the asset belongs.

An impairment loss is recognised in profit or loss.

When there is a change in the estimates used to determine the recoverable amount, a subsequent increase in the recoverable amount of an asset is treated as a reversal of the previous impairment loss and is recognised to the extent of the carrying amount of the asset that would have been determined (net of amortisation and depreciation) had no impairment loss been recognised. The reversal is recognised in profit or loss immediately.

### 4.9 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in-first-out or weighted average cost basis, where applicable, and comprises the purchase price, production costs and incidentals incurred in bringing the inventories to their present location and condition.

Net realisable value represents the estimated selling price less the estimated costs of completion and the estimated costs necessary to make the sale.

### 4.10 Financial instruments

Financial assets and financial liabilities are recognised in the statements of financial position when the Group has become a party to the contractual provisions of the instruments.

Financial instruments are classified as financial assets, financial liabilities or equity instruments in accordance with the substance of the contractual arrangement and their definitions in MFRS 132. Interest, dividends, gains and losses relating to a financial instrument classified as liability are reported as an expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity.

Financial instruments are offset when the Group has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset and settle the liability simultaneously.

A financial instrument is recognised initially at its fair value (other than trade receivables without significant financing component which are measured at transaction price as defined in MFRS 15 at inception). Transaction costs that are directly attributable to the acquisition or issue of the financial instrument (other than a financial instrument at fair value through profit or loss) are added to/deducted from the fair value on initial recognition, as appropriate. Transaction costs on the financial instrument at fair value through profit or loss are recognised immediately in profit or loss.

Financial instruments recognised in the statements of financial position are disclosed in the individual policy statement associated with each item.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.10 Financial instruments (cont'd)

##### (a) Financial assets

All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value (through profit or loss, or other comprehensive income), depending on the classification of the financial assets.

##### *Debt instruments*

##### (i) Amortised cost

The financial asset is held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. Interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset. When the asset has subsequently become credit-impaired, the interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts), excluding expected credit losses, through the expected life of the financial asset or a shorter period (where appropriate).

##### (ii) Fair value through other comprehensive income

The financial asset is held for both collecting contractual cash flows and selling the financial asset, where the asset's cash flows represent solely payments of principal and interest. Movements in the carrying amount are taken through other comprehensive income and accumulated in the fair value reserve, except for the recognition of impairment, interest income and foreign exchange difference which are recognised directly in profit or loss. Interest income is calculated using the effective interest rate method.

##### (iii) Fair value through profit or loss

All other financial assets that do not meet the criteria for amortised cost or fair value through other comprehensive income are measured at fair value through profit or loss.

The Group reclassifies debt instruments when and only when its business model for managing those assets change.

##### *Equity instruments*

All equity investments are subsequently measured at fair value with gains and losses recognised in profit or loss except where the Group has elected to present the subsequent changes in fair value in other comprehensive income and accumulated in the fair value reserve at initial recognition.

The designation at fair value through other comprehensive income is not permitted if the equity investment is either held for trading or is designated to eliminate or significantly reduce a measurement or recognition inconsistency that would otherwise arise.

Dividend income from this category of financial assets is recognised in profit or loss when the Group's right to receive payment is established unless the dividends clearly represent a recovery of part of the cost of the equity investments.

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.10 Financial instruments (cont'd)

#### (b) Financial liabilities

- (i) Financial liabilities at fair value through profit or loss

Fair value through profit or loss category comprises financial liabilities that are either held for trading or are designated to eliminate or significantly reduce a measurement or recognition inconsistency that would otherwise arise. The changes in fair value of these financial liabilities are recognised in profit or loss.

- (ii) Other financial liabilities

Other financial liabilities are subsequently measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts), through the expected life of the financial liability or a shorter period (where appropriate).

#### (c) Equity instruments

Equity instruments classified as equity are measured initially at cost and are not remeasured subsequently.

- (i) Ordinary shares

Ordinary shares are classified as equity and recorded at the proceeds received, net of directly attributable transaction costs.

Dividends on ordinary shares are recognised as liabilities when approved for appropriation.

- (ii) Treasury shares

When the Company's own shares recognised as equity are bought back, the amount of the consideration paid, including all costs directly attributable, are recognised as a deduction from equity. Own shares purchased that are not subsequently cancelled are classified as treasury shares and are presented as a deduction from total equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of treasury shares.

Where treasury shares are reissued by resale, the difference between the sales consideration received and the carrying amount of the treasury shares is recognised in equity.

Where treasury shares are cancelled, their costs are transferred to retained profits.

#### (d) Derecognition

A financial asset or part of it is derecognised when, and only when, the contractual rights to the cash flows from the financial asset expire or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. On derecognition of a financial asset measured at amortised cost, the difference between the carrying amount of the asset and the sum of the consideration received and receivable is recognised in profit or loss. In addition, on derecognition of a debt instrument classified as fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the fair value reserve is reclassified from equity to profit or loss. In contrast, there is no subsequent reclassification of the fair value reserve to profit or loss following the derecognition of an equity investment.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.10 Financial instruments (cont'd)

##### (d) Derecognition (cont'd)

A financial liability or a part of it is derecognised when, and only when, the obligation specified in the contract is discharged or cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

##### (e) Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specific debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantee contracts are recognised initially as liabilities at fair value, net of transaction costs. Subsequent to initial recognition, financial guarantee contracts are recognised as income in profit or loss over the period of the guarantee or, when there is no specific contractual period, recognised in profit or loss upon discharge of the guarantee. If the debtor fails to make payment relating to a financial guarantee contract when it is due and the Company, as the issuer, is required to reimburse the holder for the associated loss, the liability is measured at the higher of the amount of the credit loss determined in accordance with the expected credit loss model and the amount initially recognised less cumulative amortisation.

#### 4.11 Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using a valuation technique. The measurement assumes that the transaction takes place either in the principal market or in the absence of a principal market, in the most advantageous market. For non-financial asset, the fair value measurement takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For financial reporting purposes, the fair value measurements are analysed into level 1 to level 3 as follows:

Level 1 : Inputs are quoted prices (unadjusted) in active markets for identical assets or liability that the entity can access at the measurement date;

Level 2 : Inputs are inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and

Level 3 : Inputs are unobservable inputs for the asset or liability.

The transfer of fair value between levels is determined as of the date of the event or change in circumstances that caused the transfer.

#### 4.12 Borrowing costs

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.



## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.13 Income taxes

#### (a) Current tax

Current tax assets and liabilities are the expected amount of income tax recoverable or payable to the taxation authorities.

Current taxes are measured using tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period and are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss (either in other comprehensive income or directly in equity).

#### (b) Deferred tax

Deferred tax is recognised using the liability method for all temporary differences other than those that arise from goodwill or from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on the tax rates that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. The carrying amounts of deferred tax assets are reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that the related tax benefits will be realised.

Current and deferred tax items are recognised in correlation to the underlying transactions either in profit or loss, other comprehensive income or directly in equity. Deferred tax arising from a business combination is adjusted against goodwill or negative goodwill.

Current tax assets and liabilities or deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same taxable entity (or on different tax entities but they intend to settle current tax assets and liabilities on a net basis) and the same taxation authority.

### 4.14 Earnings per ordinary share

Basic earnings per ordinary share is calculated by dividing the consolidated profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the reporting period, adjusted for own shares held.

Diluted earnings per ordinary share is determined by adjusting the consolidated profit or loss attributable to ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

### 4.15 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, bank balances, demand deposits, and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value with original maturity periods of three months or less. For the purpose of the statement of cash flows, cash and cash equivalents are presented net of bank overdrafts.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.16 Revenue from contracts with customers

Revenue is recognised by reference to each distinct performance obligation in the contract with customer and is measured at the consideration specified in the contract of which the Group expects to be entitled in exchange for transferring promised goods to a customer, net of sales and service tax, returns, rebates and discounts.

The Group recognises revenue when (or as) it transfers control over a product to customer. An asset is transferred when (or as) the customer obtains control of that asset.

The Group transfers control of a good or service at a point in time unless one of the following overtime criteria is met:

- The customer simultaneously receives and consumes the benefits provided as the Group performs.
- The Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced.
- The Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

#### Sale of furniture and other related products

Revenue from sale of furniture and other related products are recognised when the Group has transferred control of the goods to the customer, being when the goods have been delivered to the customer and upon its acceptance. Following delivery, the customer has full discretion over the manner of distribution and price to sell the goods, and bears the risks of obsolescence and loss in relation to the goods.

A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

#### 4.17 Revenue from other sources and other operating income

##### (a) Dividend income

Dividend income from investment is recognised when the right to receive dividend payment is established.

##### (b) Interest income

Interest income is recognised on an accrual basis using the effective interest method.

##### (c) Rental income

Rental income from investment properties is accounted for on a straight-line method over the lease term.

#### 4.18 Employee benefits

##### (a) Short-term benefits

Wages, salaries, paid annual leave and bonuses are measured on an undiscounted basis and are recognised in profit or loss in the period in which the associated services are rendered by employees of the Group.

#### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

##### 4.18 Employee benefits (cont'd)

###### (b) Defined contribution plans

The Group's contributions to defined contribution plans are recognised in profit or loss in the period to which they relate. Once the contributions have been paid, the Group has no further liability in respect of the defined contribution plans.

##### 4.19 Functional and foreign currencies

###### (a) Functional and presentation currency

The individual financial statements of each entity in the Group are presented in the currency of the primary economic environment in which the entity operates, which is the functional currency.

The consolidated financial statements are presented in Ringgit Malaysia ("RM"), which is the Company's functional and presentation currency.

###### (b) Foreign currency transactions and balances

Transactions in foreign currencies are converted into the respective functional currencies on initial recognition, using the exchange rates at the transaction dates. Monetary assets and liabilities at the end of the reporting period are translated at the exchange rates ruling as of that date. Non-monetary assets and liabilities are translated using exchange rates that existed when the values were determined. All exchange differences are recognised in profit or loss.

###### (c) Foreign operations

Assets and liabilities of foreign operations are translated to the Group's presentation currency at the exchange rates at the end of the reporting period. Income, expenses and other comprehensive income of foreign operations are translated at exchange rates at the dates of the transactions. All exchange differences arising from translation are taken directly to other comprehensive income and accumulated in equity; attributed to the owners of the Company and non-controlling interests, as appropriate.

Goodwill and fair value adjustments arising from the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and are recorded in the functional currency of the foreign operations and translated at the closing rate at the end of the reporting period except for those business combinations that occurred before the date of transition, 1 November 2011 which are treated as assets and liabilities of the Company and are not retranslated.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 4.19 Functional and foreign currencies (cont'd)

##### (c) Foreign operations (cont'd)

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign subsidiary, or a partial disposal involving loss of control over a subsidiary that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in equity in respect of that foreign operation attributable to the owners of the Company are reclassified to profit or loss as part of the gain or loss on disposal. The portion that related to non-controlling interests is derecognised but is not reclassified to profit or loss.

In addition, in relation to partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are reattributed to non-controlling interests and are not recognised in profit or loss.

In the consolidated financial statements, when the settlement of an intragroup loan is neither planned nor likely to occur in the foreseeable future, the exchange differences arising from translating such monetary item are considered to form part of a net investment in the foreign operation and are recognised in other comprehensive income.

#### 4.20 Operating segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

## 5. PROPERTY, PLANT AND EQUIPMENT

### The Group

	Freehold land RM	Leasehold land RM	Warehouse and factory buildings RM	Plant and machinery RM	Vehicles, hostel, furniture, fittings and equipment RM	Total RM
<b>At cost</b>						
At 1 November 2019						
- As previously reported	20,375,665	13,996,198	122,895,766	98,313,913	14,969,455	270,550,997
- Initial application of MFRS 16	-	(13,996,198)	-	-	(1,432,886)	(15,429,084)
As restated	20,375,665	-	122,895,766	98,313,913	13,536,569	255,121,913
Additions	58,086	-	450,961	6,966,824	290,377	7,766,248
Disposals	(975,877)	-	(704,435)	(1,226,269)	(61,500)	(2,968,081)
Write off	-	-	(98,067)	(1,938,618)	(62,421)	(2,099,106)
Transfer to investment properties	(6,732,494)	-	(21,299,034)	-	-	(28,031,528)
Foreign exchange differences	(43,392)	-	(431,525)	(367,187)	(44,080)	(886,184)
At 31 October 2020	12,681,988	-	100,813,666	101,748,663	13,658,945	228,903,262
<b>Less : Accumulated depreciation</b>						
At 1 November 2019						
- As previously reported	-	4,748,548	26,932,706	55,879,802	9,902,606	97,463,662
- Initial application of MFRS 16	-	(4,748,548)	-	-	(330,002)	(5,078,550)
As restated	-	-	26,932,706	55,879,802	9,572,604	92,385,112
Charge for the financial year	-	-	1,994,454	6,791,273	1,111,362	9,897,089
Disposals	-	-	(17,611)	(1,181,939)	(61,500)	(1,261,050)
Write off	-	-	(32,884)	(1,603,496)	(58,918)	(1,695,298)
Transfer to investment properties	-	-	(822,381)	-	-	(822,381)
Foreign exchange differences	-	-	(81,982)	(209,318)	(35,475)	(326,775)
At 31 October 2020	-	-	27,972,302	59,676,322	10,528,073	98,176,697
<b>Carrying amount</b>						
At 31 October 2020	12,681,988	-	72,841,364	42,072,341	3,130,872	130,726,565

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 5. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

#### The Group

	Freehold land RM	Leasehold land RM	Warehouse and factory buildings RM	Plant and machinery RM	Vehicles, hostel, furniture, fittings and equipment RM	Capital work-in- progress RM	Total RM
<b>At cost</b>							
At 1 November 2018	15,372,727	13,996,198	116,812,042	83,337,855	13,495,921	9,170,816	252,185,559
Additions	179,577	-	3,075,865	16,218,084	2,317,443	-	21,790,969
Disposals	-	-	-	(1,558,510)	(747,187)	-	(2,305,697)
Write off	-	-	(889,295)	(59,740)	(140,303)	-	(1,089,338)
Reclassifications	5,004,198	-	4,158,690	-	-	(9,162,888)	-
Foreign exchange differences	(180,837)	-	(261,536)	376,224	43,581	(7,928)	(30,496)
At 31 October 2019	20,375,665	13,996,198	122,895,766	98,313,913	14,969,455	-	270,550,997
<b>Less : Accumulated depreciation</b>							
At 1 November 2018	-	4,499,585	24,819,641	51,256,334	9,248,043	-	89,823,603
Charge for the financial year	-	248,963	2,354,351	5,998,684	1,450,228	-	10,052,226
Disposals	-	-	-	(1,504,285)	(691,414)	-	(2,195,699)
Write off	-	-	(296,408)	(59,740)	(133,465)	-	(489,613)
Foreign exchange differences	-	-	55,122	188,809	29,214	-	273,145
At 31 October 2019	-	4,748,548	26,932,706	55,879,802	9,902,606	-	97,463,662
<b>Carrying amount</b>							
At 31 October 2019	20,375,665	9,247,650	95,963,060	42,434,111	5,066,849	-	173,087,335

- (a) The following property, plant and equipment have been pledged to licensed banks as security for banking facilities granted to the Group (Note 21(a)):

	The Group	
	2020 RM	2019 RM
<b>Carrying amount</b>		
Factory buildings	569,066	614,246
Plant and machinery	210,289	266,233
Vehicles and equipment	-	8,986
	779,355	889,465



## 5. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

(b) As at 31 October 2019, included in the property, plant and equipment of the Group were motor vehicles with a total carrying amount of RM 1,102,884 which were acquired under hire purchase terms. These leased assets have been pledged as security for the hire purchase payables of the Group (Note 19(b)).

(c) The cash disbursed for the purchase of property, plant and equipment is as follows:

	The Group	
	2020 RM	2019 RM
Cost of property, plant and equipment purchased	7,766,248	21,790,969
Amount financed through hire purchase	-	(520,000)
Unpaid balances included under sundry payables (Note 20(b))	(1,046,123)	(76,167)
Cash disbursed in respect of purchase in previous financial year	76,167	31,070
Cash disbursed for purchase of property, plant and equipment	6,796,292	21,225,872

(d) There have been no property, plant and equipment in the Company throughout the current and previous financial years.

## 6. RIGHT-OF-USE ASSETS

### The Group

	Leasehold land RM	Motor vehicles RM	Total RM
<b>At cost</b>			
At 1 November 2019			
- As previously reported	-	-	-
- Initial application of MFRS 16	30,396,993	1,432,886	31,829,879
As restated	30,396,993	1,432,886	31,829,879
Foreign exchange differences	(91,115)	-	(91,115)
At 31 October 2020	30,305,878	1,432,886	31,738,764
<b>Less : Accumulated depreciation</b>			
At 1 November 2019			
- As previously reported	-	-	-
- Initial application of MFRS 16	4,748,548	330,002	5,078,550
As restated	4,748,548	330,002	5,078,550
Charge for the financial year	881,697	286,577	1,168,274
Foreign exchange differences	(7,682)	-	(7,682)
At 31 October 2020	5,622,563	616,579	6,239,142
<b>Carrying amount</b>			
At 31 October 2020	24,683,315	816,307	25,499,622

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 6. RIGHT-OF-USE ASSETS (CONT'D)

The comparative information is not presented as the Group has applied MFRS 16 using the modified retrospective approach.

The Group leases certain pieces of leasehold land and motor vehicles of which the leasing activities are summaries below:

- (i) Leasehold land      The Group has entered into 9 non-cancellable operating lease agreements for the use of land. The leases are for periods of 50 - 60 years with no renewal or purchase option included in the agreements.
- (ii) Motor vehicles      The Group has leased its motor vehicles under hire purchase arrangements. The leases are secured by the leased assets. The Group has an option to purchase the asset at the expiry of the lease period at an insignificant amount.

### 7. PREPAID LEASE PAYMENTS

	The Group	
	2020 RM	2019 RM
At 1 November		
- As previously reported	2,625,670	2,712,418
- Initial application of MFRS 16	(2,625,670)	-
As restated	-	2,712,418
Less : Amortisation charges	-	(100,939)
Foreign exchange differences	-	14,191
At 31 October	-	2,625,670
Represented by:		
Land lease	-	2,625,670

The prepaid lease payments have been represented as right-of-use assets as shown in Note 6 following the application of MFRS 16 by the Group using the modified retrospective approach.

### 8. LAND HELD FOR PROPERTY DEVELOPMENT

This represents freehold land and share in freehold land of the Group held for future property development stated at cost.

## 9. INVESTMENT PROPERTIES

	The Group	
	2020 RM	2019 RM
<b>At cost</b>		
At 1 November	12,710,995	12,625,196
Additions	60,077	85,799
Transfer from property, plant and equipment	28,031,528	-
Foreign exchange difference	502,935	-
At 31 October	41,305,535	12,710,995
<b>Less : Accumulated depreciation</b>		
At 1 November	615,404	430,821
Charge for the financial year	611,970	184,583
Transfer from property, plant and equipment	822,381	-
Foreign exchange difference	22,397	-
At 31 October	2,072,152	615,404
<b>Carrying amount</b>	<b>39,233,383</b>	<b>12,095,591</b>
Included in the above are:		
Freehold land	10,274,187	3,420,900
Warehouse and factory building	28,959,196	8,674,691
	<b>39,233,383</b>	<b>12,095,591</b>

- (a) The investment properties of the Group are leased to customers under operating leases with rentals payable monthly. The leases contain initial non-cancellable periods ranging from 1 to 5 years. Certain leases are with lease payments indexed to the customer price index.

The Group requires 2 to 6 months of advanced rental payments from the customers.

As at the reporting date, the future minimum rentals receivable under the non-cancellable operating leases are as follows:

	The Group 2020 RM
Within 1 year	1,861,996
Between 1 and 2 years	1,700,860
Between 2 and 3 years	1,693,860
Between 3 and 4 years	1,693,860
Between 4 and 5 years	1,645,875
	<b>8,596,451</b>

The comparative information is not presented as the Group has applied MFRS 16 using the modified retrospective approach.

- (b) The fair value of the investment properties amounting to approximately RM 49.2 million (2019 : RM 21.4 million) based on directors' best estimate.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 9. INVESTMENT PROPERTIES (CONT'D)

(c) Rental income and direct operating expenses arising from investment properties during the financial year are as follows:

	The Group	
	2020 RM	2019 RM
Rental income	1,094,356	839,364
Direct operating expenses:		
- generating rental income	573,996	106,441

### 10. INVESTMENT IN SUBSIDIARIES

	The Company	
	2020 RM	2019 RM
Unquoted shares, at cost	165,919,142	165,919,142
Accumulated impairment losses	(6,319,071)	(6,319,071)
	159,600,071	159,600,071

The details of the subsidiaries are as follows:

Name of subsidiary	Principal place of business/Country of incorporation	Percentage of issued share capital held by parent		Principal activities
		2020	2019	
Subsidiaries of the Company				
Poh Huat Furniture Industries (M) Sdn. Bhd.	Malaysia	100.00%	100.00%	Manufacturing and sale of furniture and investment holding.
PHW Properties Sdn. Bhd.	Malaysia	100.00%	100.00%	Property developer.
Poh Huat International Sdn. Bhd.	Malaysia	100.00%	100.00%	Investment holding
# Poh Huat Furniture Industries Vietnam Joint Stock Company	Vietnam	72.98% (Direct) ^27.02% (Indirect)	72.98% (Direct) ^27.02% (Indirect)	Manufacturing and processing wooden household furniture.
* Poh Huat International (BVI) Limited	British Virgin Islands	100.00%	100.00%	Investment holding.
# Poh Huat (Australia) Pty Ltd	Australia	100.00%	100.00%	Investment in warehouses for the purposes of leasing to tenants.

## 10. INVESTMENT IN SUBSIDIARIES (CONT'D)

Name of subsidiary	Principal place of business/Country of incorporation	Percentage of issued share capital held by parent		Principal activities
		2020	2019	
<b>Subsidiary of Poh Huat Furniture Industries (M) Sdn. Bhd.</b>				
* Contempro Furniture (Qingdao) Co. Ltd.	People’s Republic of China	<b>100.00%</b>	100.00%	Dormant.
* Not required to be audited under the laws of the country of incorporation.				
# These subsidiaries were audited by other firms of chartered accountants.				
^ The indirect equity interests of 27.01% and 0.01% are held through the subsidiaries of the Company, namely Poh Huat International (BVI) Limited and Poh Huat Furniture Industries (M) Sdn. Bhd. respectively.				

## 11. TRADE AND OTHER RECEIVABLES

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Non-current</b>				
<b>Long-term receivable</b>				
Amount owing by a subsidiary	-	-	6,505,442	6,336,602
Allowance for impairment losses	-	-	(3,301,627)	(2,977,912)
	-	-	3,203,815	3,358,690
<b>Current</b>				
<b>Trade receivables</b>				
Advances to suppliers	2,860,458	3,152,926	-	-
Other trade receivables	48,829,199	48,036,902	-	-
	51,689,657	51,189,828	-	-
<b>Other receivables</b>				
Deposits	1,600,765	239,393	1,000	1,000
Prepayments	545,113	803,841	-	-
Goods and services tax recoverable	1,318	867,524	-	-
Value added tax	10,890,670	7,542,992	-	-
Sundry receivables	3,228,047	3,765,583	-	98,278
	16,265,913	13,219,333	1,000	99,278
	67,955,570	64,409,161	1,000	99,278
<b>Allowance for impairment losses</b>				
At 1 November	-	-	2,977,912	2,977,912
Foreign exchange differences	-	-	323,715	-
At 31 October	-	-	3,301,627	2,977,912

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 11. TRADE AND OTHER RECEIVABLES (CONT'D)

- (a) The Group's normal trade terms range from cash term to 120 days (2019 : cash term to 120 days).
- (b) The amount owing by a subsidiary is unsecured, interest free, repayable on demand and to be settled in cash.

### 12. DEFERRED TAX ASSETS/(LIABILITIES)

	The Group	
	2020 RM	2019 RM
At 1 November	(6,196,743)	(6,229,378)
Recognised in profit or loss (Note 26)	6,263	32,302
Foreign exchange differences	(283)	333
At 31 October	(6,190,763)	(6,196,743)
Presented after appropriate offsetting as follows:		
Deferred tax assets	43,237	37,257
Deferred tax liabilities	(6,234,000)	(6,234,000)
	(6,190,763)	(6,196,743)

- (a) The components and movements of deferred tax liabilities and assets during the financial year prior to offsetting are as follows:

#### (i) Deferred tax liabilities

	Property, plant and equipment RM	Investment properties RM	Others RM	Total RM
<b>The Group</b>				
At 31 October 2019/31 October 2020	(5,945,000)	(249,000)	(40,000)	(6,234,000)

#### (ii) Deferred tax assets

	Others RM	Total RM
<b>The Group</b>		
At 1 November 2018	4,622	4,622
Recognised in profit or loss	32,302	32,302
Foreign exchange differences	333	333
At 31 October 2019/1 November 2019	37,257	37,257
Recognised in profit or loss	6,263	6,263
Foreign exchange differences	(283)	(283)
At 31 October 2020	43,237	43,237



## 12. DEFERRED TAX ASSETS/(LIABILITIES) (CONT'D)

- (b) At the end of the reporting period, the amounts of deferred tax assets not recognised (stated at gross) due to uncertainty of their realisation are as follows:

	The Group	
	2020 RM	2019 RM
Malaysian subsidiary:		
Unused tax losses	12,030,000	12,030,000
Unabsorbed capital allowances	4,535,000	4,535,000
Unabsorbed reinvestment allowances	7,800,000	7,800,000
Unutilised increased export allowances	12,053,000	12,053,000
	<b>36,418,000</b>	36,418,000

The unused tax losses and unabsorbed reinvestment allowances are allowed to be utilised for 7 consecutive years of assessment while the unabsorbed capital allowances and unutilised increased export allowances are allowed to be carried forward indefinitely.

## 13. INVENTORIES

	The Group	
	2020 RM	2019 RM
Raw materials	39,746,679	30,279,227
Work-in-progress	26,773,809	24,033,755
Goods-in-transit	334,279	558,563
Finished goods	26,006,837	19,843,526
	<b>92,861,604</b>	74,715,071
<b>Recognised in profit or loss</b>		
Inventories recognised as cost of sales	539,696,787	578,215,929
Amount written down to net realisable value	209,000	40,982
Accident loss of inventories	-	59,118

The inventories of a foreign subsidiary amounting to approximately USD 6.1 million (2019 : USD 6.1 million) have been pledged to the licensed banks as security for its banking facilities (Note 21(a)).

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 14. DEPOSITS, BANK AND CASH BALANCES

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Cash and bank balances	181,263,792	124,007,411	21,657,870	4,611,175
Fixed deposits with licensed banks	9,653,208	9,071,170	-	-
	190,917,000	133,078,581	21,657,870	4,611,175

- (a) The fixed deposits with licensed banks of the Group at the end of the reporting period bear effective interest rate at 1.4% - 6.3% (2019 : 1.4% - 7.4%) per annum. The fixed deposits have maturity periods ranging from 3 to 12 months (2019 : 3 to 12 months).
- (b) Included in the fixed deposits with licensed banks of the Group at the end of the reporting period is an amount of RM 5,169,297 (2019 : RM 4,839,101) which has been pledged to a licensed bank as security for banking facilities granted to the Group (Note 21(a)).

### 15. SHARE CAPITAL

	The Group and The Company			
	2020	2019	2020	2019
	Number of shares		RM	RM
<b>Issued and fully paid-up</b>				
Ordinary shares				
At 1 November	242,105,696	233,232,610	128,718,591	119,845,505
Exercise of warrants	36,194,212	8,873,086	36,194,212	8,873,086
At 31 October	278,299,908	242,105,696	164,912,803	128,718,591

The holders of ordinary shares (except treasury shares) are entitled to receive dividends as and when declared by the Company, and are entitled to one vote per ordinary share at meetings of the Company. The ordinary shares have no par value.

## 15. SHARE CAPITAL (CONT'D)

### Warrants 2015/2020

A total of 53,361,427 free warrants were issued by the Company on 22 October 2015 on the basis of one (1) free warrant for every four (4) existing ordinary shares held. Each warrant entitles the holder the right to subscribe for one (1) new ordinary share in the Company at an exercise price of RM 1.00 per new ordinary share. The warrants have expired on 21 October 2020.

The salient terms of the above Warrants 2015/2020 are as follows:

- (a) The Warrants are constituted by a Deed Poll executed on 15 October 2015.
- (b) The Warrants are traded separately.
- (c) The Warrants can be exercised at any time within a period of five (5) years commencing from and including the date of issue, 22 October 2015 to 21 October 2020 ("Exercise Period"). Any Warrants not exercised during the Exercise Period will thereafter lapse and cease to be valid.
- (d) Each Warrant entitles the holder of the Warrants to subscribe for one (1) new ordinary share ("Shares") in the Company.
- (e) The exercise price and the number of unexercised Warrants shall be adjusted in the event of alteration to the share capital of the Company, capital distribution or issue of shares in accordance with the provisions of the Deed Poll.
- (f) The holders of the Warrants are not entitled to vote in any general meetings and/or entitled in any dividends, rights, allotment and/or other forms of distribution other than on winding-up, compromise or arrangement of the Company unless and until the holders of the Warrants becomes a shareholder of the Company by exercising his/her Warrants into new ordinary shares or unless otherwise resolved by the Company in general meeting.

## 16. TREASURY SHARES

Of the total 278,299,908 (2019 : 242,105,696) issued and fully paid-up ordinary shares at the end of the reporting period, 13,327,600 (2019 : 13,327,600) ordinary shares are held as treasury shares by the Company. None of the treasury shares were resold or cancelled during the financial year.

## 17. RESERVES

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Non-distributable</b>				
Foreign exchange translation reserve	(10,167,286)	(9,071,582)	-	-
<b>Distributable</b>				
Retained profits	274,867,278	245,340,935	11,684,091	34,835,761
	<b>264,699,992</b>	236,269,353	<b>11,684,091</b>	34,835,761

### Foreign exchange translation reserve

The foreign exchange translation reserve arose from the translation of the financial statements of foreign subsidiaries whose functional currencies are different from the Group's presentation currency.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 18. LEASE LIABILITIES

	The Group 2020 RM
At 1 November	
- As previously reported	-
- Initial application of MFRS 16	14,161,371
As restated	14,161,371
Interest expense recognised in profit or loss	257,333
Repayment of principal	(650,309)
Repayment of interest expense	(257,333)
Foreign exchange differences	(65,932)
At 31 October	13,445,130
<b>Analysed by:</b>	
Current liabilities	485,536
Non-current liabilities	12,959,594
	13,445,130

The comparative information is not presented as the Group has applied MFRS 16 using the modified retrospective approach.

Certain lease liabilities of the Group are secured by the Group's motor vehicles under the hire purchase arrangements (Note 6(ii)) with lease terms ranging from 1 to 2 years, guaranteed by the Company and bear effective interest rates ranging from 4.6% - 5.1% per annum.

### 19. HIRE PURCHASE PAYABLES

	The Group 2019 RM
<b>Minimum hire purchase payments</b>	
- not later than one year	245,285
- later than one year and not later than five years	124,756
	370,041
Less : Future finance charges	(15,480)
Present value of hire purchase payables	354,561
<b>Analysed by:</b>	
Current liabilities	234,847
Non-current liabilities	119,714
	354,561

## 19. HIRE PURCHASE PAYABLES (CONT'D)

- (a) The hire purchase payables of the Group have been re-presented as 'lease liabilities' as shown in Note 18 following the application of MFRS 16 by the Group using the modified retrospective approach.
- (b) As at 31 October 2019, the hire purchase payables of the Group of RM 354,561 were secured by the Group's motor vehicles under finance leases (Note 5(b)) and guaranteed by the Company. The hire purchase arrangements were expiring from 1 to 3 years.
- (c) As at 31 October 2019, the hire purchase payables of the Group at the end of the reporting period bear effective interest rates at 4.6% - 6.3% per annum. The interest rates were fixed at the inception of the hire purchase arrangements.

## 20. TRADE AND OTHER PAYABLES

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Trade payables</b>				
Advance from customers	1,584,369	2,271,684	-	-
Other trade payables	70,777,032	66,187,054	-	-
	<b>72,361,401</b>	68,458,738	-	-
<b>Other payables</b>				
Accruals	18,279,415	15,145,937	102,938	88,000
Deposit payables	119,232	119,232	-	-
Sales and service tax payable	182,838	119,585	-	-
Sundry payables	6,895,404	5,029,259	513	-
	<b>25,476,889</b>	20,414,013	<b>103,451</b>	88,000
	<b>97,838,290</b>	88,872,751	<b>103,451</b>	88,000

- (a) The normal credit terms granted to the Group range from 15 to 120 days (2019 : 15 to 120 days).
- (b) Included in sundry payables of the Group is an amount of RM 1,046,123 (2019 : RM 76,167) payable for the purchase of property, plant and equipment (Note 5(c)).

## 21. BANK BORROWINGS

	The Group	
	2020 RM	2019 RM
Secured - Trade bills	8,503,048	10,624,961
Unsecured - Trade bills	-	1,859,012
	<b>8,503,048</b>	12,483,973

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 21. BANK BORROWINGS (CONT'D)

- (a) The secured bank borrowings of the Group are secured by the followings:
- (i) Certain property, plant and equipment of the Group (Note 5(a)).
  - (ii) Certain inventories of the Group (Note 13).
  - (iii) Certain fixed deposits with a licensed bank of the Group (Note 14(b)).
  - (iv) Corporate guarantee provided by the Company.
- (b) The conditions of the unsecured bank borrowings of the Group is corporate guarantee provided by the Company.
- (c) The effective interest rates (% per annum) at the end of the reporting period for bank borrowings are as follows:

	The Group	
	2020 %	2019 %
Trade bills	1.8 - 2.2	2.0 - 3.2

### 22. REVENUE

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Revenue recognised at point in time				
- Sale of furniture and other related products	659,505,443	700,997,115	-	-

### 23. FINANCE COSTS

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Interest expense on financial liabilities that are not at fair value through profit or loss				
- Hire purchase	-	14,730	-	-
- Trade bills	533,213	693,789	-	-
Interest expense on lease liabilities	257,333	-	-	-
	790,546	708,519	-	-
Bank commission and charges	370,975	376,639	2,848	1,924
	1,161,521	1,085,158	2,848	1,924

## 24. PROFIT/(LOSS) BEFORE TAX

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>This is arrived at after charging:</b>				
Accident loss of inventories	-	59,118	-	-
Amortisation of prepaid lease payments	-	100,939	-	-
Auditors' remuneration				
- audit fee	<b>180,104</b>	166,354	<b>42,000</b>	42,000
- non-audit fee:				
- auditors of the Company	<b>3,000</b>	3,000	<b>3,000</b>	3,000
Depreciation of property, plant and equipment	<b>9,897,089</b>	10,052,226	-	-
Depreciation of right-of-use assets	<b>1,168,274</b>	-	-	-
Depreciation of investment properties	<b>611,970</b>	184,583	-	-
Inventories value written down	<b>209,000</b>	40,982	-	-
Loss on disposal of money market fund	<b>29,386</b>	-	-	-
Property, plant and equipment written off	<b>403,808</b>	599,725	-	-
Realised loss on foreign exchange	<b>2,114,263</b>	3,020,934	-	-
Staff costs (including key management personnel as disclosed in Note 25):				
- short-term employee benefits	<b>130,587,376</b>	131,814,008	<b>608,917</b>	690,000
- defined contribution plans	<b>1,486,885</b>	1,512,666	-	-
- others	<b>12,280,724</b>	9,995,868	-	-
Unrealised loss on foreign exchange	-	-	-	37,350
<b>And crediting:</b>				
Dividend income	<b>(1,563,926)</b>	(1,022,865)	-	-
Gain on disposal of money market fund	-	(20,490)	-	-
Gain on disposal of property, plant and equipment	<b>(986,756)</b>	(141,110)	-	-
Gain on disposal of non-current asset held for sale	-	(309,576)	-	-
Insurance compensation	-	(122,698)	-	-
Realised gain on foreign exchange	-	-	<b>(24,363)</b>	(5,942)
Rental income from property, plant and equipment	-	(1,007,380)	-	-
Total interest income on financial assets that are not at fair value through profit or loss	<b>(721,560)</b>	(846,838)	<b>(16,884)</b>	(13,123)
Unrealised gain on foreign exchange	<b>(1,551,303)</b>	(865,793)	<b>(138,915)</b>	-



## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 25. DIRECTORS' REMUNERATION

The aggregate amounts of emoluments received and receivable by the directors of the Group and of the Company during the financial year are as follows:

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Executive directors of the Company</b>				
Fee	305,162	348,750	305,162	348,750
Salaries, bonuses and other benefits	3,277,786	3,200,879	-	-
Defined contribution plans	79,420	82,780	-	-
	3,662,368	3,632,409	305,162	348,750
Estimated monetary value of benefits-in-kind	36,325	33,300	8,325	5,300
	3,698,693	3,665,709	313,487	354,050
<b>Non-executive directors of the Company</b>				
Fee	303,755	341,250	303,755	341,250
Estimated monetary value of benefits-in-kind	1,325	-	1,325	-
	305,080	341,250	305,080	341,250
<b>Executive directors of the subsidiaries</b>				
Fee	34,445	34,871	-	-
<b>Total directors' remuneration</b>	<b>4,038,218</b>	<b>4,041,830</b>	<b>618,567</b>	<b>695,300</b>
<b>Analysis excluding monetary value of benefits-in-kind:</b>				
Total executive directors' remuneration	3,696,813	3,667,280	305,162	348,750
Total non-executive directors' remuneration	303,755	341,250	303,755	341,250
	4,000,568	4,008,530	608,917	690,000

## 26. INCOME TAX EXPENSE

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Current tax expense				
- Malaysian tax	<b>8,119,000</b>	9,355,000	-	-
- Foreign tax	<b>5,352,535</b>	4,155,116	-	-
- Under/(Over) provision in previous financial year	<b>55,995</b>	(241,536)	-	1,211
	<b>13,527,530</b>	13,268,580	-	1,211
Real property gains tax	<b>59,474</b>	-	-	-
Deferred tax (Note 12)				
- Reversal of temporary differences	<b>(6,263)</b>	(32,302)	-	-
	<b>13,580,741</b>	13,236,278	-	1,211

A reconciliation of income tax expense applicable to the profit before tax at the statutory tax rate to income tax expense at the effective tax rate of the Group and of the Company is as follows:

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Profit/(Loss) before tax	<b>65,490,290</b>	64,135,498	<b>(768,464)</b>	(998,880)
Tax at Malaysian statutory tax rate	<b>15,718,000</b>	15,393,000	<b>(184,000)</b>	(240,000)
Effects of differential in tax rates of subsidiaries	<b>(2,827,000)</b>	(2,343,000)	-	-
Tax effect of non-taxable income	<b>(571,000)</b>	(282,000)	-	-
Tax effect of non-deductible expense	<b>1,166,272</b>	837,814	<b>184,000</b>	240,000
Tax effect of double deduction relief	<b>(21,000)</b>	(128,000)	-	-
Real property gains tax arising from disposal of freehold land	<b>59,474</b>	-	-	-
Under/(Over) provision of current tax in previous financial year	<b>55,995</b>	(241,536)	-	1,211
	<b>13,580,741</b>	13,236,278	-	1,211

Domestic income tax is calculated at the Malaysian statutory tax rate of 24% (2019 : 24%) of the estimated assessable profit for the financial year. The taxation of other jurisdictions is calculated at the rates prevailing in the respective jurisdiction.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 27. EARNINGS PER ORDINARY SHARE

#### (a) Basic earnings per ordinary share

	The Group	
	2020 RM	2019 RM
Profit after tax attributable to owners of the Company	51,909,549	50,898,683
	2020 Units	2019 Units
Weighted average number of ordinary shares in issue:		
Ordinary shares at 1 November	228,778,096	219,905,010
Effect of exercise of warrants	5,722,114	2,230,203
Weighted average number of ordinary shares at 31 October	234,500,210	222,135,213
Basic earnings per ordinary share (Sen)	22.14	22.91

#### (b) Diluted earnings per ordinary share

	The Group	
	2020 RM	2019 RM
Profit after tax attributable to owners of the Company	51,909,549	50,898,683
	2020 Units	2019 Units
Weighted average number of ordinary shares for basic earnings per share	234,500,210	222,135,213
Shares deemed to be issued for no consideration:		
- Warrants	-	12,996,519
Weighted average number of ordinary shares for diluted earnings per ordinary share computation	234,500,210	235,131,732
Diluted earnings per ordinary share (Sen)	22.14	21.65

There is no dilution effect to the earnings per share for the current financial year as the Warrants have expired on 21 October 2020.

## 28. DIVIDENDS

	The Group and The Company	
	2020 RM	2019 RM
<b>In respect of the financial year ended 31 October 2018</b>		
Final dividend of 2 sen per ordinary share	-	4,427,221
<b>In respect of the financial year ended 31 October 2019</b>		
First interim dividend of 2 sen per ordinary share	-	4,468,239
Second interim dividend of 2 sen per ordinary share	-	4,575,562
Special dividend of 1 sen per ordinary share	-	2,287,781
Third interim dividend of 2 sen per ordinary share	<b>4,621,640</b>	-
<b>In respect of the financial year ended 31 October 2020</b>		
First interim dividend of 1 sen per ordinary share	<b>2,311,789</b>	-
Second interim dividend of 2 sen per ordinary share	<b>4,850,885</b>	-
Third interim dividend of 2 sen per ordinary share	<b>5,299,446</b>	-
Fourth interim dividend of 2 sen per ordinary share	<b>5,299,446</b>	-
	<b>22,383,206</b>	15,758,803

At the forthcoming Annual General Meeting, a final dividend of 2 sen per ordinary share in respect of the current financial year will be proposed for shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for as a liability in the financial year ending 31 October 2021.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 29. CASH FLOW INFORMATION

(a) The reconciliations of liabilities arising from financing activities are as follows:

	Trade bills RM	Hire purchase RM	Lease liabilities RM	Total RM
<b>The Group</b>				
<b>2020</b>				
At 1 November				
- As previously reported	12,483,973	354,561	-	12,838,534
- Effects on adoption of MFRS 16	-	(354,561)	14,161,371	13,806,810
As restated	12,483,973	-	14,161,371	26,645,344
<u>Changes in financing cash flows</u>				
Proceeds from drawdown	76,616,844	-	-	76,616,844
Repayment of principal	(80,622,921)	-	(650,309)	(81,273,230)
Repayment of interests	(533,213)	-	(257,333)	(790,546)
	(4,539,290)	-	(907,642)	(5,446,932)
<u>Non-cash changes</u>				
Foreign exchange adjustments	25,152	-	(65,932)	(40,780)
Interest expense recognised in profit or loss	533,213	-	257,333	790,546
	558,365	-	191,401	749,766
At 31 October	8,503,048	-	13,445,130	21,948,178

## 29. CASH FLOW INFORMATION (CONT'D)

(a) The reconciliations of liabilities arising from financing activities are as follows: (cont'd)

	Trade bills RM	Hire purchase RM	Total RM
<b>The Group</b>			
<b>2019</b>			
At 1 November	18,485,177	160,856	18,646,033
<u>Changes in financing cash flows</u>			
Proceeds from drawdown	67,534,295	-	67,534,295
Repayment of principal	(73,609,387)	(326,295)	(73,935,682)
Repayment of interests	(693,789)	(14,730)	(708,519)
	(6,768,881)	(341,025)	(7,109,906)
<u>Non-cash changes</u>			
Foreign exchange adjustments	73,888	-	73,888
New hire purchase	-	520,000	520,000
Interest expense recognised in profit or loss	693,789	14,730	708,519
	767,677	534,730	1,302,407
At 31 October	12,483,973	354,561	12,838,534

(b) The total cash outflows for leases as a lessee are as follows:

	<b>The Group 2020 RM</b>
Payment of short-term lease	<b>141,000</b>
Interest paid on lease liabilities	<b>257,333</b>
Payment of lease liabilities	<b>650,309</b>
	<b>1,048,642</b>

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 29. CASH FLOW INFORMATION (CONT'D)

(c) The cash and cash equivalents comprise the following:

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Deposits, bank and cash balances	190,917,000	133,078,581	21,657,870	4,611,175
Less : Fixed deposits pledged to a licensed bank	(5,169,297)	(4,839,101)	-	-
	185,747,703	128,239,480	21,657,870	4,611,175

### 30. RELATED PARTY DISCLOSURES

#### (a) Identities of related parties

Parties are considered to be related to the Group if the Group or the Company has the ability, directly or indirectly, to control or jointly control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group or the Company and the party are subject to common control.

In addition to the information detailed elsewhere in the financial statements, the Group has related party relationships with its directors, key management personnel and entities within the same group of companies.

#### (b) Significant related party transactions and balances

Other than those disclosed elsewhere in the financial statements, the Group and the Company also carried out the following significant transactions with the related parties during the financial year:

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Director</b>				
- Rental	141,000	144,000	-	-
<b>A firm in which a director of the Company is senior partner</b>				
- Legal fee	44,176	-	-	-

The significant outstanding balances of the related parties (including the allowance for impairment loss made) together with their terms and conditions are disclosed in the respective notes to the financial statements.

#### (c) Key management personnel compensation

The key management personnel of the Group and of the Company include executive directors and non-executive directors. Details of the compensation for these key management personnel are disclosed in Note 25.



### 31. COMMITMENTS

#### (a) Capital commitment

	The Group	
	2020 RM	2019 RM
Purchase of property, plant and equipment	300,000	1,049,000

#### (b) Lease commitment

The Group leases land under non-cancellable operating leases. As at 31 October 2019, the lease periods range from 41 to 43 years. None of the leases includes contingent rentals.

The future minimum lease payments under the non-cancellable operating leases are as follows:

	The Group 2019 RM
Not later than one year	653,215
Later than one year and not later than five years	2,612,860
Later than five years	13,888,484
	17,154,559

### 32. OPERATING SEGMENTS

#### (a) Business segments

Information about operating segments has not been reported separately as the Group's profit or loss, assets and liabilities are predominantly confined to a single operating segment, namely furniture industry. The property development division has not commenced development activity and its assets are less than 10% of the total assets of all operating segments.

#### (b) Geographical information

In presenting information about geographical areas, segment revenue is based on the geographical location in which the operations are located whereas segment assets are based on the geographical location of assets.

	Revenue		Non-current assets	
	2020 RM	2019 RM	2020 RM	2019 RM
Australia	-	-	27,463,815	27,612,043
Vietnam	365,312,242	370,286,660	86,467,471	75,160,026
Malaysia	294,193,201	330,710,455	102,483,708	105,985,971
	659,505,443	700,997,115	216,414,994	208,758,040

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 32. OPERATING SEGMENTS (CONT'D)

#### (c) Major customers

The following are major customers with revenue equal to or more than 10% of the Group's total revenue:

	The Group	
	2020 RM	2019 RM
Customer A	111,290,833	165,100,581
Customer B	-	60,535,797
Customer C	86,484,506	129,065,077
Customer D	96,598,536	83,780,691
	294,373,875	438,482,146

### 33. FINANCIAL INSTRUMENTS

The Group's activities are exposed to a variety of market risk (including foreign currency risk, interest rate risk and equity price risk), credit risk and liquidity risk. The Group's overall financial risk management policy focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### 33.1 Financial risk management policies

The Group's policies in respect of the major areas of treasury activity are as follows:

#### (a) Market risk

##### (i) Foreign currency risk

The Group is exposed to foreign currency risk on transactions and balances that are denominated in currencies other than the respective functional currencies of entities within the Group. The currencies giving rise to this risk are primarily Australian Dollar ("AUD"), Chinese Renminbi ("RMB"), Singapore Dollar ("SGD"), United States Dollar ("USD") and Vietnam Dong ("VND"). Foreign currency risk is monitored closely on an ongoing basis to ensure that the net exposure is at an acceptable level. The Group also holds cash and cash equivalents denominated in foreign currencies for working capital purposes.

The Group's exposure to foreign currency risk (a currency which is other than the functional currency of the entities within the Group) based on the carrying amounts of the financial instruments at the end of the reporting period is summarised below:

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (a) Market risk (cont'd)

##### (i) Foreign currency risk (cont'd)

##### Foreign currency exposure

The Group	AUD RM	RMB RM	SGD RM	USD RM	VND RM	RM RM	Others RM	Total RM
<b>2020</b>								
<u>Financial assets</u>								
Trade and other receivables (N1)	-	968,887	1,088,114	44,201,649	2,259,030	3,539,566	-	52,057,246
Deposits, bank and cash balances	2,156,842	4,525,669	479	47,240,441	18,664,922	118,296,653	31,994	190,917,000
	2,156,842	5,494,556	1,088,593	91,442,090	20,923,952	121,836,219	31,994	242,974,246
<u>Financial liabilities</u>								
Trade and other payables (N2)	(21,914)	(66,855)	-	(8,438,971)	(47,959,577)	(39,350,482)	(114,052)	(95,951,851)
Bank borrowings	-	-	-	(8,503,048)	-	-	-	(8,503,048)
Dividend payable	-	-	-	-	-	(10,598,892)	-	(10,598,892)
	(21,914)	(66,855)	-	(16,942,019)	(47,959,577)	(49,949,374)	(114,052)	(115,053,791)
Net financial assets/ (liabilities)	2,134,928	5,427,701	1,088,593	74,500,071	(27,035,625)	71,886,845	(82,058)	127,920,455
Less : Net financial (assets)/liabilities denominated in the respective entities' functional currencies	(2,134,130)	(5,488,929)	-	-	27,036,607	(71,886,845)	-	(52,473,297)
<b>Currency exposure</b>	<b>798</b>	<b>(61,228)</b>	<b>1,088,593</b>	<b>74,500,071</b>	<b>982</b>	<b>-</b>	<b>(82,058)</b>	<b>75,447,158</b>

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (a) Market risk (cont'd)

##### (i) Foreign currency risk (cont'd)

##### Foreign currency exposure (cont'd)

The Group	AUD RM	RMB RM	SGD RM	USD RM	VND RM	RM RM	Others RM	Total RM
<b>2019</b>								
<u>Financial assets</u>								
Trade and other receivables (N1)	254,214	1,318,945	591,898	45,976,016	2,186,698	1,468,988	5,726	51,802,485
Deposits, bank and cash balances	2,038,056	4,273,439	2,172	25,101,803	35,737,451	65,894,883	30,777	133,078,581
	2,292,270	5,592,384	594,070	71,077,819	37,924,149	67,363,871	36,503	184,881,066
<u>Financial liabilities</u>								
Trade and other payables (N2)	(26,916)	(62,318)	-	(11,802,300)	(36,216,943)	(38,253,773)	-	(86,362,250)
Bank borrowings	-	-	-	(12,483,973)	-	-	-	(12,483,973)
Hire purchase payables	-	-	-	-	-	(354,561)	-	(354,561)
Dividend payable	-	-	-	-	-	(6,863,343)	-	(6,863,343)
	(26,916)	(62,318)	-	(24,286,273)	(36,216,943)	(45,471,677)	-	(106,064,127)
Net financial assets	2,265,354	5,530,066	594,070	46,791,546	1,707,206	21,892,194	36,503	78,816,939
Less : Net financial assets denominated in the respective entities' functional currencies	(2,264,556)	(5,493,016)	-	-	(1,706,204)	(21,892,194)	-	(31,355,970)
<b>Currency exposure</b>	<b>798</b>	<b>37,050</b>	<b>594,070</b>	<b>46,791,546</b>	<b>1,002</b>	<b>-</b>	<b>36,503</b>	<b>47,460,969</b>

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (a) Market risk (cont'd)

##### (i) Foreign currency risk (cont'd)

##### *Foreign currency exposure (cont'd)*

As at 31 October 2020, the Company does not have any balances denominated in foreign currencies and hence, is not exposed to foreign currency risk.

	RMB RM	RM RM	Total RM
<b>The Company</b>			
<b>2019</b>			
<u>Financial assets</u>			
Other receivables (N1)	98,278	-	98,278
Cash and bank balances	-	4,611,175	4,611,175
	98,278	4,611,175	4,709,453
<u>Financial liabilities</u>			
Other payables	-	(88,000)	(88,000)
Dividend payable	-	(6,863,343)	(6,863,343)
	-	(6,951,343)	(6,951,343)
Net financial assets/(liabilities)	98,278	(2,340,168)	(2,241,890)
Less : Net financial liabilities denominated in the Company's functional currency	-	2,340,168	2,340,168
<b>Currency exposure</b>	98,278	-	98,278

N1 - Excluding deposits, prepayments and certain receivables

N2 - Excluding deposit and certain payables

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (a) Market risk (cont'd)

##### (i) Foreign currency risk (cont'd)

##### *Foreign currency risk sensitivity analysis*

The following table details the sensitivity analysis to a reasonably possible change in the foreign currencies at the end of the reporting period, with all other variables held constant:

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Effects on profit after tax</b>				
AUD / RM				
- strengthened by 5%	30	30	-	-
- weakened by 5%	(30)	(30)	-	-
RMB / RM				
- strengthened by 5%	(2,327)	1,408	-	3,735
- weakened by 5%	2,327	(1,408)	-	(3,735)
SGD / RM				
- strengthened by 5%	41,367	22,575	-	-
- weakened by 5%	(41,367)	(22,575)	-	-
USD / RM				
- strengthened by 5%	2,831,003	1,778,079	-	-
- weakened by 5%	(2,831,003)	(1,778,079)	-	-
VND / RM				
- strengthened by 5%	37	38	-	-
- weakened by 5%	(37)	(38)	-	-

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (a) Market risk (cont'd)

##### (ii) Interest rate risk

The Group's fixed deposits with licensed banks and borrowings are carried at amortised cost. Therefore, they are not subject to interest rate risk as defined MFRS 7 since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

##### (iii) Equity price risk

The Group does not have any quoted investments and hence, is not exposed to equity price risk.

##### (b) Credit risk

The Group's exposure to credit risk, or the risk of counterparties defaulting, arises mainly from trade and other receivables. The Group manages its exposure to credit risk by the application of credit approvals, credit limits and monitoring procedures on an ongoing basis. For other financial assets (including cash and bank balances), the Group minimises credit risk by dealing exclusively with high credit rating counterparties.

The Company's exposure to credit risk arises principally from advances to a subsidiary and corporate guarantee given to financial institutions for credit facilities granted to certain subsidiaries. The Company monitors the results of these subsidiaries regularly and repayments made by the subsidiaries.

##### (i) Credit risk concentration profile

The Group's major concentration of credit risk relates to the amounts owing by four (2019 : four) customers which constituted approximately 59% (2019 : 58%) of its trade receivables at the end of the reporting period.

In addition, the Group also determines the concentration of credit risk by monitoring the geographical region of its trade receivables on an ongoing basis. The credit risk concentration profile of trade receivables at the end of the reporting period is as follows:

	The Group	
	2020 RM	2019 RM
Africa	-	196
Asia (excluding Malaysia)	1,581,645	1,046,299
North America	42,869,428	45,044,225
Europe	219,905	477,194
Malaysia	4,158,221	1,468,988
	48,829,199	48,036,902



## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (b) Credit risk (cont'd)

##### (ii) Exposure to credit risk

At the end of the reporting period, the maximum exposure to credit risk is represented by the carrying amount of each class of financial assets recognised in the statements of financial position of the Group and of the Company after deducting any allowance for impairment losses (where applicable).

In addition, the Company's maximum exposure to credit risk also includes corporate guarantees provided to its subsidiaries as disclosed under the 'Maturity Analysis' of item (c) below, representing the outstanding banking facilities of the subsidiaries as at the end of the reporting period. These corporate guarantees have not been recognised in the Company's financial statements since their fair value on initial recognition were not material.

##### (iii) Assessment of impairment losses

At each reporting date, the Group assesses whether any of the financial assets at amortised cost are credit impaired.

The gross carrying amounts of financial assets are written off when there is no reasonable expectation of recovery (i.e. the debtor does not have assets or sources of income to generate sufficient cash flows to repay the debt) despite the fact that they are still subject to enforcement activities.

##### *Trade receivables*

The Group applies the simplified approach to measuring expected credit losses using a lifetime expected credit loss allowance for all trade receivables.

For certain large customers or customers with a high risk of default, the Group assesses the risk of loss of each customer individually based on their financial information, past trends of payments and external credit rating, where applicable.

Also, the Group considers any receivables having financial difficulty are deemed credit impaired and assesses for their risk of loss individually.

The expected loss rates are based on the payment profiles of sales over a period of 210 days from the measurement date and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle their debts.

Sales made are generally accompanied by letters of credit or advance payments and therefore, there is minimal exposure to credit risk. Furthermore, outstanding trade receivables are largely collected within the credit term.

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (b) Credit risk (cont'd)

##### (iii) Assessment of impairment losses (cont'd)

###### *Trade receivables (cont'd)*

The information about the exposure to credit risk for trade receivables is summarised below:

	The Group	
	2020 RM	2019 RM
Current (not past due)	43,396,446	45,706,739
1 to 30 days past due	5,429,160	2,328,712
31 to 60 days past due	3,593	1,451
	48,829,199	48,036,902

###### *Other receivables*

Other receivables are also subject to the impairment requirements of MFRS 9, the identified impairment loss was immaterial and hence, it is not provided for.

###### *Fixed deposits with licensed banks, cash and bank balances*

The Group considers these banks and financial institutions have low credit risks. Therefore, the Group is of the view that the loss allowance is immaterial and hence, it is not provided for.

###### *Amount owing by subsidiary (Non-trade balances)*

The Company applies the 3-stage general approach to measuring expected credit losses for all inter-company balances. At the end of the reporting period, there was no indication that the advances to the subsidiary are not recoverable other than those which had already impaired in prior financial years.

###### *Financial guarantee contracts*

All of the financial guarantee contracts are considered to be performing, have low risks of default and historically there were no instances where these financial guarantee contracts were called upon by the parties of which the financial guarantee contracts were issued to. Accordingly, no loss allowances were identified based on 12-month expected credit losses.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (c) Liquidity risk

Liquidity risk arises mainly from general funding and business activities. The Group practises prudent risk management by maintaining sufficient cash balances and the availability of funding through certain committed credit facilities.

##### *Maturity analysis*

The following table sets out the maturity profile of the financial liabilities at the end of the reporting period based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on the rates at the end of the reporting period):

	Effective interest rate %	Carrying amount RM	Contractual undiscounted cash flows RM	Within 1 year RM	1-5 years RM	Over 5 years RM
<b>The Group</b>						
<b>2020</b>						
<u>Non-derivative financial liabilities</u>						
Trade and other payables (N1)	-	95,951,851	95,951,851	95,951,851	-	-
Bank borrowings						
- Trade bills	1.8 - 2.2	8,503,048	8,503,048	8,503,048	-	-
Lease liabilities	1.8 - 5.1	13,445,130	16,607,855	724,677	2,299,796	13,583,382
Dividend payable	-	10,598,892	10,598,892	10,598,892	-	-
		<b>128,498,921</b>	<b>131,661,646</b>	<b>115,778,468</b>	<b>2,299,796</b>	<b>13,583,382</b>

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.1 Financial risk management policies (cont'd)

##### (c) Liquidity risk (cont'd)

##### *Maturity analysis (cont'd)*

	Effective interest rate %	Carrying amount RM	Contractual undiscounted cash flows RM	Within 1 year RM	1-5 years RM
<b>The Group</b>					
<b>2019</b>					
<u>Non-derivative financial liabilities</u>					
Trade and other payables (N1)	-	86,362,250	86,362,250	86,362,250	-
Bank borrowings					
- Trade bills	2.0-3.2	12,483,973	12,483,973	12,483,973	-
Hire purchase payables	4.6-6.3	354,561	370,041	245,285	124,756
Dividend payable	-	6,863,343	6,863,343	6,863,343	-
		106,064,127	106,079,607	105,954,851	124,756
<b>The Company</b>					
<b>2020</b>					
<u>Non-derivative financial liabilities</u>					
Other payables			<b>103,451</b>	<b>103,451</b>	<b>103,451</b>
Dividend payable			<b>10,598,892</b>	<b>10,598,892</b>	<b>10,598,892</b>
Financial guarantee contracts in relation to corporate guarantee given to certain subsidiaries *			-	<b>8,622,762</b>	<b>8,622,762</b>
			<b>10,702,343</b>	<b>19,325,105</b>	<b>19,325,105</b>
<b>2019</b>					
<u>Non-derivative financial liabilities</u>					
Other payables			88,000	88,000	88,000
Dividend payable			6,863,343	6,863,343	6,863,343
Financial guarantee contracts in relation to corporate guarantee given to certain subsidiaries *			-	12,838,534	12,838,534
			6,951,343	19,789,877	19,789,877

N1 - Excluding deposit and certain payables

\* The contractual undiscounted cash flows represent the outstanding credit facilities of the subsidiaries at the end of the reporting period. The financial guarantees have not been recognised in the financial statements since their fair value on initial recognition were not material.

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.2 Capital risk management

The Group manages its capital to ensure that entities within the Group will be able to maintain an optimal capital structure so as to support its businesses and maximise shareholders' value. To achieve this objective, the Group may make adjustments to the capital structure in view of changes in economic conditions, such as adjusting the amount of dividend payment, returning of capital to shareholders or issuing new shares.

The Group manages its capital based on debt-to-equity ratio that complies with debt covenants and regulatory, if any. The debt-to-equity ratio is calculated as net debts divided by total equity. The Group includes within net debt, loans and borrowings from financial institutions less cash and cash equivalents. Capital includes equity attributable to the owners of the parent and non-controlling interests. The debt-to-equity ratio of the Group at the end of the reporting period was as follows:

	The Group	
	2020 RM	2019 RM
Bank borrowings	8,503,048	12,483,973
Lease liabilities	13,445,130	-
Hire purchase payables	-	354,561
	21,948,178	12,838,534
Less : Fixed deposits with licensed banks	(9,653,208)	(9,071,170)
Less : Cash and bank balances	(181,263,792)	(124,007,411)
Excess funds	(168,968,822)	(120,240,047)
Total equity	426,776,314	362,151,463
Debt-to-equity ratio	Not applicable *	Not applicable *

\* The debt-to-equity ratio of the Group at the end of the reporting period is not presented as its cash and cash equivalents exceeded the total external borrowings.

There was no change in the Group's approach to capital management during the financial year.

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.3 Classification of financial instruments

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Financial assets</b>				
<u>Amortised cost</u>				
Trade and other receivables (N1)	52,057,246	51,802,485	-	98,278
Deposits, bank and cash balances	190,917,000	133,078,581	21,657,870	4,611,175
	<b>242,974,246</b>	184,881,066	<b>21,657,870</b>	4,709,453
<b>Financial liabilities</b>				
<u>Amortised cost</u>				
Trade and other payables (N2)	95,951,851	86,362,250	103,451	88,000
Bank borrowings	8,503,048	12,483,973	-	-
Hire purchase payables	-	354,561	-	-
Dividend payable	10,598,892	6,863,343	10,598,892	6,863,343
	<b>115,053,791</b>	106,064,127	<b>10,702,343</b>	6,951,343

N1 - Excluding deposits, prepayments and certain receivables

N2 - Excluding deposit and certain payables

#### 33.4 Gains or losses arising from financial instruments

	The Group		The Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Financial assets</b>				
<u>Fair value through profit or loss</u>				
Net gains recognised in profit or loss	1,563,926	1,043,355	-	-
<u>Amortised cost</u>				
Net gains/(losses) recognised in profit or loss	2,364,951	1,773,370	155,799	(24,227)
<b>Financial liabilities</b>				
<u>Amortised cost</u>				
Net losses recognised in profit or loss	(872,331)	(769,259)	-	-

## notes to the financial statements (cont'd)

For The Financial Year Ended 31 October 2020

### 33. FINANCIAL INSTRUMENTS (CONT'D)

#### 33.5 Fair value information

As at the end of the reporting period, there were no financial instruments carried at fair values in the statements of financial position.

The fair values of the financial assets and financial liabilities of the Group which are maturing within the next 12 months approximated their carrying amounts due to the relatively short-term maturity of the financial instruments or repayable on demand terms.

As at 31 October 2019, the fair values of hire purchase payables, approximated to RM 354,077 which are for disclosures purposes, are determined by discounting the relevant future contractual cash flows using current market interest rates for similar instruments at 2.6% per annum and the fair value is within level 2 of the fair value hierarchy.

### 34. INITIAL APPLICATION OF MFRS 16

The Group has adopted MFRS 16 retrospectively from 1 November 2019 and has not restated the comparative information as permitted under the specific transition provisions in the standard.

The Group has applied MFRS 16 only to contracts that were previously identified as leases under MFRS 117 'Leases' and IC Interpretation 4 'Determining Whether an Arrangement Contains a Lease'. Therefore, MFRS 16 has been applied only to contracts entered into or changed on or after 1 November 2019.

#### Lessee Accounting

At 1 November 2019, for leases that were classified as operating leases under MFRS 117, the Group measured the lease liabilities at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate at that date of 1.84%. The right-of-use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease.

The Group has used the following practical expedients in applying MFRS 16 for the first time:

- Applied a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Applied for the exemption not to recognise operating leases with a remaining lease term of less than 12 months as at 1 November 2019;
- Excluded initial direct costs for the measurement of the right-of-use asset at the date of initial application; and
- Used hindsight in determining the lease term where the lease contract contains options to extend or terminate the lease.

For leases that were classified as finance leases, the Group has recognised the carrying amount of the lease asset and lease liability immediately before 1 November 2019 as the carrying amount of the right-of-use asset and the lease liability as at the date of initial application.



### 34. INITIAL APPLICATION OF MFRS 16 (CONT'D)

#### Lessee Accounting (cont'd)

The following table explains the difference between the operating lease commitments disclosed in the previous financial year (determined under MFRS 117) and the lease liabilities recognised at 1 November 2019:

	<b>The Group RM</b>
Operating lease commitments as at 31 October 2019, as disclosed in the previous financial year	17,154,559
Discounted using the incremental borrowing rate as at 1 November 2019	13,806,810
Add: Finance lease liabilities recognised as at 31 October 2019	354,561
Lease liabilities recognised as at 1 November 2019	14,161,371

### 35. SIGNIFICANT EVENT DURING THE FINANCIAL YEAR

On 11 March 2020, the World Health Organisation declared the COVID-19 outbreak as global pandemic. Following the declaration, the Government of Malaysia has on 18 March 2020 imposed the Movement Control Order ("MCO") and subsequently entered into various phases of the MCO until 31 December 2020 to curb the spread of the COVID-19 pandemic in Malaysia.

The Group's operations have been disrupted by a series of precautionary and control measures taken by the government and private corporations in response to the emergency of the COVID-19 pandemic.

During the implementation of the MCO, the production operations of Poh Huat Furniture Industries (M) Sdn. Bhd. ("PHFI"), a wholly-owned subsidiary of the Company which operating in Malaysia was temporarily interrupted and resulted zero revenue in April 2020. Nevertheless, the conditional movement control order from 4 May 2020 to 9 June 2020 and the subsequent recovery movement control order which took effect from 10 June 2020 had allowed PHFI's workforce to fully resume work and its production operation returned to levels prior to the implementation of the MCO.

Meanwhile, the production operations of Poh Huat Furniture Industries Vietnam Joint Stock Company ("PHFIV"), a wholly-owned subsidiary of the Company which operating in Vietnam also impacted by the shipment rescheduling and sale orders cancelling due to the lockdown or shutdown of activities in the affected countries.

Although the Group's operations have been disrupted, its financial performance and cash flows for the current reporting period had not been materially impacted by the COVID-19 pandemic. Nevertheless, the Group will continuously assess the situation and put in place measures to further minimise impact to its business.

### 36. SUBSEQUENT EVENT OCCURRING AFTER THE REPORTING PERIOD

Subsequent to the reporting date, the number of new COVID-19 cases increased substantially in Malaysia and markets in which the Group operates.

PHFI had on 21 January 2021 voluntarily underwent a COVID-19 full screening (PCR test) for all its employees, both foreign and local.

The Group temporarily suspended its operations in Malaysia from 25 January 2021 to 3 February 2021 after 38.7 % of the employees were tested positive for COVID-19.

However, the PHFIV's operations is free from COVID-19 related incident and remain in full operations.

As the outbreak is evolving, the full effect of the COVID-19 pandemic is subject to uncertainty and could not be ascertained reliably at this juncture.

## LIST OF MATERIAL LANDED PROPERTIES

as at 31 October 2020

Address/ Location	Description	Land Area (hectare)	Use	Tenure/Age of Building	Net Book Value as at 31.10.2020 RM'000	Date of Revaluation or Acquisition
Lot 25, Tam Phuoc Commune, Long Thanh District, Dong Nai Province, Vietnam.	1 plot of industrial land with an office building, 1 hostel, 6 factory buildings ancillary structures	12.39	Office with furniture manufacturing facilities and accommodation	50 years lease expiring in 2046/16 years	30,311	29.8.02 (Date of Acquisition)
No. 17, Road 26, Song Than Industrial Zone II, Di An District, Binh Duong Province, Vietnam.	1 plot of industrial land with an office building, 1 hostel, 3 factory buildings and ancillary structures	6.76	Office with furniture manufacturing and accommodation	50 years lease expiring in 2045/19 years	25,848	1.3.02 (Date of Acquisition)
No. 17, Whitfield Boulevard, Cranbourne West, Victoria 3977, Australia.	1 plot of commercial land with a warehouse cum office-showroom	0.52	Warehouse cum office-showroom	freehold/3 years	14,862	3.9.18 (Date of Acquisition)
No. 61, Assembly Drive, Dandenong South, Victoria 3175, Australia.	1 plot of commercial land with a warehouse cum office-showroom	0.53	Warehouse cum office-showroom	freehold/4 years	12,401	10.11.16 (Date of Acquisition)
PTD Nos. 1470 & 1535, Bukit Pasir Industrial Area, Mukim of Sungai Terap, District of Muar, Johor Darul Takzim.	2 plots of industrial land with an office building, a warehouse cum factory building and ancillary structures	2.21	Office with furniture manufacturing and warehousing facilities	60 years leasehold expiring in 2060/15 years	12,197	21.10.03 (Date of Acquisition)
No. 5, Jalan Cipta Serenia 1, Bandar Serenia, 43900 Sepang, Selangor.	1 plot of commercial land with 3 storey detached factory	0.48	Factory cum office-showroom	freehold/2 years	8,906	11.07.19 (Date of Acquisition)

Address/ Location	Description	Land Area (hectare)	Use	Tenure/Age of Building	Net Book Value as at 31.10.2020 RM'000	Date of Revaluation or Acquisition
GM No. 3000, Lot 3081 GM No. 2548, Lot 1980 HSM No. 7207, Ptd 12933 GM No. 3001, Lot 3082 GM No. 2479, Lot 1981 Mukim Jalan Bakri, District of Muar, Johor Darul Takzim.	1 plot of agriculture land	2.35	Vacant land	freehold/ n.a	8,769	22.07.13 (Date of Acquisition)
PTD No. 1473, Bukit Pasir Industrial Area, Mukim of Sungai Terap, District of Muar, Johor Darul Takzim.	1 plot of industrial land with an office building, 1 block of factory building and ancillary structures	1.62	Office with furniture manufacturing facilities	60 years leasehold expiring in 2056/ 20 years	7,643	12.9.00 (Date of Acquisition)
GM No. 1712, Lot 831 GM No. 1968, Lot 832 GM No. 1850, Lot 827 Mukim of Sungai Terap, District of Muar, Johor Darul Takzim.	1 plot of agriculture land	1.95	Vacant land	freehold/ n.a	6,169	26.12.13 (Date of Acquisition)
GRN No. 100856, Lot 3209 Bandar Maharani District of Muar Johor Darul Takzim.	1 plot of agriculture land	0.93	Vacant land	freehold/ n.a	5,975	28.04.14 (Date of Acquisition)

# ANALYSIS OF SHAREHOLDINGS

as at 25 January 2021

## Principal Statistics

Issued and Paid-up Share Capital	-	RM164,912,803
Class of Shares	-	Ordinary shares
No. of Shares in Issue	-	264,972,308 shares
Voting Right	-	One vote per ordinary share at any shareholders' meeting
Number of Shareholders	-	5,709 shareholders

Note : All information on shareholdings disclosed hereunder excludes 13,327,600 treasury shares held by the Company.

## Distribution of Shareholdings

Category	No of Shareholders	%	Shareholdings	%
Less than 100	136	2.38%	6,880	0.00%
100 to 1,000	940	16.47%	539,317	0.20%
1,001 to 10,000	3,376	59.13%	16,005,038	6.04%
10,001 to 100,000	1,078	18.88%	32,325,789	12.20%
100,001 to less than 5% of issued shares	177	3.10%	133,252,440	50.29%
5% and above of issued shares	2	0.04%	82,842,844	31.27%
<b>TOTAL</b>	<b>5,709</b>	<b>100.00%</b>	<b>264,972,308</b>	<b>100.00%</b>

## Substantial Shareholders (Based on the Register of Substantial Shareholders)

Name of Shareholders	No. of Shares Held		% of Issued Share Capital	
	Direct	Deemed	Direct	Deemed
Tay Kim Huat	56,652,844	13,317,340 <sup>(a)</sup>	21.38	5.03
Lim Pei Tiam @ Liam Ahat Kiat	26,190,000	3,374,000 <sup>(b)</sup>	9.88	1.27

## Notes:-

(a) Deemed interested by virtue of the shareholdings of his spouse and children.

(b) Deemed interested by virtue of the shareholdings of his children.

**Directors' Shareholdings**  
(Based on the Register of Directors' Shareholdings)

Name of Shareholders	No. of Shares Held		% of Issued Share Capital	
	Direct	Deemed	Direct	Deemed
Tay Kim Huat	56,652,844	13,317,340 <sup>(a)</sup>	21.38	5.03
Lim Pei Tiam @ Liam Ahat Kiat	26,190,000	3,374,000 <sup>(b)</sup>	9.88	1.27
Toh Kim Chong	8,486,388	-	3.20	-
Tay Khim Seng	3,277,560	-	1.24	-
Tay Kim Hau	250,000	-	0.09	-
Boo Chin Liong	48,749	-	0.02	-
Tun Md Raus Bin Sharif	-	-	-	-
Chua Syer Cin	-	-	-	-

**Notes:-**

- (a) Deemed interested by virtue of the shareholdings of his spouse and children.  
(b) Deemed interested by virtue of the shareholdings of his children.

**List of Top Thirty (30) Largest Shareholders**

As at 25 January 2021

No.	Names	Shareholding	%
1	TAY KIM HUAT	56,652,844	21.38
2	LIM PEI TIAM @ LIAM AHAT KIAT	26,190,000	9.88
3	DB (MALAYSIA) NOMINEE (ASING) SDN BHD DEUTSCHE BANK AG SINGAPORE FOR PANGOLIN ASIA FUND	13,141,400	4.96
4	TOH KIM CHONG	8,486,388	3.20
5	GOI MUI KHIM	8,031,000	3.03
6	DB (MALAYSIA) NOMINEE (TEMPATAN) SENDIRIAN BERHAD EXEMPT AN FOR KUMPULAN SENTIASA CEMERLANG SDN BHD (TSTAC/CLNT)	5,553,000	2.10
7	SIM SHEAU YUN	5,141,530	1.94
8	CITIGROUP NOMINEES (TEMPATAN) SDN BHD EXEMPT AN FOR AIA BHD.	5,013,200	1.89
9	CITIGROUP NOMINEES (TEMPATAN) SDN BHD GREAT EASTERN LIFE ASSURANCE (MALAYSIA) BERHAD (LGF)	3,949,300	1.49
10	CITIGROUP NOMINEES (TEMPATAN) SDN BHD GREAT EASTERN LIFE ASSURANCE (MALAYSIA) BERHAD (LBF)	3,538,500	1.34

## analysis of shareholdings (cont'd)

as at 25 January 2021

No.	Names	Shareholding	%
11	HLB NOMINEES (TEMPATAN) SDN BHD PLEDGED SECURITIES ACCOUNT FOR WONG YEE HUI	3,274,500	1.24
12	TAY YUAN SEN	3,202,135	1.21
13	DB (MALAYSIA) NOMINEE (TEMPATAN) SENDIRIAN BERHAD DEUTSCHE BANK AG SINGAPORE FOR KSC (S) PTE LTD (LEE HAU HIAN)	2,885,000	1.09
14	TAY LI PING	2,640,625	1.00
15	YEO GEK CHENG	2,592,535	0.98
16	TAY LEE THING	2,440,585	0.92
17	TAY LI CHIN	2,440,460	0.92
18	CITIGROUP NOMINEES (TEMPATAN) SDN BHD EMPLOYEES PROVIDENT FUND BOARD	2,438,700	0.92
19	AMANAHRAYA TRUSTEE BERHAD PMB SHARIAH GROWTH FUND	2,148,800	0.81
20	UOB KAY HIAN NOMINEES (ASING) SDN BHD EXEMPT AN FOR UOB KAY HIAN PTE LTD (A/C CLIENTS)	2,100,000	0.79
21	CITIGROUP NOMINEES (ASING) SDN BHD UBS AG	2,071,000	0.78
22	LU CHIN POH	2,012,400	0.76
23	RONIE TAN CHOO SENG	2,000,000	0.75
24	TAY KHIM SENG	1,736,660	0.66
25	LIM PAY KAON	1,620,000	0.61
26	SU MING KEAT	1,490,000	0.56
27	CHIA GIN FOOK	1,223,500	0.46
28	CITIGROUP NOMINEES (TEMPATAN) SDN BHD EXEMPT AN FOR AIA PUBLIC TAKAFUL BHD.	989,100	0.37
29	LIM SHU CHIAH	927,000	0.35
30	AFFIN HWANG NOMINEES (TEMPATAN) SDN. BHD. PLEDGED SECURITIES ACCOUNT FOR CHU CHEE LEONG (CHU0198C)	911,200	0.34
<b>TOTAL</b>		<b>176,841,362</b>	<b>66.74</b>

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Twenty-Third (23<sup>rd</sup>) Annual General Meeting of the Company will be held at Function Room 3, Holiday Inn Melaka in Jalan Syed Abdul Aziz, 75000 Melaka on Thursday, 29 April 2021 at 11.00 a.m. for the transaction of the following businesses:-

## AS ORDINARY BUSINESS

1. To receive the Audited Financial Statements for the financial year ended 31 October 2020 together with the Reports of the Directors and the Auditors thereon.
2. To approve the payment of Directors' fees up to RM800,000 for the financial year ending 31 October 2021 payable monthly in arrears after each month of completed service of the Directors during the subject financial year.  
(Ordinary Resolution 1)
3. To declare a final dividend of 2 sen per share in respect of the financial year ended 31 October 2020.  
(Ordinary Resolution 2)
4. To re-elect the following Directors who retire in accordance with Clause 90 of the Company's Constitution:-  
  - Mr Toh Kim Chong (Ordinary Resolution 3)
  - Mr Lim Pei Tiam @ Liam Ahat Kiat (Ordinary Resolution 4)
5. To re-elect Tun Md Raus Bin Sharif who retires in accordance with Clause 98 of the Company's Constitution.  
(Ordinary Resolution 5)
6. To re-appoint Messrs. Crowe Malaysia PLT as Auditors of the Company and to authorise the Directors to determine their remuneration.  
(Ordinary Resolution 6)

## AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following resolutions with or without any modification:-

### 7. Share Buy-Back Mandate

"THAT subject always to the Companies Act 2016 ("the Act"), the Constitution of the Company, the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad's ("Bursa Securities") and all other applicable laws, regulations and guidelines, the Directors of the Company be hereby given full authority, to allocate an amount not exceeding the total available retained profits of the Company based on its latest audited financial statements available up to the date of the transaction for the purpose of and to purchase such amount of ordinary shares in the Company ("Shares") as may be determined by the Directors from time to time through the Bursa Securities as the Directors may deem fit and in the best interest of the Company provided that the aggregate number of Shares to be purchased and/or held as treasury shares pursuant to this resolution does not exceed ten percentum (10%) of the total number of issued shares of the Company (excluding treasury shares) at any point in time;

THAT upon the purchase by the Company of its own Shares, the Directors of the Company be hereby authorised to retain such Shares so purchased as treasury shares or cancel the Shares so purchased or retain part of the Shares so purchased as treasury shares and cancel the remainder.

THAT the Directors of the Company be hereby authorised to distribute the treasury shares as dividends to the shareholders of the Company and/or resell the treasury shares on Bursa Securities in accordance with the relevant rules of Bursa Securities or subsequently cancel the treasury shares or any combination thereof;

## notice of annual general meeting (cont'd)

AND THAT such approval and authorisation shall be effective immediately upon the passing of this resolution and continue to be in force until:-

- a. the conclusion of the next Annual General Meeting of the Company, at which time it will lapse, unless by a resolution passed at the meeting, the authority is renewed;
- b. the expiration of the period within which the next Annual General Meeting is required to be held pursuant to Section 340(2) of the Act (but shall not extend to such extension as may be allowed pursuant to Section 340(4) of the Act); or
- c. revoked or varied by resolution passed by the shareholders in a general meeting;

whichever occurs first, but not so as to prejudice the completion of purchase(s) by the Company before the aforesaid expiry date and, in any event, in accordance with the provisions of the guidelines issued by Bursa Securities and any prevailing laws, rules, regulations, orders, guidelines and requirements issued by any relevant authorities;

FURTHER THAT the Directors of the Company be hereby authorised to do all such acts and things (including, without limitation executing all such documents as may be required) as they may consider expedient or necessary to give effect to this mandate.”  
**(Ordinary Resolution 7)**

### 8. Continuing in Office as Independent Non-Executive Directors

- (i) THAT authority be hereby given to Mr Boo Chin Liong, who has served as an Independent Non-Executive Director of the Company for a cumulative term of more than twelve (12) years, to continue to act as an Independent Non-Executive Director of the Company until the conclusion of the next Annual General Meeting of the Company.

**(Ordinary Resolution 8)**

- (ii) THAT authority be hereby given to Mr Chua Syer Cin, who has served as an Independent Non-Executive Director of the Company for a cumulative term of more than twelve (12) years, to continue to act as an Independent Non-Executive Director of the Company until the conclusion of the next Annual General Meeting of the Company.

**(Ordinary Resolution 9)**

### 9. To transact any other ordinary business of which due notice shall have been given.



## NOTICE OF ENTITLEMENT DATE AND DIVIDEND PAYMENT

**NOTICE IS ALSO HEREBY GIVEN THAT** the proposed final dividend of 2 sen per share in respect of the financial year ended 31 October 2020, if approved, will be paid on 10 May 2021 to depositors registered in the Record of Depositors of the Company at the close of business on 23 April 2021.

A depositor shall qualify for entitlement only in respect of:-

- a) Shares transferred into the Depositor's Securities Account before 4.30 p.m. on 23 April 2021 in respect of ordinary transfers; or
- b) Shares bought on the Bursa Securities on a cum entitlement basis according to the Rules of the Bursa Securities.

BY ORDER OF THE BOARD

Pang Kah Man  
SSM PC No.: 202008000183  
MIA No.: 18831

Company Secretary

Muar, Johor Darul Takzim  
25 February 2021

### Notes:-

1. A member shall be entitled to appoint another person as his/her proxy to exercise all or any of his/her rights to attend, participate, speak and vote in his/her stead pursuant to Section 334 of the Act. There shall be no restriction as to the qualification of the proxy.
2. The instrument appointing a proxy and the power of attorney or other authority, if any, under which it is signed or a notorially certified copy of that power of attorney, must be deposited at the Registered Office of the Company at No. 2 (1<sup>st</sup> Floor), Jalan Marin, Taman Marin, Jalan Haji Abdullah, 84000 Muar, Johor Darul Takzim not less than twenty-four (24) hours before the time appointed for holding this meeting or any adjournment thereof as Paragraph 8.29A(1) of the Listing Requirements of Bursa Securities requires all resolutions set out in the Notice of 23<sup>rd</sup> Annual General Meeting to vote by way of poll.
3. In the event the member(s) duly executes the form of proxy but does not name any proxy, such member(s) shall be deemed to have appointed the Chairman of the Meeting as his/their proxy, provided always that the rest of the form of proxy, other than the particulars of the proxy, have been duly completed by the member(s).
4. Where a member appoints more than one (1) proxy, the appointment shall be invalid unless he/she specifies the proportion of his/her shareholdings to be represented by each proxy.
5. If the appointer is a corporation, the instrument must be executed under its Common Seal or under the hand of an attorney so authorised.
6. Where a member of the Company is an Exempt Authorised Nominee which holds ordinary shares in the Company for multiple beneficial owners in one securities account ("Omnibus Account"), there is no limit to the number of proxies which the Exempted Authorised Nominee may appoint in respect of each Omnibus Account it holds.

## notice of entitlement date and dividend payment (cont'd)

7. Only depositors whose names appear in the Register of Depositors as at 23 April 2021 shall be entitled to attend in person or appoint proxies to attend and/or vote on their behalf at the 23<sup>rd</sup> Annual General Meeting.

### **Explanatory Notes to the Agenda**

#### **8. Item No. 1 of the Agenda Audited Financial Statements**

*This Agenda item is meant for discussion only as provision of Section 340(1)(a) of the Act does not require a formal approval of the shareholders and hence, is not put forward for voting.*

#### **9. Item No. 2 of the Agenda Approval of Directors' fees for the financial year ending 31 October 2021**

*Directors' fees approved for the financial year ended 31 October 2020 was RM800,000. The Directors' fees proposed for the financial year ending 31 October 2021 are calculated based on the number of scheduled Board and Committee Meetings for 2021 and assuming that all Non-Executive Directors will hold office until the conclusion of the next Annual General Meeting.*

*The proposed Ordinary Resolution 1 is to facilitate payment of Directors' fees on current financial year basis. In the event the Directors' fees proposed are insufficient (e.g. due to more meetings), approval will be sought at the next Annual General Meeting for additional fees to meet the shortfall.*

#### **10. Item No. 7 of the Agenda Share Buy-Back Mandate**

*The proposed Ordinary Resolution 7, if passed, will empower the Directors of the Company to purchase Shares in the Company up to an amount not exceeding ten percentum (10%) of the total issued shares of the Company (excluding treasury shares) as they consider would be in the interest of the Company. Further details on the Share Buy-Back Mandate are provided in the Statement to Shareholders dated 25 February 2021.*

#### **11. Item No. 8 of the Agenda Continuing in Office as Independent Non-Executive Directors**

*The proposed Ordinary Resolutions 8 & 9 relate to the approval by shareholders for the named directors to continue in office as Independent Non-Executive Directors. The Board has assessed the independence of each of the directors who has served as Independent Non-Executive Directors of the Company for a cumulative term of more than twelve (12) years. The Board is satisfied that each of these directors has met the independence guidelines as set out in Chapter 1 of the Listing Requirements. The length of their service does not interfere with their ability and exercise of independent judgement as Independent Directors.*

*Therefore, the Board has recommended that the approval of the shareholders be sought through a two-tier voting process for the continuing of office of Mr Boo Chin Liong and Mr Chua Syer Cin as Independent Non-Executive Directors of the Company.*

## 12. Personal data privacy

*By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Company's 23<sup>rd</sup> Annual General Meeting and/or any adjournment thereof, a member of the Company:*

- (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the 23<sup>rd</sup> Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the 23<sup>rd</sup> Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"),*
- (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and*
- (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.*

## STATEMENT ACCOMPANYING NOTICE OF ANNUAL GENERAL MEETING

### Details of Individuals Standing for Election as Directors

(Pursuant to Paragraph 8.27(2) of the Listing Requirements of Bursa Securities)

No individual is seeking election as a Director at the 23<sup>rd</sup> Annual General Meeting of the Company.

# FORM OF PROXY



AT OFFICE SYSTEM®

**POH HUAT RESOURCES  
HOLDINGS BERHAD**

[199701027671 (443169-X)]

I/We \_\_\_\_\_

of \_\_\_\_\_

being member/members of **POH HUAT RESOURCES HOLDINGS BERHAD**, hereby appoint

of \_\_\_\_\_

or failing him, \_\_\_\_\_

of \_\_\_\_\_

as my/our proxy to vote on my/our behalf at the 23<sup>rd</sup> Annual General Meeting of the Company to be held at Function Room 3, Holiday Inn Melaka in Jalan Syed Abdul Aziz, 75000 Melaka on Thursday, 29 April 2021 at 11.00 a.m. and at every adjournment thereof, and to vote as indicated below:-

No.	Ordinary Resolutions	For	Against
1	Payment of Directors' Fees for the financial year ending 31 October 2021		
2	Declaration of a final dividend of 2 sen per share		
3	Re-election of Mr Toh Kim Chong as Director		
4	Re-election of Mr Lim Pei Tiam @ Liam Ahat Kiat as Director		
5	Re-election of Tun Md Raus Bin Sharif as Director		
6	Re-appointment of Crowe Malaysia PLT as Auditors		
7	Share Buy-Back Mandate		
8	Retention of Mr Boo Chin Liong as Independent Director		
9	Retention of Mr Chua Syer Cin as Independent Director		

Please indicate with [✓] how you wish your votes to be cast. (Unless otherwise instructed, the proxy may vote as he/she thinks fit). If no specific direction as to voting is given, the proxy will vote or abstain at his/her discretion.

For appointment of two (2) proxies, percentage of shareholdings to be represented by each proxy is as follow:

	NRIC No./Passport No.	No. of Shares held	Percentage
Proxy 1			
Proxy 2			
Total			100%

CDS Account No.	
Number of Shares held	

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2021

\_\_\_\_\_  
Signature of Shareholder(s) or Common Seal

**Notes:**

1. A member shall be entitled to appoint another person as his/her proxy to exercise all or any of his/her rights to attend, participate, speak and vote in his/her stead pursuant to Section 334 of the Companies Act 2016 ("the Act"). There shall be no restriction as to the qualification of the proxy.
2. The instrument appointing a proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of that power of attorney, must be deposited at the Registered Office of the Company at No. 2 (1<sup>st</sup> Floor), Jalan Marin, Taman Marin, Jalan Haji Abdullah, 84000 Muar, Johor Darul Takzim not less than twenty-four (24) hours before the time appointed for holding this meeting or any adjournment thereof as Paragraph 8.29A(1) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad requires all resolutions set out in the Notice of 23<sup>rd</sup> Annual General Meeting to vote by way of poll.
3. In the event the member(s) duly executes the form of proxy but does not name any proxy, such member(s) shall be deemed to have appointed the Chairman of the Meeting as his/their proxy, provided always that the rest of the form of proxy, other than the particulars of the proxy, have been duly completed by the member(s).
4. Where a member appoints more than one (1) proxy, the appointment shall be invalid unless he/she specifies the proportion of his/her shareholdings to be represented by each proxy.
5. If the appointer is a corporation, the instrument must be executed under its Common Seal or under the hand of an attorney so authorised.
6. Where a member of the Company is an Exempt Authorised Nominee which holds ordinary shares in the Company for multiple beneficial owners in one securities account ("Omnibus Account"), there is no limit to the number of proxies which the Exempted Authorised Nominee may appoint in respect of each Omnibus Account it holds.
7. Only depositors whose names appear in the Register of Depositors as at 23 April 2021 shall be entitled to attend in person or appoint proxies to attend and/or vote on their behalf at the 23<sup>rd</sup> Annual General Meeting.
8. By submitting the duly executed proxy form, the member and his/her proxy consent to the Company (and/or its agents/service providers) collecting, using and disclosing the personal data therein in accordance with the Personal Data Protection Act 2010 for the purpose of the 23<sup>rd</sup> Annual General Meeting and any adjournment thereof.

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STAMP/SETEM

Registered Office / Pejabat Berdaftar  
**POH HUAT RESOURCES HOLDINGS BERHAD**  
[199701027671 (443169-X)]

No. 2 (1<sup>st</sup> Floor), Jalan Marin,  
Taman Marin, Jalan Haji Abdullah, Sungai Abong,  
84000 Muar,  
Johor Darul Takzim.

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**POH HUAT RESOURCES  
HOLDINGS BERHAD**  
199701027671 (443169-X)

Plo 1, Jalan Raja,  
Kawasan Perindustrian Bukit Pasir, Mukim  
Sungai Raya,  
84300 Bukit Pasir,  
Muar, Johor Darul Takzim, Malaysia

Tel: +6-06-985 9688  
Fax: +6-06-985 9588  
Email: [atoffice@pohhuat.com](mailto:atoffice@pohhuat.com)